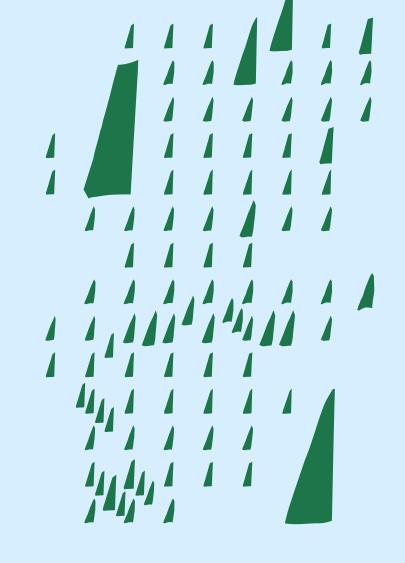
German overnights in Finland





Overnights in Finland in 2022 & top source markets

Year 2022 vs. year 2019

Overnights in 2022

Total foreign 5.0 M

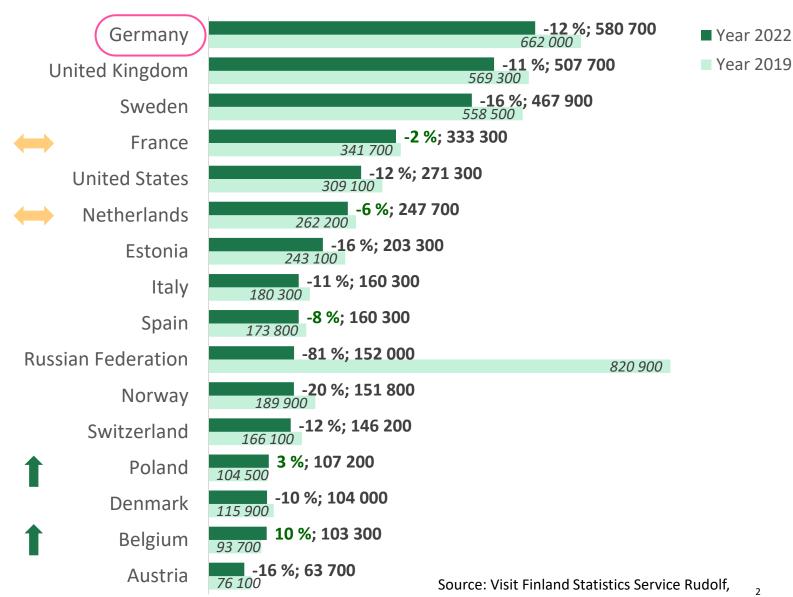
(-29% vs. 2019)

Foreign excl. Russia 4.8 M

(-23% vs. 2019)

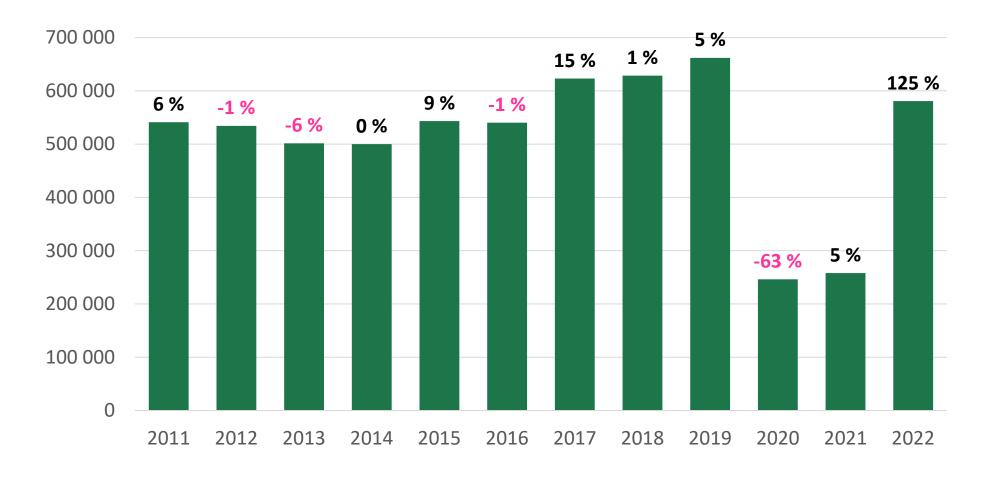
EU+UK 3.4 M

(-9% vs. 2019)





German overnights in Finland 2011-2022

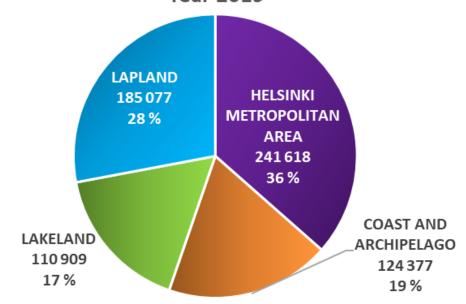


2022 580,700 nights #1 in market ranking YoY change +125% 2022 vs. 2019 -12% 2019 662,000 nights #2 in market ranking

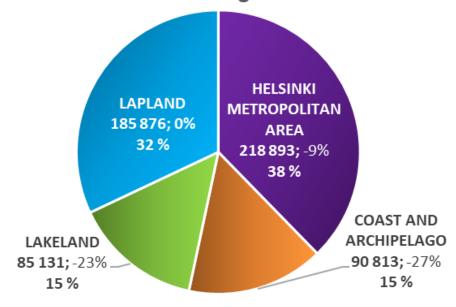


German overnights in Main Regions 2019 & 2022

German overnights in main marketing areas Year 2019

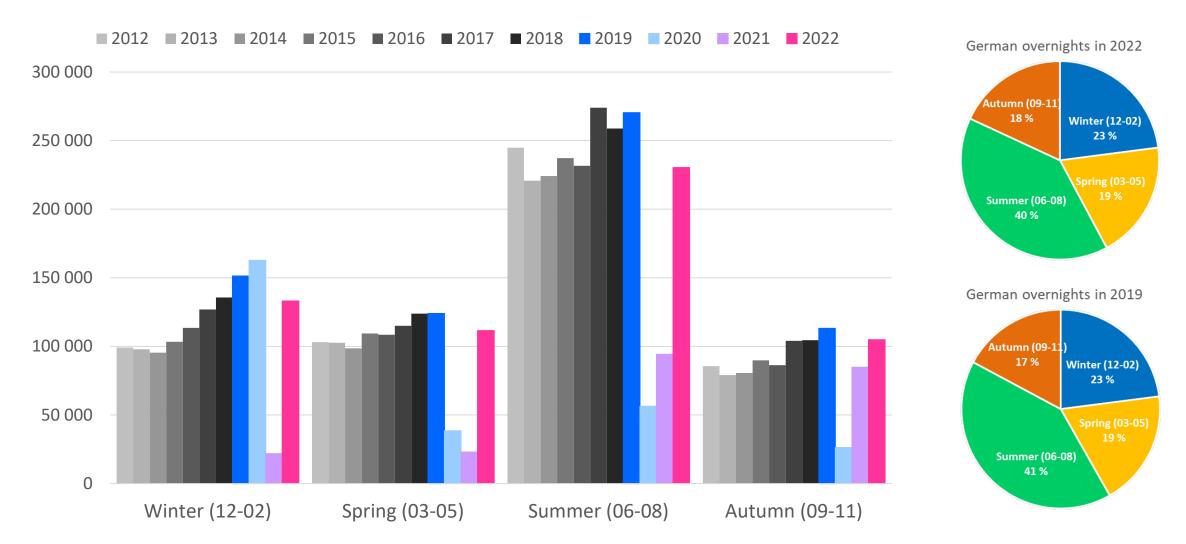


German overnights in main marketing areas Year 2022 & change-% vs. 2019



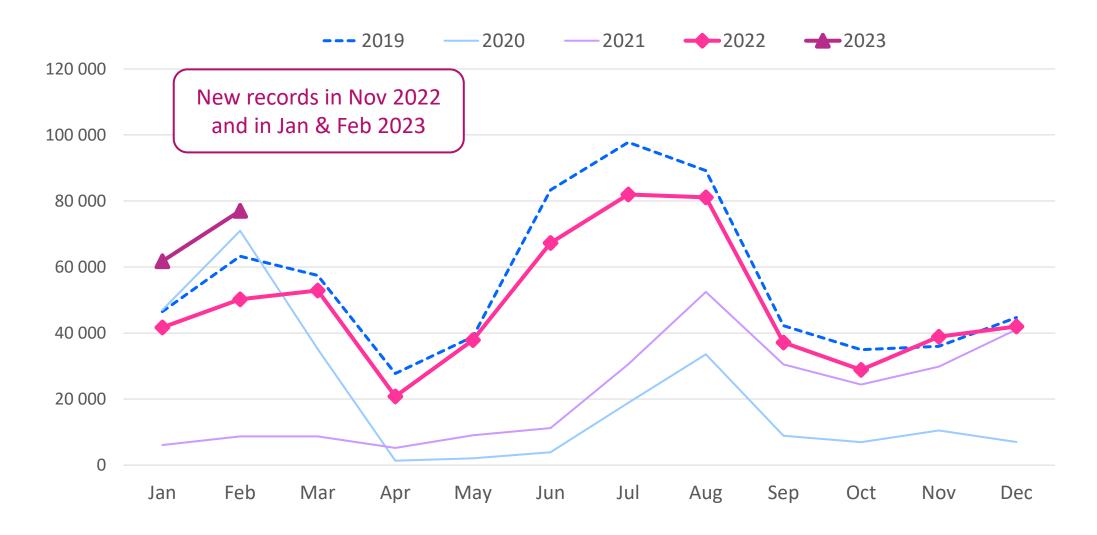


Germany – Seasonal Overnights in Finland 2012-2022





German monthly overnights in Finland 2019-2023



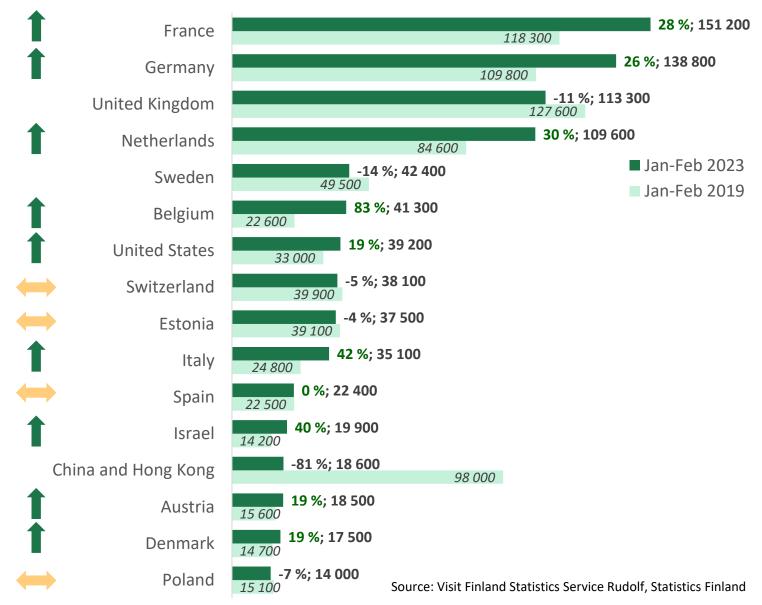


Top16 countries 2023 – overnights in Finland

Jan-Feb 2023 vs. Jan-Feb 2019

Top5 origin countries for Feb2023 overnights

	Overnights	Change to Feb2019
France	79 800	+28%
Germany	77 000	+22%
Netherlands	54 300	+19%
ик	53 100	-15%
Belgium	22 800	+81%





Foreign overnights in high winter season 2022-2023

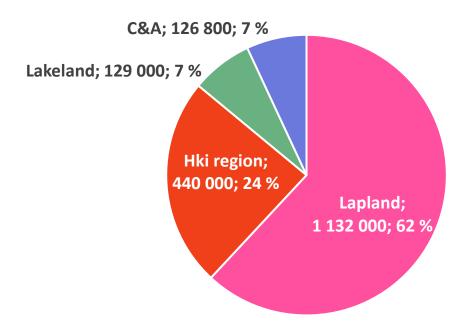
And change compared to pre-pandemic

High winter season (12-02)

	Dec2018- Feb2019	Dec2022- Feb2023	Change 2023 vs. 2019
United Kingdom	334 900	341 100	+2%
France	161 700	209 900	+30%
Germany	151 300	180 700	+19%
Netherlands	106 700	131 200	+23%
USA	53 800	64 700	+20%
Sweden	75 100	63 600	-15%
Spain	59 400	63 100	+6%
Italy	42 900	59 900	+40%
Estonia	58 200	59 600	+2%
Belgium	30 300	51 100	+69%
Switzerland	51 800	48 600	-6%
China & Hong Kong	139 700	33 200	-76%
Singapore	35 300	31 400	-11%
Ireland	14 900	28 600	+92%
Australia	32 600	26 000	-20%
Denmark	21 200	24 300	+14%

1.8 M foreign overnights (-12% vs. winter2019)

- **1.3 M** from EU-27 + UK (+15%)
- **186,000** from Asia (-46%)
- 88,000 from America (+21%)





Winter high season 2023: Foreign overnights in main regions

And comparison with winter high season 2019

Lapland region

1,132,000 overnights **+8%** vs. winter2019

Share of all foreign **62%**

Main dest: Rovaniemi, Inari-Saariselkä, Levi, Ylläs

Helsinki region

440,000 overnights -26% vs. winter2019

Share of all foreign 24%

Main dest: Helsinki

Lakeland

129,000 overnights -53% vs. winter2019

Share of all foreign 7%

Main dest: **Tampere**, **Lahti**, **Jämsä, Sotkamo**, **Jyväskylä**

Coast & archipelago

126,800 overnights -19% vs. winter2019

Share of all foreign **7%**

Main dest: Oulu, Syöte,
Turku, Åland, Vaasa

•	Top5 countrie	s of origen	
	UK	298,700	+8%
ا	France	179,600	+38%
	Germany	111,100	+44%
ı	Netherlands	103,800	+35%
	Spain	41,900	+5%

Top5 countri	es of origen	
Germany	38,100	-5%
USA	35,900	+12%
UK	33,700	-23%
Sweden	30,800	-15%
France	19,200	+8%

Top5 countries of origen				
Estonia	22,200	+4%		
Germany	14,000	-16%		
Netherlands	6,600	-22%		
Sweden	6,400	-41%		
UK	5,200	-29%		

Top5 countries of origen				
Sweden	19,700	-10%		
Germany	17,600	0%		
Estonia	9,500	-18%		
Netherlands	7,600	+19%		
France	6,000	+14%		



Record high number of German overnights in Lapland region during high winter season 2022-2023

Dec 2022 – Feb 2023

111,100 German overnights in the Lapland region

+44% vs. winter 2019 & **+29%** vs. winter 2020

Most popular destinations visitors in Lapland during v	
Rovaniemi	22,800
Muonio	20,400
Inari-Saariselkä	17,900
Kuusamo	14,100
Kittilä-Levi	12,400
Kolari-Ylläs	9,200





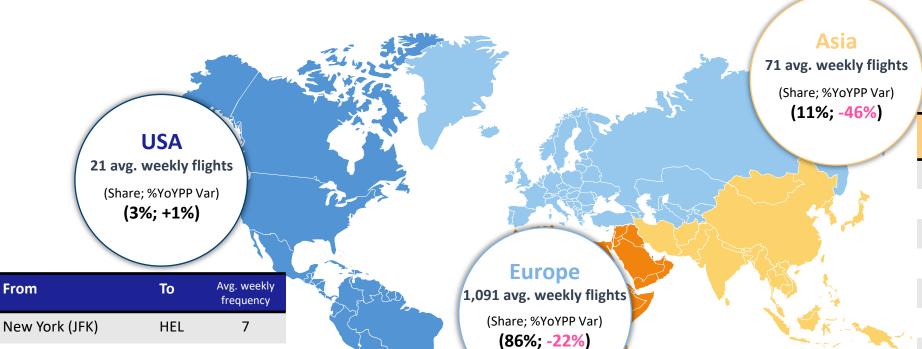
ForwardKeys

Seat capacity & Flight arrivals/bookings



Direct flights to Finland April – September 2023

and change in seat capacity compared to pre-pandemic



otal seat capacity to Finland
for Apr-Sep/2023

-25%

From	То	Average weekly frequency
Tokyo (HND)	HEL	12
Delhi (DEL)	HEL	7
Singapore (SIN)	HEL	7
Bangkok (BKK)	HEL	7
Seoul (ICN)	HEL	7
Doha (DOH)	HEL	7
Hong Kong (HKG)	HEL	7
Tokyo (NRT)	HEL	4
Shanghai (PVG)	HEL	2 > 6
Osaka (KIX)	HEL	3
Mumbai (BOM)	HEL	3
Zhengzhou (CGO)	HEL	1

Source: Destination Gateway by ForwardKeys Database update 11-Apr



Chicago (ORD)

Dallas (DFW)

Seattle (SEA)

Los Angeles (LAX)

HEL

HEL

HEL

HEL

4

4

3

3

From

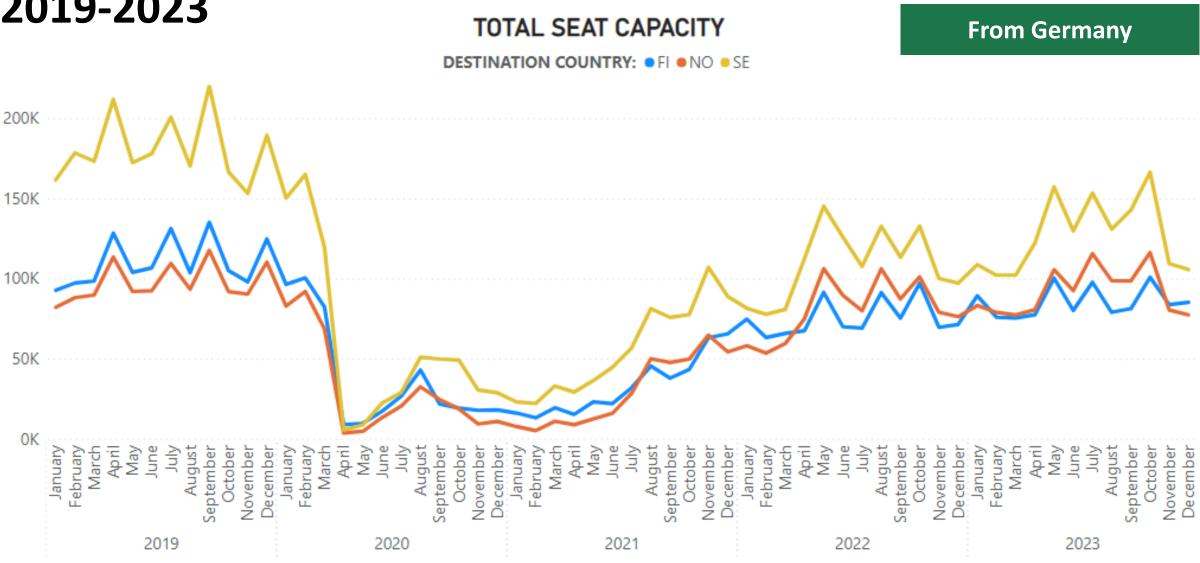
Direct flights to FIN, SWE, NOR / April – September 2023

and change in seat capacity compared to pre-pandemic

	Seat capacity from USA	change-% vs. pre-pandemic from USA	Seat capacity from Asia	change-% vs. pre-pandemic from Asia	Seat capacity from Europe	change-% vs. pre-pandemic from Europe	Seat capacity TOTAL INT'L	change-% vs. pre-pandemic TOTAL INT'L
Finland	153,700	+1%	538,000	-46%	4,219,200	-22%	4,911,500	-25%
Sweden	155,500	-38%	260,800	-41%	8,271,600	-14%	8,764,000	-15%
Norway	107,900	-25%	123,300	-40%	7,529,200	-6%	7,760,500	-8%



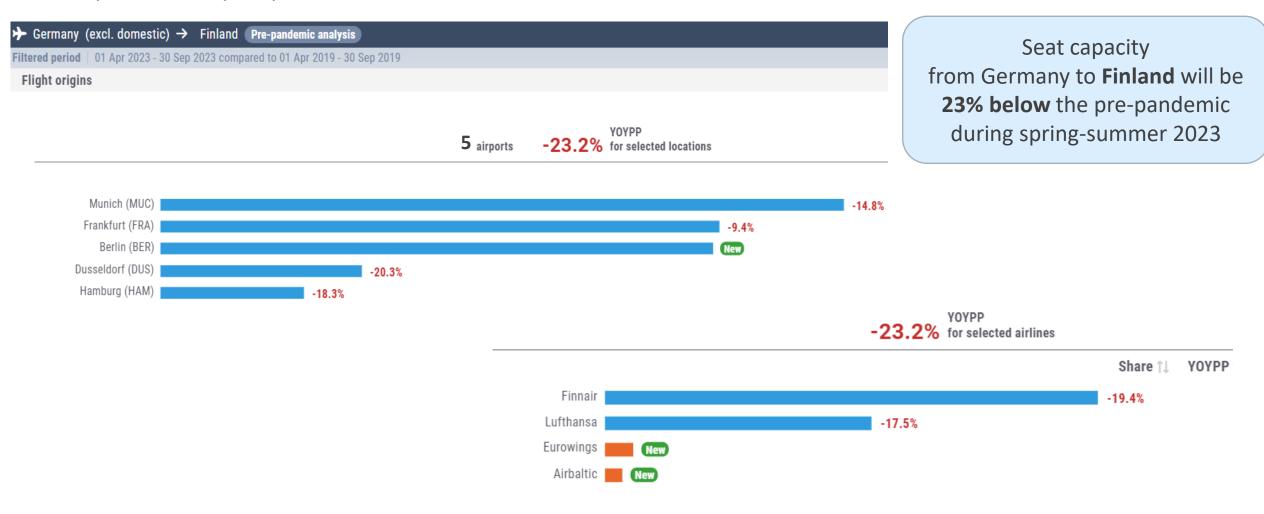
Monthly seat capacity from <u>Germany</u> to FIN, SWE, NOR 2019-2023





Seat capacity from Germany to Finland / Apr-Sep 2023

Comparison to pre-pandemic





Seat capacity from Germany to Sweden / Apr-Sep 2023

Comparison to pre-pandemic

isit Finland



Seat capacity from Germany to Norway / Apr-Sep 2023

Comparison to pre-pandemic





Change in flight bookings* for <u>Jun-Aug 2023</u> compared to summer pre-pandemic





Change in flight arrivals/booking from Germany

Comparison to pre-pandemic

- Travel from Germany seems to be recovering faster to Finland and Norway than to Sweden.
- Finland experienced very strong recovery during last winter, and there is a clear peak in bookings for May (Ice hockey world championships in Finland). July and August outlook is also quite positive for Finland.





Flight bookings for summer 2023 (Jun-Aug)

Comparison with pre-pandemic



Germany - Bookings for Jun-Aug 2023

	June	July	August	Jun-Aug
Finland	5,800	6,200	3,600	15,600
Sweden	10,400	8,400	6,500	25,300
Norway	8,000	6,400	5,800	19,500
	June	July	August	Jun-Aug
Finland	June -23%	July -2%	August +4%	Jun-Aug -10%
Finland Sweden		•	<u> </u>	
	-23%	-2%	+4%	-10%

Including at least 1 night in destination.

Biggest low-cost carriers like Ryanair and Easyjet not included in the data.

