
Joint funding for China-Finland R&D collaboration projects with Business Finland and Jiangsu Science and Technology Department

Business Finland is announcing a China-Finland call together with Jiangsu Science and Technology Department for proposals for joint research, development & innovation projects.

The call is intended for Finnish companies or co-innovation projects together with companies from Jiangsu province in China. Applicants are expected to focus on larger scale cooperation projects.

I Areas of Cooperation

The aim of this call is to facilitate larger scale R&D&I cooperation, preferably in the following areas:

1. New-Generation Energy and Environmental Protection:

- New energy equipment, intelligent control technologies, new-generation clean energy, high-efficiency power batteries, water treatment, solid waste and industrial gas recycling, industrial energy conservation and consumption reduction, industrial efficiency, back-up power, etc.

2. Medical and Health:

- New medicine, medical apparatus and instruments, diagnosis and treatment technology (biological cellular immunotherapy, stem cell and translational studies, brain science clinical research, minimally invasive treatment, interventional diagnosis and treatment precision medicine, 3D biological printing and biomedical materials, medical big data and Artificial Intelligence (AI)), etc.

3. Digitalization and Industrial Renewal:

- Sustainable manufacturing, smart cities, smart mobility, industrial automation, robotisation, technologies (5G and future network and communication, Industrial Internet, Artificial Intelligence (AI), block chain), etc.

4. Other fields both sides agree to fund

II The procedure for the participants and eligibility

For Finnish applicants:

- It is strongly advised to consult Business Finland in advance and to participate possible information/match-making meetings. Please check Business Finland news and events regarding these.

- Finnish participants should submit their proposal through Business Finland's electronic submission system:
 - <https://www.businessfinland.fi/suomalaisille-asiakkaille/asiointipalvelu/>
 - <https://www.businessfinland.fi/en/for-finnish-customers/online-services/>
- Reference data requested in call for applications (in Finnish “Hakuilmoituksessa pyydetty viitetieto”):
 - Jiangsu-haku (in English “Jiangsu call”)
- Eligible applicants will be R&D performing Finnish registered companies that operate in Finland.
 - The results of the projects shall contribute to the Finnish economy. The participants must have evidence of profitable business and sufficient resources for conducting the project and commercializing the results.
 - The applicants should not have unpaid taxes or disturbances in payments.
- The projects funded are company projects or co-innovation projects including at least three companies and one or more research organizations.
 - In certain selected cases, also smaller co-creation projects including only research organizations can be considered – in these cases Business Finland must be consulted in advance.
- In case of a co-innovation project, the proposal must include a joint project plan for all partners, clearly describing the roles of each partner; one company must be the lead applicant.
- The proposals will be evaluated according to Business Finland’s normal funding criteria. The proposal should demonstrate applicant’s resources to enter the Chinese markets. Business Finland funding is not fixed and depends on the number of qualified applications.
 - Maximum funding percentage of the project costs for SME’s and Midcaps is generally 50 % grant or 50-70 % loan and for large companies 40 % grant or 50 % loan depending on the type of project. Project costs are not limited, but must be in line with the resources and targets of the company. Typically projects range from 100 k€ to 1 M€. For more information see:
 - <https://www.businessfinland.fi/en/for-finnish-customers/services/funding/in-brief/>
 - Maximum funding percentage of the project costs for research organizations is 70 % in co-innovation projects. In co-creation projects, the maximum budget is limited to 100 k€ and the funding percentage is 60 %.

For Chinese applicants:

- Chinese applicants should follow the guidelines issued by the Jiangsu Science and Technology Department related to cooperation projects with a partner company from Jiangsu province.

III Project content and requirements

The proposals should comply with the following criteria:

- By default, partners should include at least one company from Jiangsu province and one Finnish company participant. The project may involve more than one company from each side. The lead applicant of each party must be a company. Universities or other research organizations can only join as the participants or subcontractors of the project.
 - On the Finnish side, co-innovation projects including also research organizations are acceptable. In special cases, even short co-creation projects (research organizations) may be considered in areas where opportunities for future company collaboration should be surveyed. Please consult Business Finland in advance.
 - On the Chinese side, partners should consult for any special local conditions with the Jiangsu Science & Technology Department.
- The joint industrial R&D&I project must be highly innovative and industrialization-oriented; they should aim at development of competitive products/processes, services or knowhow leading to commercialization in the global market and the proposal must clearly demonstrate this. Projects designing and conducting pilots and/or demonstrations are preferred.
- The proposal should demonstrate the contribution of the participants from both countries and the project must be balanced between participants and be significant to all partners.
- The project partners should agree in advance on the IP rights and on the commercialization strategy of the product or process.
- Both Chinese and Finnish sides must submit their application. One side application is not valid. Furthermore, both sides should also fill in a **Bilateral Cooperation Form** including general details of the project.

IV Deadline for Proposals

Applications together with the Bilateral Cooperation Form for projects with partners from Finland and Jiangsu province should be submitted by **15.10.2020** (Chinese side to Jiangsu and Finnish side to Business Finland). After the deadline a separate joint decision will be made and later on communicated to the applicants on both sides.

V Contacts

Contacts for Finnish companies:

Contacts in Finland:

Ilmari ABSETZ (Finnish, English)

Ecosystem Lead

Tel: +358 50 5577 837

E-mail: ilmari.absetz@businessfinland.fi

Maarit KOKKO (Finnish, English)

Ecosystem Lead

Tel: +358 40 761 9555

E-mail: maarit.kokko@businessfinland.fi

Contacts in China:

Mika KLEMETTINEN (Finnish, English)

Trade and Innovation Consul, Head of Shanghai Office

Shanghai, China

Tel: +86 134 8274 6884

E-mail: mika.klemettinen@businessfinland.fi

Elisa YU (Chinese, English)

Advisor

Shanghai, China

Tel: +86 138 0174 4271

E-mail: elisa.yu@businessfinland.fi

Contacts for Chinese companies:

Jiangsu Contacts:

PENG Chao

Jiangsu Center of International Technology Transfer, Project Manager

Tel: +86 25 85485891, +86 15720806866, Fax: +86 25 85413153

E-mail: maggie_jittc@163.com

WU Sanmao

International Cooperation Division, Jiangsu Science and Technology
Department

Tel: +86 25 58708856, Fax: +86 25 57714182

E-mail: wusm_kj@js.gov.cn