



Experience in EU projects

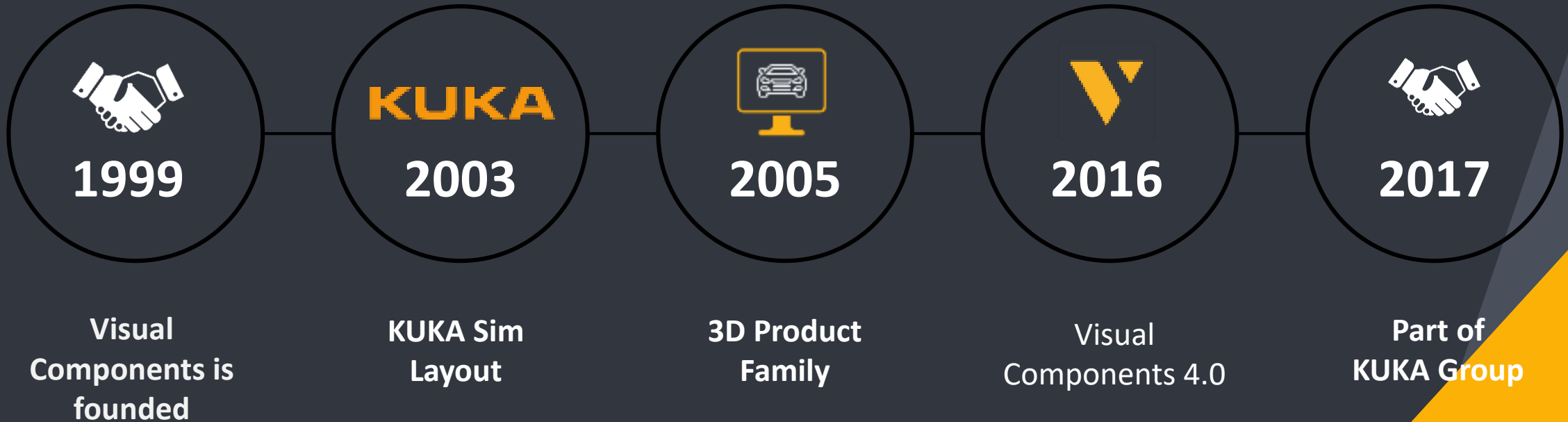
Project application and development

Fernando Ubis

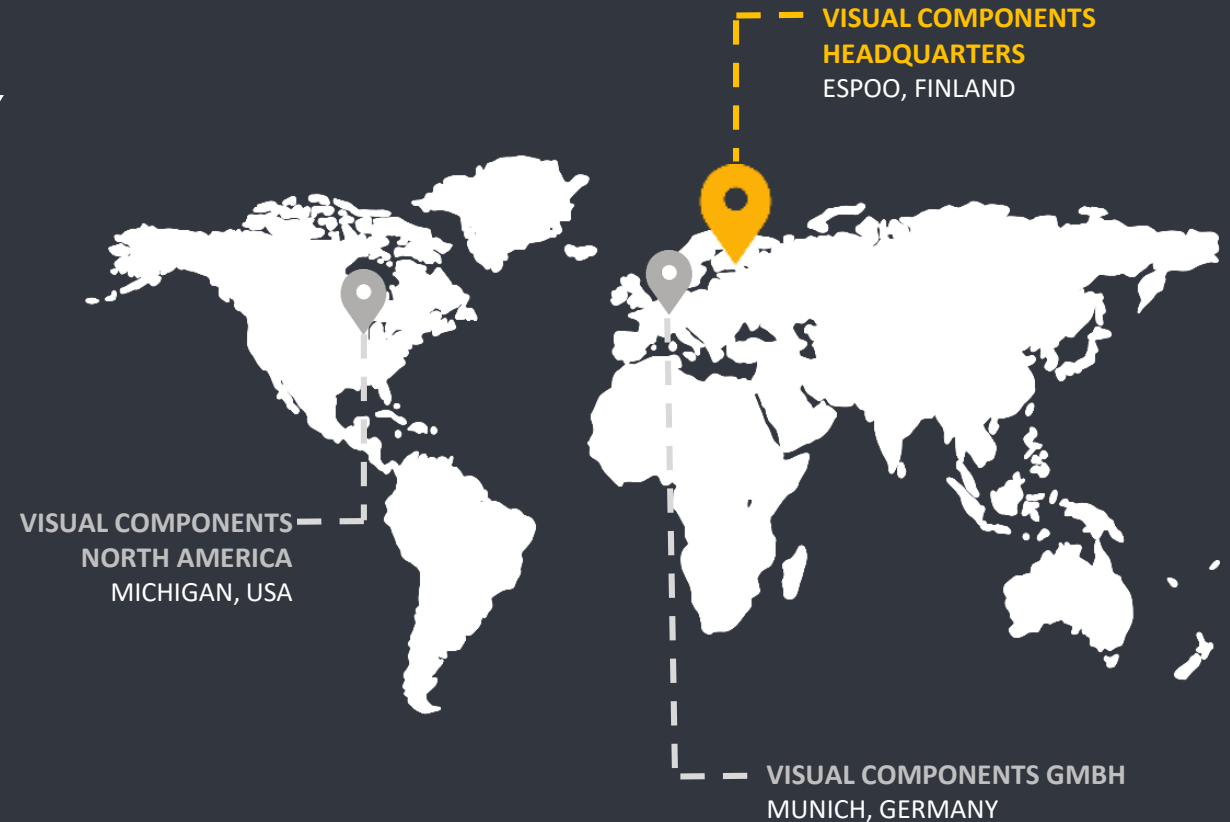
Business Finland
AI Business Program
5-02-2020 Helsinki



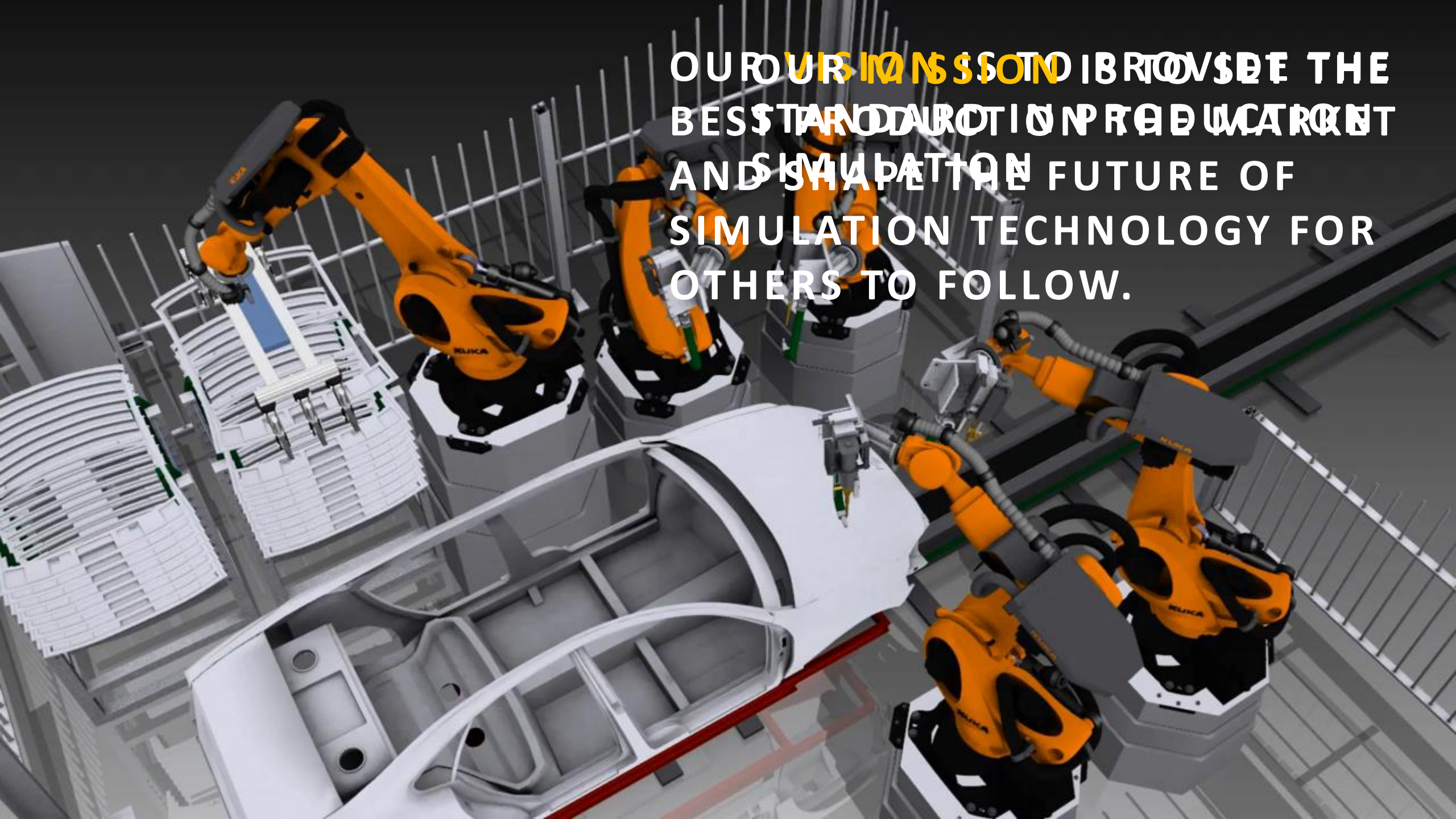
VISUAL COMPONENTS



COMPANY PROFILE

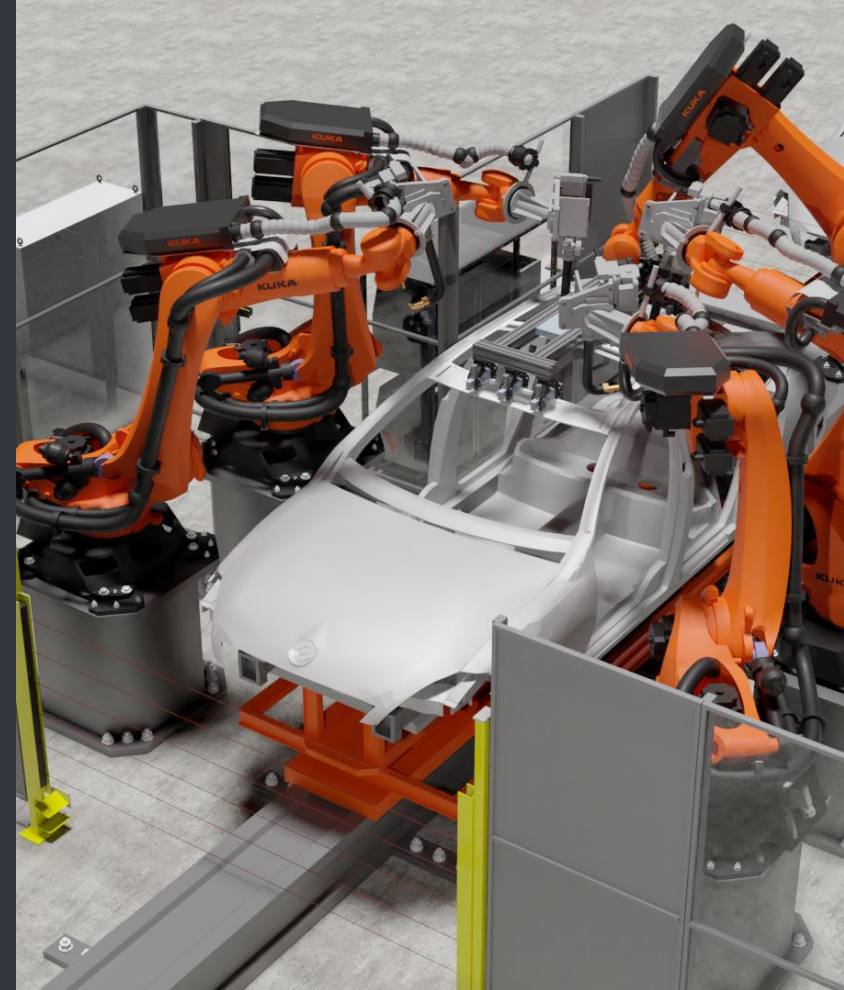


OUR VISION IS TO BRING THE
BEST AND MOST PRECISE
AND SIMPLE FUTURE OF
SIMULATION TECHNOLOGY FOR
OTHERS TO FOLLOW.



LARGE INVESTMENT IN R&D

- > 50% of our resources are invested in R&D
- R&D activities with academia and research institutes
- Participate in Business Finland and EU projects



OUR EXPERIENCE IN EU PROJECTS

- Extends the scope of our R&D
- Get in contact with top researchers and experts, as well as, new technologies and applications
- Networking
- We get funded



L4MS

Smart logistics for manufacturing



RESULTS


- Development of new solutions in parallel to our product development, which are extensively tested
- Our head count increases during the project and after the project the new personnel continues in the company
- The new developments are included in the commercial version after the end of the project -> sales are increased approx. 10%

SUCCESS IN AN EU PROJECT

- Solution to be developed in the project covers a present or future need
- A new technology / application can be developed
- There is a business plan
- Always think in Exploitation

HOW TO JOIN TO A CONSORTIUM

- Register in the EU research participant portal
- Networking
 - Conferences (IEEE, Eurobotics, EFFRA, BDVA,...)
 - Fairs and exhibitions
- Universities & research centres
- Brokerage events (ex. ICT Proposers' days)

A background image showing three people (two men and one woman) sitting around a table, looking down at documents or devices. The image is faded and overlaid with a semi-transparent dark grey layer. Large yellow triangles are positioned in the top-left and bottom-right corners of the slide.

Thank you for your attention!

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