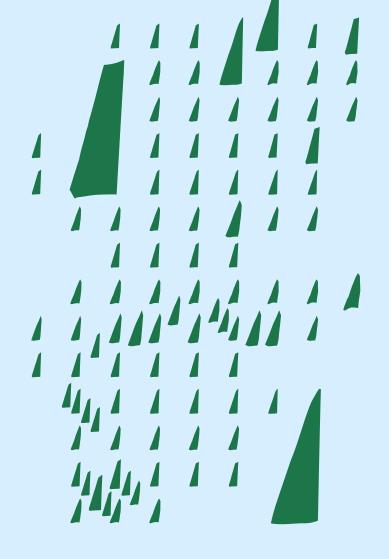
Dutch overnights in Finland

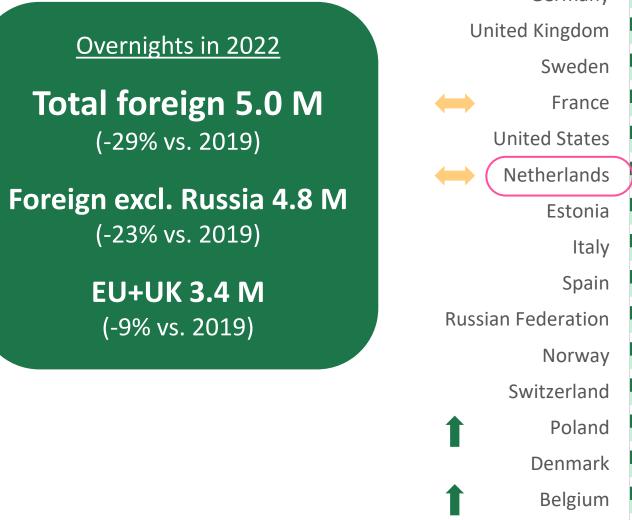


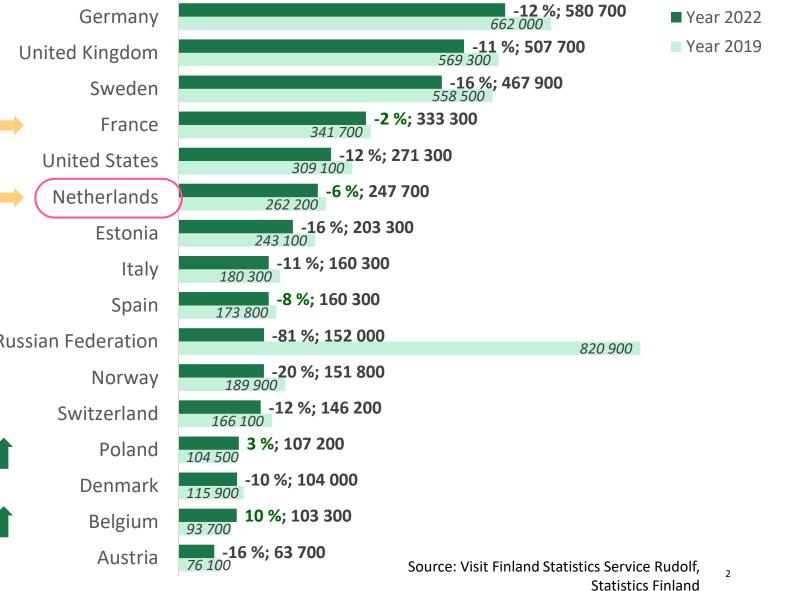


Overnights in Finland in 2022 & top source markets

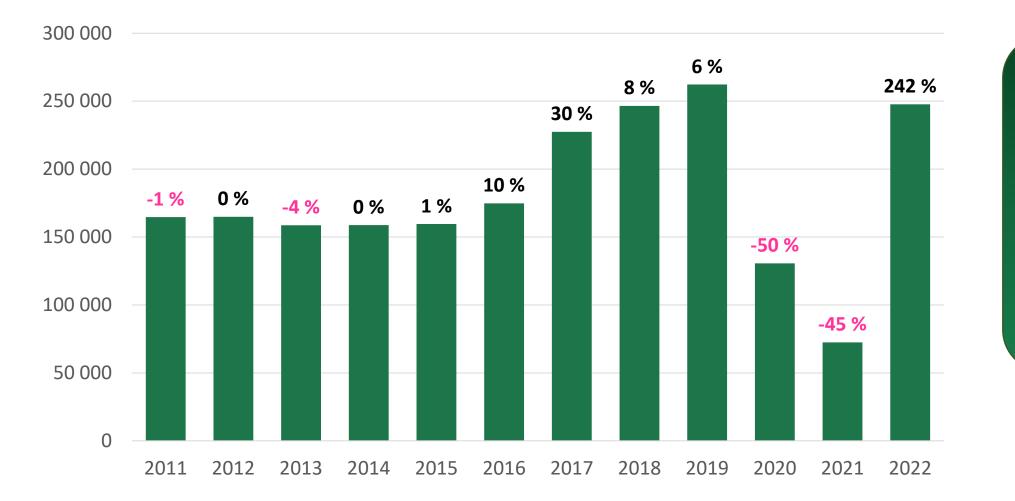
Year 2022 vs. year 2019

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Dutch overnights in Finland 2011-2022



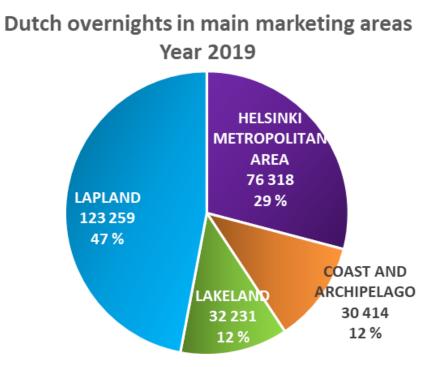
2022 247,700 nights #6 in market ranking YoY change +242% 2022 vs. 2019 -6%

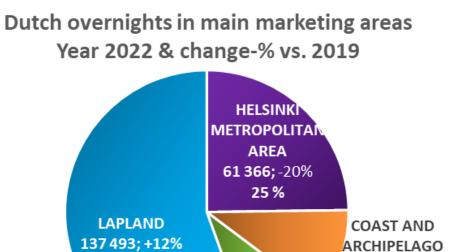
<u>2019</u> **262,200** nights #8 in market ranking

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Link to the report: Tilastopalvelu Rudolf - Business Finland

Dutch overnights in Main Regions 2019 & 2022





56%



LAKELAND

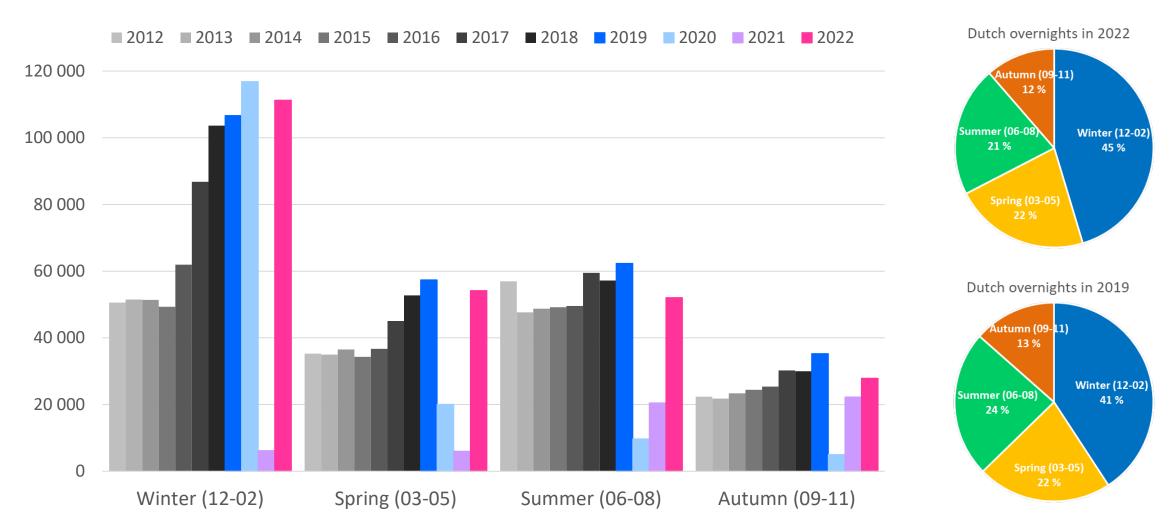
22 889; -29%

9%

25 919; -15%

10 %

Netherlands – Seasonal Overnights in Finland 2012-2022





Dutch monthly overnights in Finland 2019-2023



Link to the report: Tilastopalvelu Rudolf - Business Finland

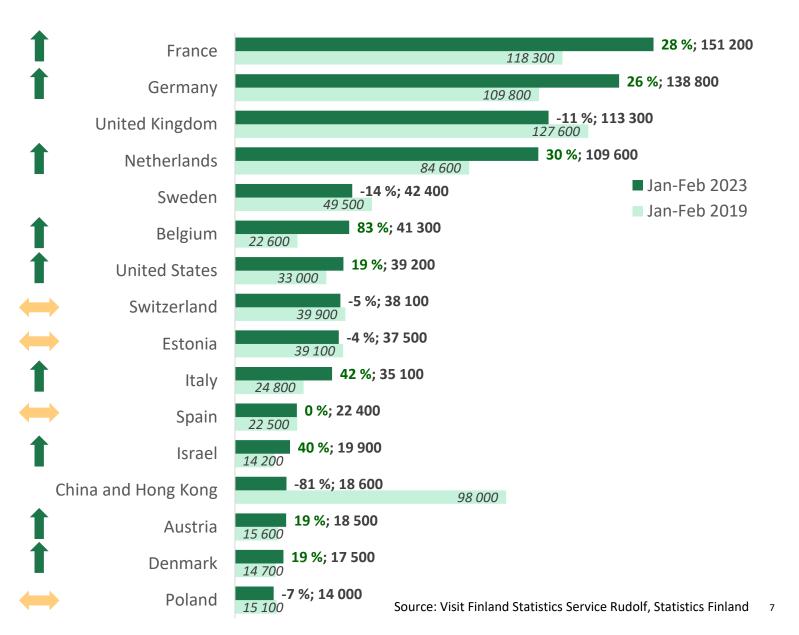
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Top16 countries 2023 – overnights in Finland

Jan-Feb 2023 vs. Jan-Feb 2019

Top5 origin countries for Feb2023 overnights

	Overnights	Change to Feb2019
France	79 800	+28%
Germany	77 000	+22%
Netherlands	54 300	+19%
υκ	53 100	-15%
Belgium	22 800	+81%



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Foreign overnights in high winter season 2022-2023

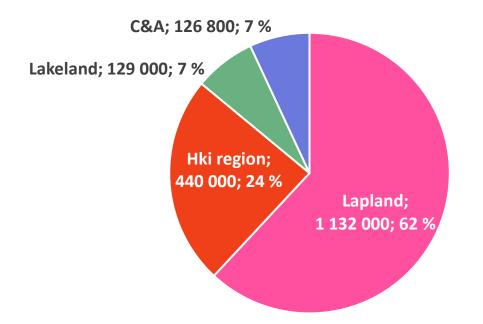
And change compared to pre-pandemic

High winter season (12-02)

	Dec2018- Feb2019	Dec2022- Feb2023	Change 2023 vs. 2019
United Kingdom	334 900	341 100	+2%
France	161 700	209 900	+30%
Germany	151 300	180 700	+19%
Netherlands	106 700	131 200	+23%
USA	53 800	64 700	+20%
Sweden	75 100	63 600	-15%
Spain	59 400	63 100	+6%
Italy	42 900	59 900	+40%
Estonia	58 200	59 600	+2%
Belgium	30 300	51 100	+69%
Switzerland	51 800	48 600	-6%
China & Hong Kong	139 700	33 200	-76%
Singapore	35 300	31 400	-11%
Ireland	14 900	28 600	+92%
Australia	32 600	26 000	-20%
Denmark	21 200	24 300	+14%

1.8 M foreign overnights (-12% vs. winter2019)

- **1.3 M** from EU-27 + UK (+15%)
- **186,000** from Asia (-46%)
- **88,000** from America (+21%)



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Winter high season 2023: Foreign overnights in main regions

And comparison with winter high season 2019

Lapland region	Helsinki region	Lakeland	Coast & archipelago
1,132,000 overnights	440,000 overnights	129,000 overnights	126,800 overnights
+8% vs. winter2019	-26% vs. winter2019	-53% vs. winter2019	-19% vs. winter2019
Share of all foreign 62%	Share of all foreign 24%	Share of all foreign 7%	Share of all foreign 7%
Main dest: Rovaniemi ,	Main dest: Helsinki	Main dest: Tampere, Lahti ,	Main dest: Oulu, Syöte ,
Inari-Saariselkä, Levi, Ylläs		Jämsä, Sotkamo, Jyväskylä	Turku, Åland, Vaasa

Top5 countries of origen					
UK	298,700	+8%			
France	179,600	+38%			
Germany	111,100	+44%			
Netherlands	103,800	+35%			
Spain	41,900	+5%			

Top5 countries of origen				
Germany	38,100	-5%		
USA	35,900	+12%		
ИК	33,700	-23%		
Sweden	30,800	-15%		
France	19,200	+8%		

Top5 countries of origen					
Estonia	22,200	+4%			
Germany	14,000	-16%			
Netherlands	6,600	-22%			
Sweden	6,400	-41%			
UK	5,200	-29%			

Top5 countries of origen				
Sweden	19,700	-10%		
Germany	17,600	0%		
Estonia	9,500	-18%		
Netherlands	7,600	+19%		
France	6,000	+14%		

New records for the Dutch visitors in Lapland region during high winter season 2022-2023

<u>Dec 2022 – Feb 2023</u>				
103,800 Dutch overnights in the Lapland region				
+35% vs. winter 2019 &				
+18% vs. winter 2020				

Most popular destinations for Dutch visitors in Lapland during winter 2023			
Kolari-Ylläs	18,100		
Inari-Saariselkä	17,500		
Kittilä-Levi	17,100		
Kuusamo	10,100		
Salla	9,800		
Rovaniemi	7,400		





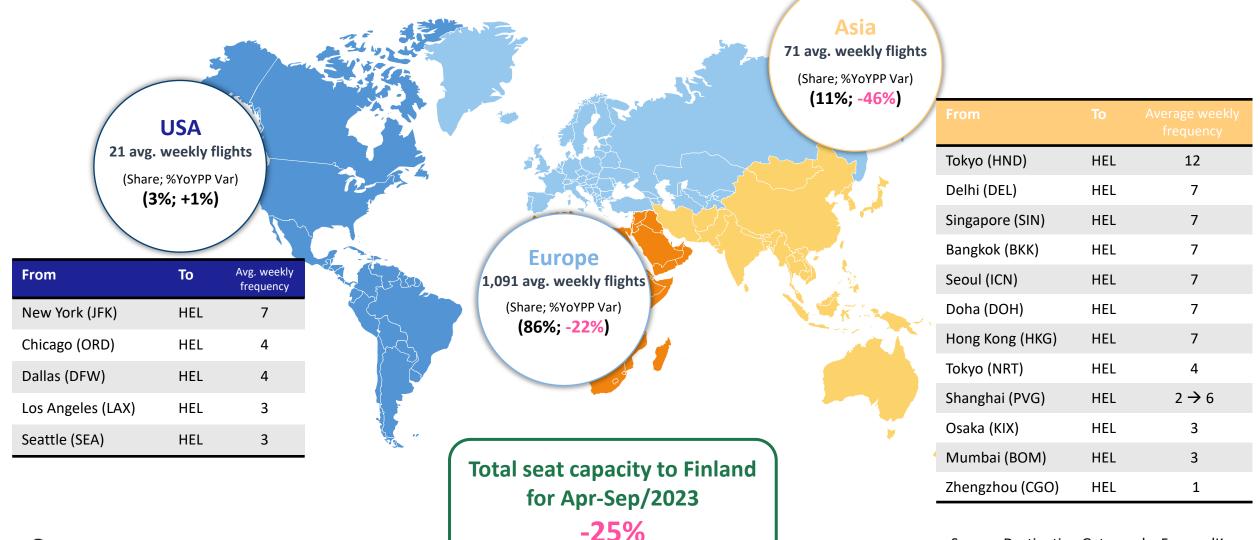
ForwardKeys

Seat capacity & Flight arrivals/bookings



Direct flights to Finland April – September 2023

and change in seat capacity compared to pre-pandemic



Source: Destination Gateway by ForwardKeys
Database update 11-Apr



Direct flights to FIN, SWE, NOR / April – September 2023

and change in seat capacity compared to pre-pandemic

	Seat capacity from USA	change-% vs. pre-pandemic from USA	Seat capacity from Asia	change-% vs. pre-pandemic from Asia	Seat capacity from Europe	change-% vs. pre-pandemic from Europe	Seat capacity TOTAL INT'L	change-% vs. pre-pandemic TOTAL INT'L
Finland	153,700	+1%	538,000	-46%	4,219,200	-22%	4,911,500	-25%
Sweden	155,500	-38%	260,800	-41%	8,271,600	-14%	8,764,000	-15%
Norway	107,900	-25%	123,300	-40%	7,529,200	-6%	7,760,500	-8%

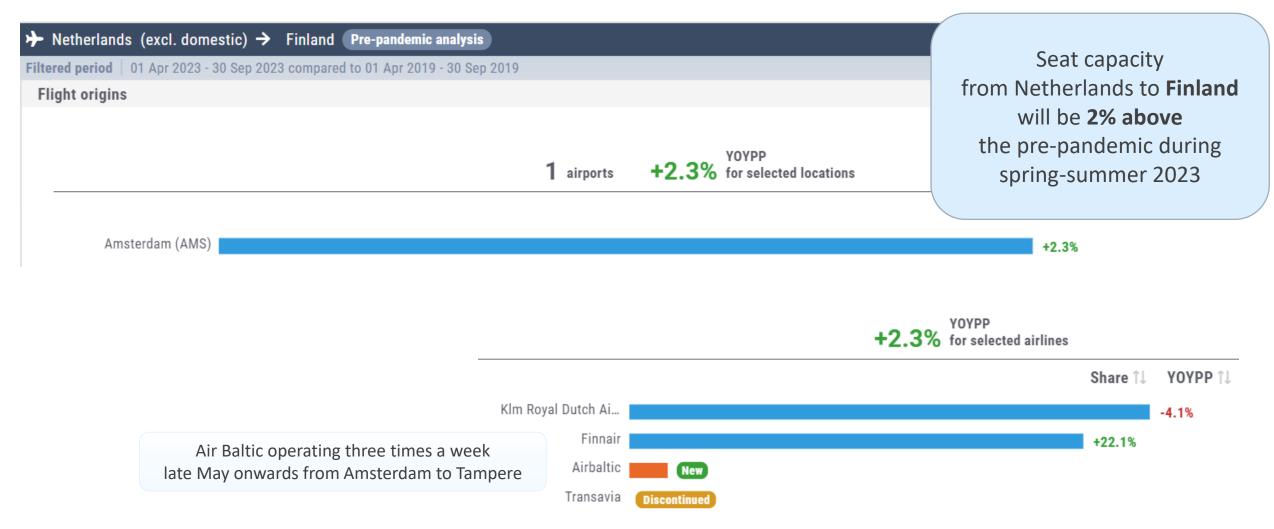


Monthly seat capacity from <u>Netherlands</u> to FIN, SWE, NOR 2019-2023 **From Netherlands**

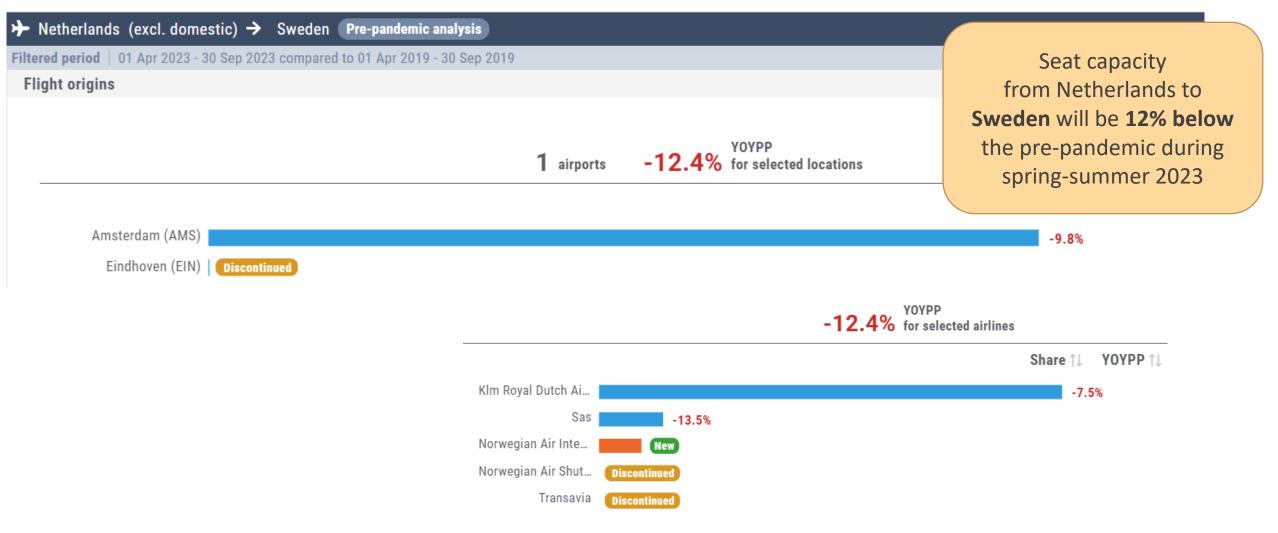
TOTAL SEAT CAPACITY DESTINATION COUNTRY: • FI • NO • SE 100K 80K 60K 40K 20K 0K January June June June March April May April May August June May February ſ'n j May November De cember Apri Ju Augus' January ebruan Jun Augus' ebruary March Apri 1 T Augus' Augus' octobe: March ctobe Januan ebruan Apri May Ę Januan March Septembe Novembe Decembe Septembe Novembe De cembe March Septembe Octobe Januan ebruar Septembe Octobe Novembe embe Septembe Octobe Novembe Decembe č 2019 2020 2021 2022 2023 /isit Finland

Source: ForwardKeys Database update 11-Apr

Seat capacity from Netherlands to Finland / Apr-Sep 2023

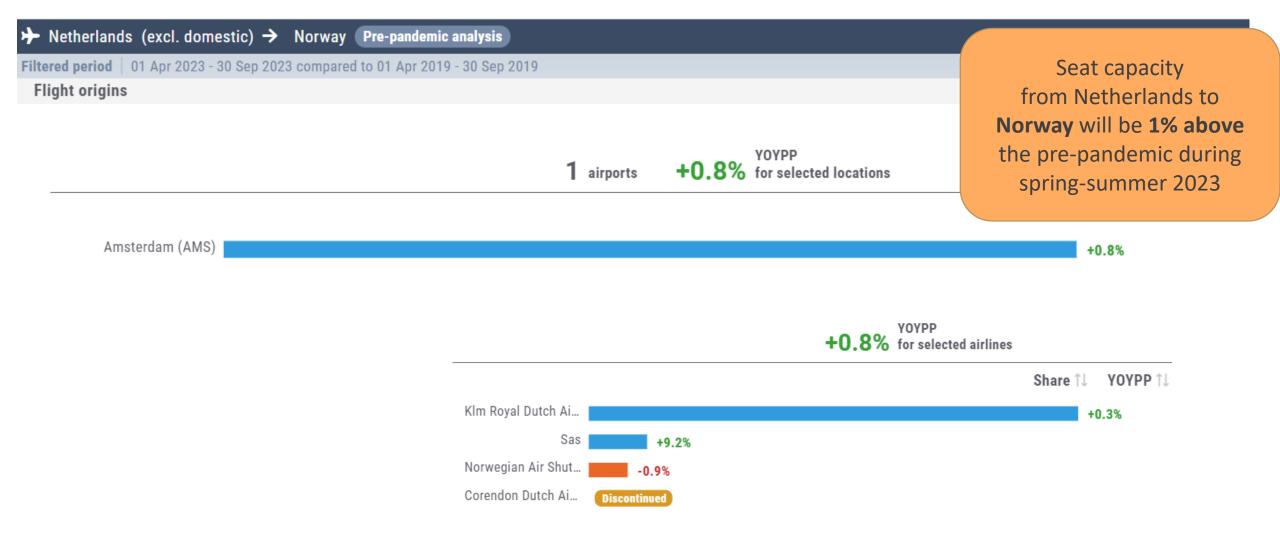


Seat capacity from <u>Netherlands to Sweden / Apr-Sep 2023</u>





Seat capacity from <u>Netherlands to Norway / Apr-Sep 2023</u>





Change in flight bookings* for Jun-Aug 2023 compared to summer pre-pandemic



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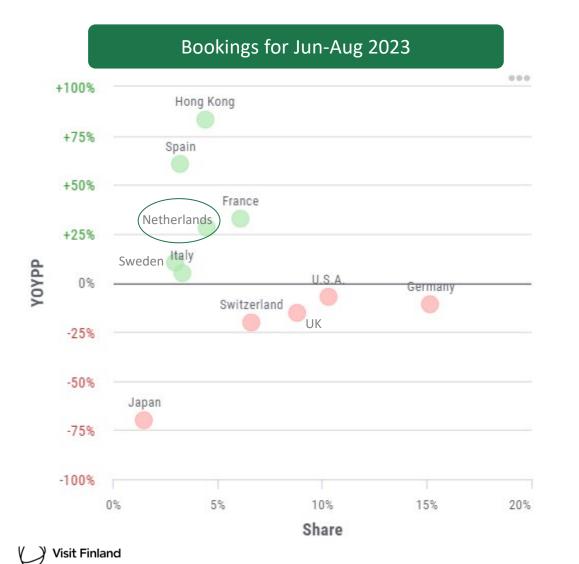
Change in flight arrivals/booking from the Netherlands

- Travel from the Netherlands seems to be recovering clearly faster to Finaland than to Norway and Sweden.
- Bookings to Finland for the coming summer clearly above the 2019 levels.



Flight bookings for summer 2023 (Jun-Aug)

Comparison with pre-pandemic



Netherlands - Bookings for Jun-Aug 2023

	June	July	August	Jun-Aug
Finland	1,800	2,300	900	5,000
Sweden	3,000	1,700	1,000	5,700
Norway	3,900	2,800	1,900	8,600
	June	July	August	Jun-Aug
Finland	+19%	+42%	+16%	+28%
Sweden	-11%	-29%	-33%	-21%
Norway	-3%	-24%	-8%	-12%

Including at least 1 night in destination.

Biggest low-cost carriers like Ryanair and Easyjet not included in the data.

20

