XITARE Remote Medication Service for the Elderly



7.6.2022



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Axitare Ltd

- Finnish growth company
- Provides automated and remotely operated medication services for the elderly home care customers

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- Founded in 2016
- R&D started 2017
- First medication dispenser version to the markets in 2018
- Current product in the markets since 2020

The problem of aging population

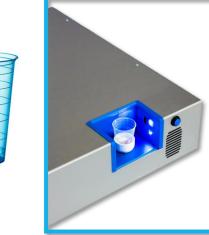
- Population ages rapidly
- Old-age dependency ratio rises
- Demand for the home care resources increases
- Shortage of nurses gets worse
 - They have already run out and new ones are hard to find
 - Existing ones are even changing to other professions
- Home care organizations have to prioritize who they will take as their customers
 - End customers who get in are in worse condition than before
 - Many elderlies who need help cannot get into home care
- First thing the elderlies need help with is most often their medication

Background of developing the solution

- Goal Help public home care organizations to:
 - Use their resources more effectively
 - Serve larger customer base with the same number of nurses
 - Ease shortage or nurses
- > Developed together with South Karelia Social and Health Care District Eksote
 - Answers to real customer need
 - Customer abilities are considered
 - Large end customer coverage
 - Significant benefits for the home care organizations

Solution - Unique medication service for the elderly

- The most end-user-friendly medication dispenser in the World
 - > The easiest to use, familiar end user interface The Cup
 - No need for pressing any buttons
 - 50-70% of home care end customers can use
- One system for dispensing all the different types of pill and capsule medicines
 - Continuous doses
 - On-demand doses
 - Medicine courses
- Flexible medication changes
 - Changes can be done instantly, no need to wait for the next filling





Solution - Best remote operating features

- Any dose can be remotely served at any time
- Remote dispensing of doses that were not taken on time
- Remote dispensing of on-demand doses
- Enables monitored remote dispensing of drugs
 - With separate video connection devices that are already widely used



Benefits

- Eases the ever growing shortage of nurses
 - Reduces time-dependent manual drug dispensing work leaving more time for the valuable nursing work
 - Reduces nursing visits where only drugs are served
 - Makes nurses work more productive
 - Same number of nurses can take care of larger number of end customers
 - Home care organizations can get significant savings with automation and digitalization
- Improves end customers independency when they take their drugs by themselves
- Drugs are taken more accurately according to planned schedule
 - "Everyone wins"

