



Experience in EU projects

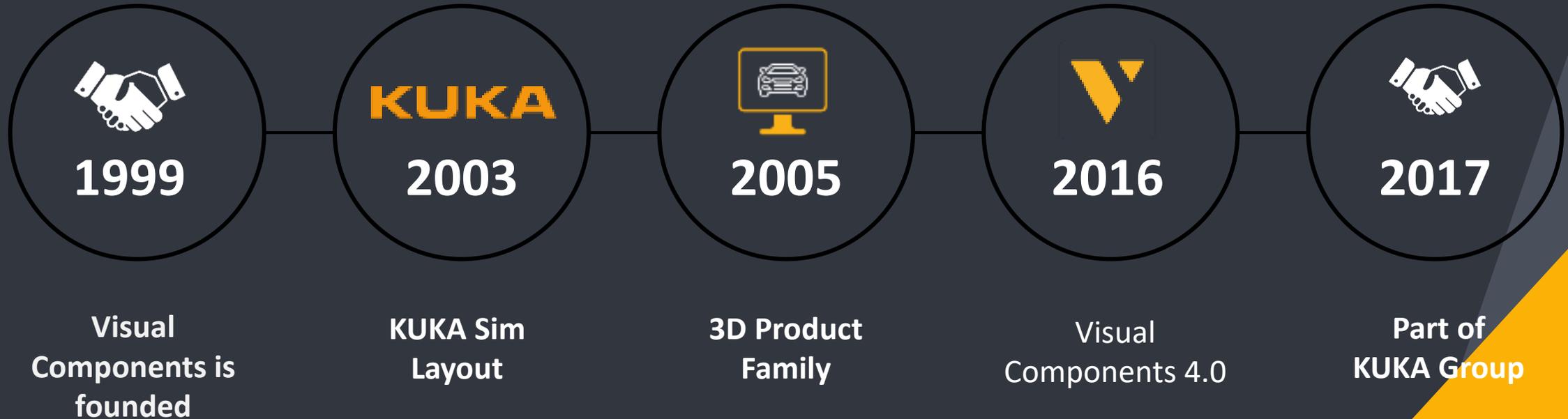
Project application and development

Fernando Ubis

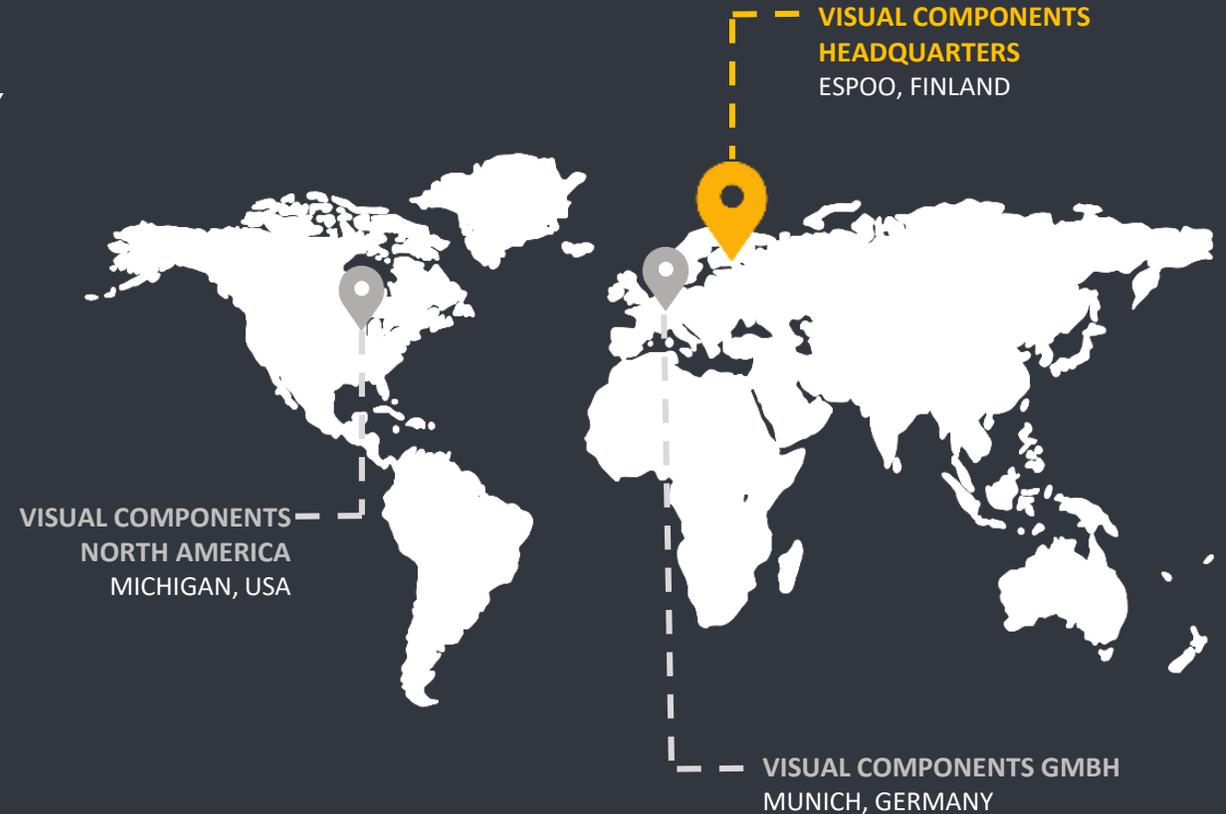
Business Finland
AI Business Program
5-02-2020 Helsinki

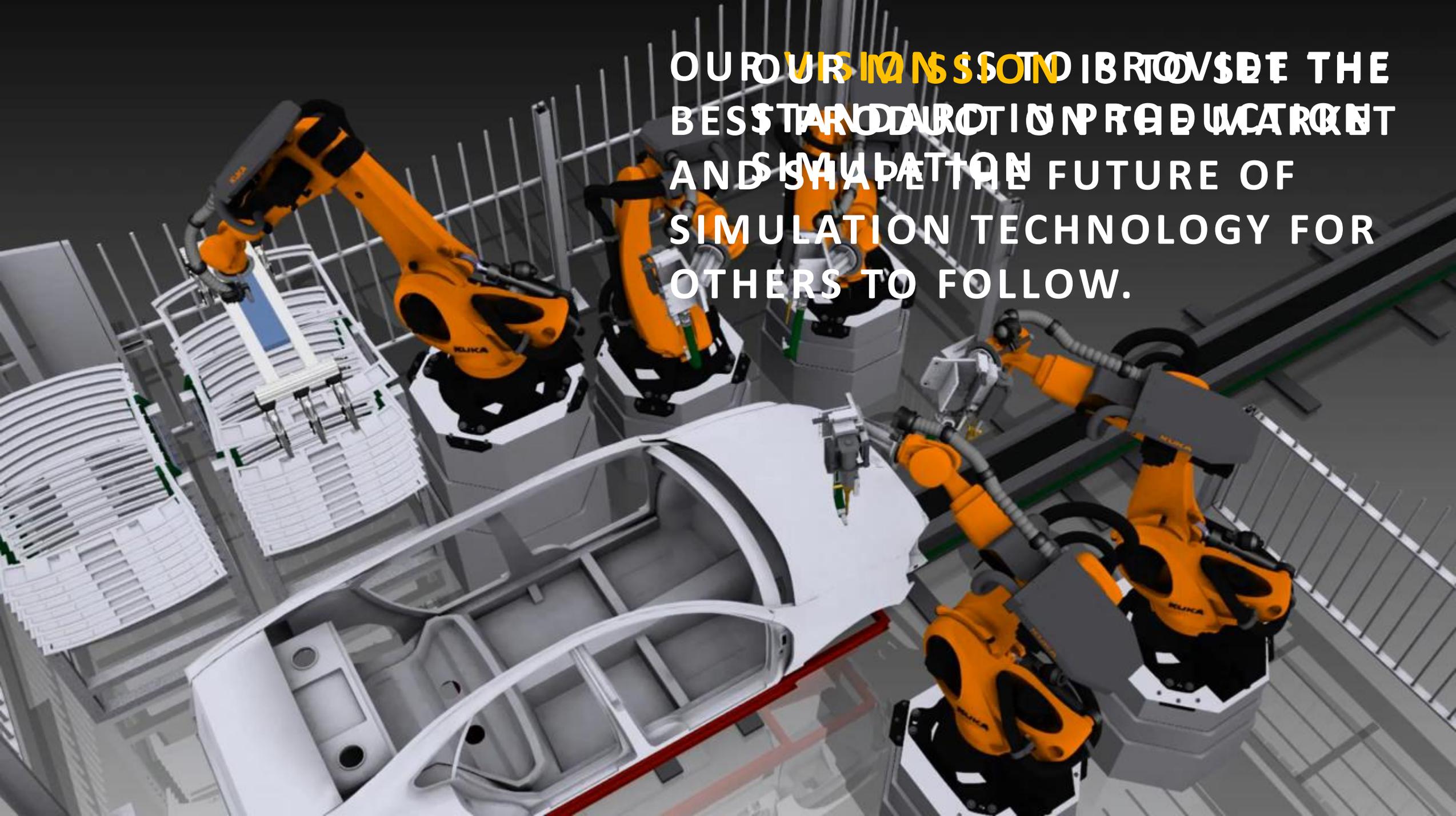


VISUAL COMPONENTS



COMPANY PROFILE

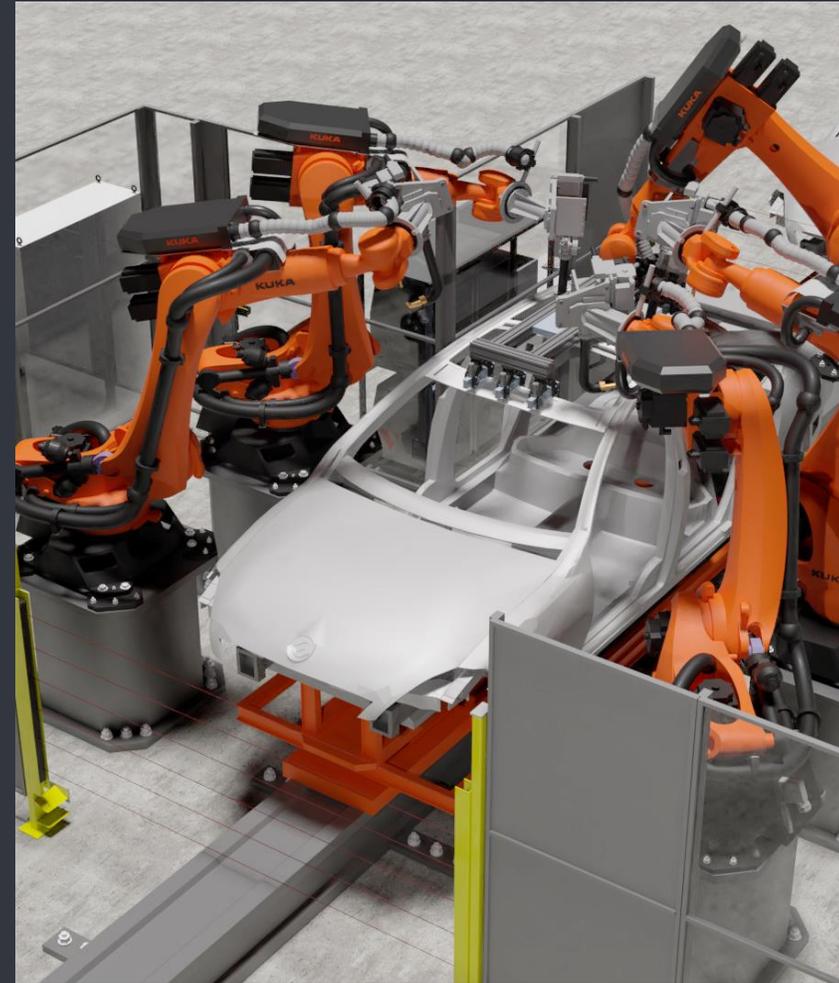


A 3D simulation of a car body on an assembly line. The car body is white and is positioned on a grey platform. Several orange robotic arms are positioned around the car, ready to perform tasks. The background shows a grey industrial structure with a grid pattern. The text is overlaid on the top right of the image.

OUR VISION IS TO BRING THE
BEST AND MOST ADVANCED
AND SIMULATION TECHNOLOGY FOR
OTHERS TO FOLLOW.

LARGE INVESTMENT IN R&D

- > 50% of our resources are invested in R&D
- R&D activities with academia and research institutes
- Participate in Business Finland and EU projects



OUR EXPERIENCE IN EU PROJECTS

- Extends the scope of our R&D
- Get in contact with top researchers and experts, as well as, new technologies and applications
- Networking
- We get funded



L4MS

Smart logistics for manufacturing



RESULTS

- Development of new solutions in parallel to our product development, which are extensively tested
- Our head count increases during the project and after the project the new personnel continues in the company
- The new developments are included in the commercial version after the end of the project -> sales are increased approx. 10%

SUCCESS IN AN EU PROJECT

- Solution to be developed in the project covers a present or future need
- A new technology / application can be developed
- There is a business plan
- Always think in Exploitation

HOW TO JOIN TO A CONSORTIUM

- Register in the EU research participant portal
- Networking
 - Conferences (IEEE, Eurobotics, EFFRA, BDVA,...)
 - Fairs and exhibitions
- Universities & research centres
- Brokerage events (ex. ICT Proposers' days)



Thank you for your attention!

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