

# BUSINESS FINLAND

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MARITIME OFFSHORE  
DIRECTORY GERMANY

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GERMANY

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# OVERVIEW

In terms of total orders for new ships Germany was in fifth position during the middle of 2014, behind Korea, China (incl. Hong Kong), Japan and Brazil.

The slides shown in this directory provide a snapshot of German companies in various categories that are regarded as interesting for Finnish maritime suppliers. Furthermore, information on trade associations/clusters, shipowners and big projects/orders are shown.

The categories are as follows:

Section	Category
1	Shipyards
2	Main ship design & engineering companies, concept design companies, EPC's
3	Major marine engine, propulsion and machinery manufacturers, major machine workshops
4	Major marine dealers, agents, consultants
5	Big turn key contractors
6	Associations/clusters
7	Shipowners
8	Big projects/orders

# 1. SHIPYARDS



# ABEKING & RASMUSSEN SCHIFFS- UND YACHTWERFT AG



ABEKING & RASMUSSEN

Yachts

Naval  
vessels

Complex  
redesigns &  
conversions

Web-site	<a href="https://www.abeking.com/en">https://www.abeking.com/en</a>
Location	Lemwerder
Ownership	Non-listed stock corporation
Type of ships	High-profile yachts and navy vessels, diverse range of customised yachts up to 100 metres
Company information	Founded in 1907, features environmentally friendly workshops containing high-yield production facilities for yacht and boat construction, offers expert craftsmanship and technical service through total yacht reconstruction; shipbuilding for governments, coast guards and navies, refit and service work
Contact information	+49 421 67 33 0, <a href="mailto:info@abeking.com">info@abeking.com</a> Hans M. Schaedla, CEO / Uwe Kloschinski, CSO / Dirk Petersjohann, CTO Till von Krause, Sales Director Yacht Dep.; +49 421 67 33 534, <a href="mailto:tkrause@abeking.com">tkrause@abeking.com</a> Nils Olschner, Sales Director Special Ships Dep.; +49 421 67 33 522, <a href="mailto:nolschner@abeking.com">nolschner@abeking.com</a> Thomas Haake, Sales Director Naval Dep.; +49 421 67 33 581, <a href="mailto:thomas.haake@abeking.com">thomas.haake@abeking.com</a>
Business potential for Finnish suppliers	A&R has established a reputation for technical innovation

# BLOHM + VOSS SHIPYARDS GMBH

Blohm+Voss

Ship  
maintenance

Complex  
redesigns &  
conversions

Web-site	<a href="http://www.blohmvooss.com">www.blohmvooss.com</a>
Location	Hamburg
Ownership	Blohm + Voss is currently owned by the Lürssen group
Type of ships	Complex redesigns, conversion, modification and maintenance for Merchant Vessels, Offshore units and Passenger ships.
Company information	421,000 m2 shipyard. Established in 1877.
Contact information	Managing Directors: Dr. Ralph Petersen, Thorsten Quade Contact information T: +49 40 3119-0 F: +49 40 3119-3333 <a href="mailto:info@blohmvooss.com">info@blohmvooss.com</a>
Business potential for Finnish suppliers	As one of the few remaining Hamburg shipyards, a focus on redesign, conversion and maintenance could be interesting for certain Finnish suppliers, though potential not as high here as in some other yards.

# FASSMER GMBH & CO. KG



Ship building

Offshore

Web-site	<a href="http://www.fassmer.de">www.fassmer.de</a>
Location	Berne, Lower Saxony
Ownership	Family owned, 5 <sup>th</sup> generation
Type of ships	Offshore survey/research ships (ranging from 16m to 65m), offshore support/service vessels (ranging from 34m to 74m), work vessels and pilot boats (up to 70m), ferries (including LNG ferry), naval vessels (mostly for patrolling). Other areas include wind power.
Company information	Established 1850. Joint ventures in Poland (wind turbines) and China.
Contact information	Company Management: Dipl. Ing. Holger Fassmer, Dipl. Ing. Harald Fassmer T: +49 4406 942-0 F: +49 44 06 942-100 <a href="mailto:info@fassmer.de">info@fassmer.de</a>
Business potential for Finnish suppliers	Broad range of special ships is interesting. Collaborates with LNG provider Nauticor on new and converted ships with LNG propulsion. Wide range of interesting business areas for Finnish companies include deck equipment and wind power.

# FERUS SMIT LEER GMBH



Ship building

Offshore versions  
with DP2

Web-site	<a href="http://www.ferussmit.com">www.ferussmit.com</a>
Location	Westerbroek (Netherlands) and Leer, Lower Saxony (Germany)
Ownership	Family owned. Johannes Albertus Smit, 99%, Scheepswerf Ferus Smit B.V. (NL), 1%
Type of ships	Cargo ships, Tankers
Company information	The site in Westerbroek has the capacity to build ships up to 145 meters. The German shipyard is a bit bigger offering ship up to 192 meters
Contact information	T: +31 50 404 2555, <a href="mailto:info@ferussmit.com">info@ferussmit.com</a>
Business potential for Finnish suppliers	Small specialist yard where design & engineering is not outsourced

# FLENSBURGER SCHIFFBAU- GESELLSCHAFT MBH & CO



Ship building

Offshore  
vessels

Web-site	<a href="http://www.fsg-ship.de">www.fsg-ship.de</a>
Location	Flensburg, Mecklenburg-Vorpommern (Office also in Hamburg)
Ownership	Tennor Holding B.V. is the sole owner since 30.9.2019
Type of ships	Freight Ferries, Passenger Ships, Offshore vessels, Naval ships
Company information	Established 1872. In recent years has produced mostly RORO and ROPAX but also specialized vessels. New CEO is still (2.4.2020) unknown as the current CEO Alexander Gregg-Smith is stepping down.
Contact information	Head of Procurement: Lutz Brinkmann T: +49 (0) 461 4940 0 F: +49 (0) 461 4940 214 <a href="mailto:info@fsg-ship.de">info@fsg-ship.de</a>
Business potential for Finnish suppliers	



# GERMAN NAVAL YARDS



Ship repair

Naval vessels

Complex  
redesigns &  
conversions

Web-site	<a href="https://www.gerमानaval.com/">https://www.gerमानaval.com/</a> <a href="https://www.nobiskrug.com/">https://www.nobiskrug.com/</a> <a href="https://www.lindenau.de/">https://www.lindenau.de/</a>
Location	Kiel, Nobiskrug, Lindenau
Ownership	PRIVINVEST Group
Type of ships	Naval vessels, superyachts
Company information	Supplier of German Navy (all frigate class vessels). German Naval Yards company group consists of three shipyards located in Kiel, Nobiskrug (refit and modernizations) and Lindenau (ship repairs).
Contact information	Jörg Herwig (CEO) Frank Hildebrandt, Manager (Lindenau) P: +49 431 3993 256, E: <a href="mailto:frank.hildebrandt@lindenau.de">frank.hildebrandt@lindenau.de</a> Johan Valentijn, Manager (Nobiskrug) German naval yards Kiel: T: +49 431 239 32 0, <a href="mailto:info@gerमानaval.com">info@gerमानaval.com</a> Lindenau: P: +49 431 3993 0, <a href="mailto:info@lindenau.de">info@lindenau.de</a> Nobiskrug: P: +49 4331 207 0, <a href="mailto:info@nobiskrug.com">info@nobiskrug.com</a>
Business potential for Finnish suppliers	

# LLOYD WERFT BREMERHAVEN AG



Ship building

Ship maintenance  
& conversion

Web-site	<a href="http://www.lloydwerft.com">www.lloydwerft.com</a>
Location	Bremerhaven
Ownership	Genting Hong Kong
Type of ships	Conversions for all types of ships, maintenance for German navy vessels, building of special vessels, passenger ships, motor yachts, dock ships. No current new builds visible.
Company information	Established 1899. Genting acquired a major stake in 2016 and integrated the shipyard into the Lloyd Werft Group, a Genting-controlled shipyard cluster.
Contact information	T: +49 471 478 0 F: +49 471 478 280 <a href="mailto:info@lloydwerft.com">info@lloydwerft.com</a>
Business potential for Finnish suppliers	In recent years Lloyd Werft has focused on refitting and maintenance. The acquisition by Genting HK hasn't changed this, as most of the newbuild orders from the parent company are filled by MV Werften. Interestingly Lloyd Werft also offers its own customized ballast water systems of various kinds, which may be interesting for some Finnish suppliers, especially after ratification of IMO Ballast Water Management Convention in short to medium term.

# LÜRSSEN WERFT GMBH & CO. KG



Yachts

Naval  
vessels

Web-site	<a href="http://www.luerssen.com">www.luerssen.com</a>
Location	Bremen (HQ), Vegesack (Admin.), Lemwerder, Aumund, Rendsburg, Wilhelmshaven, Berne, Hamburg (yachts, also maintenance for navy vessels) and Wolgast (naval vessels and special ships).
Ownership	Lürssen is a limited partnership with a limited liability company Fr. Lürssen Werft Beteiligungs-GmbH as general partner (GmbH & Co.KG).
Type of ships	Naval vessels and yachts.
Company information	Established 1875, family owned. Took over Peene Werft, Mecklenburg Vorpommern in 2013 – (focus on small special boats) and Norderwerft, Hamburg in 2012 (focus on maintenance, repair and retrofitting).
Contact information	Yachts: +49 421 6604 166, <a href="mailto:yachts@lurssen.com">yachts@lurssen.com</a> , Naval vessels: +49 421 6604 334, <a href="mailto:defence@luerssen.de">defence@luerssen.de</a>
Business potential for Finnish suppliers	Very experienced international shipyard with focus on naval vessels, but also build yachts. These products have a high demand for technical innovation. Finnish suppliers with proven references in similar areas (or with Meyer) might be interesting.

# MEYER WERFT



Ocean cruise  
ship building

Web-site	<a href="http://www.meyerwerft.de">www.meyerwerft.de</a>
Location	Papenburg, Lower Saxony
Ownership	Owned by Meyer family in 6 <sup>th</sup> generation
Type of ships	Cruise liners, ferries, gas tankers, river cruise liners, container ships, livestock carriers.
Company information	Established 1795. Large company with 3.100 employees in Papenburg, contributing hugely to local economy.
Contact information	Company Mgmt: Bernard Meyer, Thomas Weigend, Dr. Jan Meyer, Tim Meyer T: + 49 61 81 0 F: + 49 61 81 43 00 <a href="mailto:info@meyerwerft.de">info@meyerwerft.de</a> , <a href="mailto:einkauf@meyerwerft.de">einkauf@meyerwerft.de</a>
Business potential for Finnish suppliers	Focus very much on leading-edge cruise ship building. Access to Turku yards makes Meyer an interesting partner for Finnish companies. Meyer's ownership of German Neptun Shipyard could potentially lead to synergies

# MV WERFTEN



Special ships  
(e.g. arctic)

Offshore rigs &  
platforms

Web-site	<a href="https://www.mv-werften.com/de/">https://www.mv-werften.com/de/</a>
Location	Wismar, Mecklenburg-Vorpommern (shipyards in Warnemünde, Wismar and Stralsund)
Ownership	Genting Hong Kong
Type of ships	Arctic ships, LNG tankers, Cruise liners & ferries, Offshore drilling rigs, wind converter platforms
Company information	Established as Nordic Yards in 2009 after insolvency of the previous Wadan Werften yards. Took over Volkswerft Stralsund for 5m Euro in 2014. Genting Hong Kong bought Nordic Yards in 2016, changed the name to MV Werften and integrated the three shipyards into the Lloyd Werft Group, a Genting-controlled shipyard cluster.
Contact information	Managing director: Peter Fetten T: +49 3841 77 0 F: +49 3841 76 36 24 <a href="mailto:info@mv-werften.com">info@mv-werften.com</a> <a href="https://www.mv-werften.com/en/suppliers.html">https://www.mv-werften.com/en/suppliers.html</a>
Business potential for Finnish suppliers	Very interesting focus on offshore wind, oil&gas as well as arctic going ships. Nordic yards has built three offshore platforms for Siemens at their Wismar and Warnemünde shipyards.

# NEPTUN WERFT



River cruise ship  
building

Web-site	<a href="http://www.neptunwerft.de">www.neptunwerft.de</a>
Location	Rostock, Saxony-Anhalt
Ownership	Part of the Meyer Werft Group
Type of ships	River cruise ships
Company information	Originally established in 1850. Became part of Bremer Vulkan-Konzern after 1991 with focus on repairs and retrofitting. Taken over by the Meyer Group in 1997 and started producing new ships again 2000.
Contact information	Managing directors: Bernard Meyer, Thomas Weigend, Manfred Ossevorth T: 0381/384 10 10 F: 0381/384 10 11 <a href="mailto:info@neptunwerft.de">info@neptunwerft.de</a>
Business potential for Finnish suppliers	Actively welcomes advances from prospective suppliers and has a link on its website to the Meyer Neptun supplier portal. Any dealings with Meyer could have implications later for work with Neptun.



# OSTSEESTAAL GMBH & CO. KG



Special  
components

Offshore  
wind

Web-site	<a href="https://www.ostseestaal.com/business-areas.html#maritim">https://www.ostseestaal.com/business-areas.html#maritim</a>
Location	Stralsund
Ownership	Central Industry Group (CIG)
Type of ships	Solar boats, building kits for ship and yacht building, components for wind turbines
Company information	<p>Since February 2018, the Stralsund companies Formstaal and Ostseestaal are increasing their efficiency and synergy by operating under the single name Ostseestaal and with a new Ostseestaal logo.</p> <p>Clients in maritime industry, aircraft construction, wind energy sector and in architecture.</p> <p>In recent years both Formstaal and Ostseestaal developed specialization in designing and building modern electric solar vessels for inland waterways.</p>
Contact information	<p>Managing Director: Bert Doldersum <a href="mailto:bert.doldersum@ostseestaal.com">bert.doldersum@ostseestaal.com</a></p> <p>Business Unit Manager ship-/yacht building, offshore &amp; industrial components, architecture: Michael Schultze, <a href="mailto:michael.schultze@ostseestaal.com">michael.schultze@ostseestaal.com</a></p> <p>T: +49 3831 27 52-0 F: +49 3831 27 52-40 <a href="mailto:info@ostseestaal.com">info@ostseestaal.com</a></p>
Business potential for Finnish suppliers	

# PELLA SIETAS GMBH



Ship building

Offshore wind

Web-site	<a href="https://www.pellasietas.com/">https://www.pellasietas.com/</a>
Location	Hamburg
Ownership	Pella Shipyard, Kirovsky district, St. Petersburg, Russia
Type of ships	Heavy lift vessels, Dredgers, Open-Top/Multipurpose containers, Chemical tankers/Bulkers, Ro/Ro vessels/Ferries, Offshore Vessels, Offshore wind.
Company information	Pella Sietas is the oldest German shipyard, established 1635; insolvency 2011; sold to Russian Pella Group 2014.
Contact information	Management: Garegin Tsaturov T: +49 40 74511 01 F: +49 40 74511 295 <a href="mailto:info@pellasietas.com">info@pellasietas.com</a>
Business potential for Finnish suppliers	Mix of special and conventional ships (Ferries, ice-breakers, dredgers) makes the yard interesting, as well as new business contacts through new owners.

# TAMSEN MARITIM



Yachts

Web-site	<a href="http://tamsen-maritim.de/">http://tamsen-maritim.de/</a>
Location	Rostock
Ownership	TAMSEN YACHTS GmbH
Type of ships	Luxury yachts, naval and authority vessels (newbuilds and repairs)
Company information	Expertise in designing and building super-luxury yachts and providing 24h service as well as a service center for special purpose vessels of the offshore wind parks. Formerly known as SMG Werft AG; after the acquisition by Tamsen Yachts in 2009 the name was changed to Tamsen Maritim GmbH.
Contact information	CEO: Heiner Tamsen, Management: Christian Schmoll, Head of Newbuild Department: Carsten Standfuß T: +49.(0)381.65 81 102 <a href="mailto:c.standfuss@tamsen-maritim.de">c.standfuss@tamsen-maritim.de</a>  T: +49 381 6581 0 F: +49 381 6581 104 <a href="mailto:info@tamsen-maritim.de">info@tamsen-maritim.de</a>
Business potential for Finnish suppliers	

# THYSSEN KRUPP MARINE SYSTEMS GMBH



Submarine and naval  
vessel building

Web-site	<a href="http://www.thyssenkrupp-marinesystems.com">www.thyssenkrupp-marinesystems.com</a>
Location	Kiel, Hamburg, Bremen and Emden
Ownership	ThyssenKrupp AG
Type of ships	Non-nuclear submarines, Surface Vessels and Services, system engineering for submarines & naval surface vessels, component development.
Company information	Established 1838. TKMS has joined forces on different occasions with Lürssen (specialized on yachts and coastal patrol boats), Blohm+Voss and FSG on various joint-projects called "Arge, e.g. "Arge K130" to jointly build corvettes (K130). Took over Howaldtswerke-Deutsche Werft GmbH (HDW) and Blohm+Voss Naval GmbH in 2013. World wide market leader on conventional submarines.
Contact information	CEO: Dr. Rolf Wirtz, COO: Dr. Luis Alejandro Orellano HQ T: +49 431 700 0, F: +49 431 700 2312, <a href="mailto:marinesystems@thyssenkrupp.com">marinesystems@thyssenkrupp.com</a> Emden T: +49 4921 850, F: +49 4921 31164, <a href="mailto:marinesystems@thyssenkrupp.com">marinesystems@thyssenkrupp.com</a>
Business potential for Finnish suppliers	

# GERMAN DRY DOCKS AG



Conversions, Retrofits

Web-site	<a href="http://www.germandrydocks.com/">http://www.germandrydocks.com/</a>
Location	Kaiserhafen and the Fischereihafen in Bremerhaven as well as the Amerikahafen in Cuxhaven,
Ownership	Heinrich Rönner Group
Type of ships	Small ships, large ships, routine work, special orders
Company information	Has a number of docks in and around Bremerhaven. GDD specializes in conversions and retrofitting of ships, in particular with regard to adapting to new environmental standards.
Contact information	Managing Director: Thorsten Rönner T: +49 471 9450 385, F: +49 471 9450 99 385, Mobil: +49 160 3682 861 <a href="mailto:th.roenner@hr-gruppe.de">th.roenner@hr-gruppe.de</a>  T: +49 471 9450 – 0, F: +49 471 9450 - 440 <a href="mailto:info@gdd-group.com">info@gdd-group.com</a>  <a href="http://www.germandrydocks.com/contact/">http://www.germandrydocks.com/contact/</a>
Business potential for Finnish suppliers	

# SHIPYARD HERMANN BARTHEL



*Schiffswerft*

HERMANN BARTHEL GMBH

Newbuilds, Conversions,  
Retrofits

Web-site	<a href="http://www.barthelwerft.de/">http://www.barthelwerft.de/</a>
Location	Derben on the river Elbe
Ownership	Small family owned shipyard
Type of ships	The shipyard Hermann Barthel mainly builds and repairs government vessels (police, water and shipping authorities), but has also build passenger vessels. Newbuilds up to 80 meters, repairs up to 100 meters
Company information	Schiffswerft Hermann Barthel GmbH
Contact information	T: +49 39349 258 F: +49 39349 51895 <a href="mailto:info@barthel-werft.de">info@barthel-werft.de</a>
Business potential for Finnish suppliers	This is a small family owned company, with low potential for bigger firms. Might be of interest for small specialist companies branching out



# KAISERWERFT



Newbuilds, Retrofits

Web-site	<a href="http://www.barthelwerft.de/">http://www.barthelwerft.de/</a>
Location	Rostock, Dubai, Istanbul
Ownership	KaiserWerft AG Swiss (holding company)
Type of ships	Motor yachts up to 86 meters in length
Company information	Specializes in building and refitting luxury motor yachts. The company was reorganized in 2009. New shareholders and the management team located Kaiserwerfts newest production facility in Dubai.
Contact information	<a href="mailto:info@kaiserwerft.com">info@kaiserwerft.com</a> <a href="http://www.kaiserwerft.com/contact/">http://www.kaiserwerft.com/contact/</a>
Business potential for Finnish suppliers	Not a very active company. News section hasn't been updated since 2015. Nevertheless presence in the Turkish and Dubai luxury yacht market might be interesting for some companies.

## 2. MAIN SHIP DESIGN & ENGINEERING COMPANIES, CONCEPT DESIGN COMPANIES, EPC'S

# MAIN SHIP DESIGN & ENGINEERING COMPANIES, CONCEPT DESIGN COMPANIES, EPC'S

Company	Website	Contact	Focus
 CIG Central Industry Group	<a href="http://www.centralindustrygroup.com">www.centralindustrygroup.com</a>	CIG Central Industry Group Stralsund +49 3831 2752 0 <a href="mailto:industry@cig-eu.com">industry@cig-eu.com</a>	<ul style="list-style-type: none"> <li>• Engineering and shipbuilding</li> <li>• Offshore components</li> </ul>
 Tamsen Maritim	<a href="http://tamsen-maritim.de">http://tamsen-maritim.de</a>	Tamsen Maritim GmbH Maritimstr. 1 18147 Rostock GERMANY +49 (0) 381 6581 0 <a href="mailto:info@tamsen-maritim.de">info@tamsen-maritim.de</a>	<ul style="list-style-type: none"> <li>• Yacht design &amp; construction</li> <li>• Composites</li> <li>• Service &amp; repairs for Offshore vessels</li> </ul>
 Ferchau	<a href="http://marine.ferchau.de">http://marine.ferchau.de</a>	Ferchau Engineering GmbH Steinmüllerallee 2 51643 Gummersbach GERMANY +49 2261 3006 0 <a href="mailto:info@ferchau.de">info@ferchau.de</a>	<ul style="list-style-type: none"> <li>• Engineering services, such as project mgmt. on maritime industrial sites, construction supervision, logistics, commissioning.</li> <li>• Technical offices provide design, verification and documentation.</li> <li>• Areas: Naval ships and submarines, Cruise liners, Mega-yachts, Specialised vessels, Offshore technology, Maritime supply industry.</li> </ul>

# MAIN SHIP DESIGN & ENGINEERING COMPANIES, CONCEPT DESIGN COMPANIES, EPC'S

Company	Website	Contact	Focus
 <b>BENTELER</b> Benteler Engineering Services	<a href="http://www.benteler-engineering.com">www.benteler-engineering.com</a>	Benteler Engineering Services GmbH Taunusstraße 40 80807 München GERMANY + 49 89 3 12 87 0	<ul style="list-style-type: none"> <li>• Operations, design, project mgmt including construction supervision.</li> <li>• Areas: cruise liners, mega-yachts, marine ships, special-purpose and working ships, merchant ships, and the associated offshore sector.</li> </ul>
 <b>NOBISKRUG</b> Nobiskrug GmbH	<a href="http://www.nobiskrug.com">www.nobiskrug.com</a>	Nobiskrug GmbH Kieler Strasse 53 24768 Rendsburg GERMANY +49 4331 207 0 <a href="mailto:info@nobiskrug.com">info@nobiskrug.com</a> Naval & Offshore: +49 4331 207 180	<ul style="list-style-type: none"> <li>• Areas: super yachts, naval division (system engineering, combat system integration) and offshore (wind energy installation vessels, foundation structures, offshore substations, accommodation platforms for wind farms).</li> <li>• Nobiskrug also has shipbuilding, repair &amp; conversion at shipyards in Rendsburg and Kiel.</li> </ul>
 <b>benTEC</b> <small>reliable. safe. efficient.</small> Bentec GmbH	<a href="http://www.bentec.com">www.bentec.com</a>	Bentec GmbH Drilling & Oilfield Systems Deilmannstraße 1 48455 Bad Bentheim GERMANY +49 5922 7280 <a href="mailto:info@bentec.com">info@bentec.com</a>	<ul style="list-style-type: none"> <li>• Operations: Design, manufacture, installation, commissioning, and service for drilling systems and equipment.</li> <li>• Areas: turnkey rig solutions, drilling equipment.</li> <li>• Software products developed in collaboration with some of their clients.</li> </ul>

# MAIN SHIP DESIGN & ENGINEERING COMPANIES, CONCEPT DESIGN COMPANIES, EPC'S

Company	Website	Contact	Focus
 Kabe Ingenieurbüro GmbH	<a href="http://www.kabe-hamburg.de">www.kabe-hamburg.de</a>	Kabe Ingenieurbüro GmbH Blankeneser Landstraße 2a 22587 Hamburg GERMANY +49 40 3891 680 <a href="mailto:cad@kabe-hamburg.de">cad@kabe-hamburg.de</a>	<ul style="list-style-type: none"> <li>• Naval architecture</li> <li>• Operations: designs for newbuilds, conversions and repairs for all types of floating structures.</li> <li>• Areas: shipbuilding, marine and offshore technology, process engineering, pipeline systems construction, industrial projects.</li> <li>• Cooperation with many of the shipyards presented in this slideset, as well as with oil &amp; gas companies.</li> </ul>
<b>OVERDICK</b> Overdick GmbH	<a href="http://overdick.com">http://overdick.com</a>	Overdick GmbH & Co. KG Cremon 32 20457 Hamburg GERMANY +49 (0)40 32 57 56 0 <a href="mailto:info@overdick.com">info@overdick.com</a>	<ul style="list-style-type: none"> <li>• Offshore engineering and naval architecture</li> <li>• Areas: offshore wind, oil &amp; gas, special purpose vessels, wreck removal.</li> </ul>
Marine Service GmbH	<a href="http://www.ms-de.eu">www.ms-de.eu</a>	Hamburg	<ul style="list-style-type: none"> <li>• Focus on design for newbuilds, conversion and retrofitting around LNG.</li> <li>• Expert in maritime LNG transportation and stocking systems.</li> <li>• Concept design for offshore converter platforms for wind energy.</li> </ul>

# **3. MAJOR MARINE ENGINE, PROPULSION AND MACHINERY MANUFACTURERS, MAJOR MACHINE WORKSHOPS**



# MAJOR MARINE ENGINE, PROPULSION AND MACHINERY MANUFACTURERS, MAJOR MACHINE WORKSHOPS

Company	Website	Contact	Snapshot
 <b>MTU</b>	<a href="http://www.mtu-online.com">www.mtu-online.com</a>	Rolls-Royce Power Systems AG, Maybachplatz 1 88045 Friedrichshafen GERMANY Tel: +49 7541 9091	<ul style="list-style-type: none"> <li>• Leading international manufacturer of diesel engines &amp; transmission systems</li> <li>• Part of the Rolls Royce Power Systems AG</li> <li>• Application areas include commercial, military, public authority ships, yachts, oil&amp;gas industry</li> </ul>
 <b>Man Diesel</b>	<a href="http://www.entry.man.eu/de/de/index.html">www.entry.man.eu/de/de/index.html</a>	MAN Diesel & Turbo SE Stadtbachstraße 1 86153 Augsburg GERMANY +49 821 322 0 <a href="mailto:info-de@mandieselturbo.com">info-de@mandieselturbo.com</a>	<ul style="list-style-type: none"> <li>• World's leading designer and manufacturer of low and medium speed engines.</li> <li>• Four-stroke large-bore diesel engines and turbochargers are produced at the Augsburg site.</li> </ul>
 <b>Becker Marine Systems</b>	<a href="http://www.becker-marine-systems.com">www.becker-marine-systems.com</a>	Becker Marine Systems GmbH & Co. KG Blohmstraße 23, 21079 Hamburg, GERMANY +49 40 24199 0 <a href="mailto:info@becker-marine-systems.com">info@becker-marine-systems.com</a>	<ul style="list-style-type: none"> <li>• Market leader for high-performance rudders, maneuvering solutions and energy-saving devices (ie. ducts and fins) for all types of vessels</li> <li>• LNG hybrid concepts</li> </ul>

# MAJOR MARINE ENGINE, PROPULSION AND MACHINERY MANUFACTURERS, MAJOR MACHINE WORKSHOPS

Company	Website	Contact	Snapshot
 <p>Piening Propeller specialist plant for propellers and stern gears</p>	<a href="http://www.piening-propeller.de">www.piening-propeller.de</a>	<p>Otto Piening GmbH Am Altendeich 83 25348 Blomesche Wildnis bei Glückstadt GERMANY +49 (41 24) 91 68 0 <a href="mailto:info@piening-propeller.de">info@piening-propeller.de</a></p>	<ul style="list-style-type: none"> <li>• Propellers for different types of yachts and ships</li> </ul>
 <p>J-D-NEUHAUS 1748 engineered for extremes</p>	<a href="http://www.jdngroup.com">www.jdngroup.com</a>	<p>JD Neuhaus GmbH Windestraße 58455 Witten GERMANY +49 (0) 2302 208 0 <a href="mailto:info@jdngroup.com">info@jdngroup.com</a></p>	<ul style="list-style-type: none"> <li>• Products: hoists and cranes</li> <li>• Application areas: offshore and shipbuilding</li> </ul>
 <p>CATERPILLAR</p>	<a href="https://marine.cat.com">https://marine.cat.com</a>	<p>Caterpillar Motoren GmbH &amp; Co. KG Falckensteiner Str. 2 24159 Kiel-Friedrichsort GERMANY +49 (0) 431 39 95 01</p>	<ul style="list-style-type: none"> <li>• Production of brands Cat® and MaK for Caterpillar Inc., which delivers ship propulsion systems</li> </ul>

# MAJOR MARINE ENGINE, PROPULSION AND MACHINERY MANUFACTURERS, MAJOR MACHINE WORKSHOPS

Company	Website	Contact	Snapshot
 Aventics GmbH	<a href="http://www.aventics.com">www.aventics.com</a>	Aventics GmbH Ulmer Straße 4 30880 Laatzen GERMANY +49 (0)511 2136 0 <a href="mailto:info@aventics.com">info@aventics.com</a>	<ul style="list-style-type: none"> <li>• Components for engine, propeller and transmission manufacturers.</li> <li>• Applications: Remote ship control, ship alarm and monitoring systems, ballast tank systems, and pneumatic engine automation.</li> </ul>
 Davit International GmbH	<a href="http://www.davit-international.de">www.davit-international.de</a>	d-i davit international gmbh Sandstrasse 20 27232 Sulingen GERMANY +49 (0)4271 9327 0 <a href="mailto:info@davit-international.de">info@davit-international.de</a>	<ul style="list-style-type: none"> <li>• Davits, cranes and winches for life saving and lifting.</li> <li>• Application areas: Cruise ships and ferries, commercial vessels, navy applications, offshore oil &amp; gas and wind, training schools, yachts, special vessels and tugs &amp; supply vessels.</li> </ul>
 Heinzmann GmbH	<a href="http://www.heinzmann.com">www.heinzmann.com</a>	Heinzmann GmbH & Co. KG Am Haselbach 1 D-79677 Schönau GERMANY +49 (0)7673 8208 0 <a href="mailto:info@heinzmann.de">info@heinzmann.de</a>	<ul style="list-style-type: none"> <li>• Propulsion control, engine control and automation systems for ships, common rail systems, dual fuel systems, generator mgmt.</li> </ul>

# MAJOR MARINE ENGINE, PROPULSION AND MACHINERY MANUFACTURERS, MAJOR MACHINE WORKSHOPS

Company	Website	Contact	Snapshot
 Ingeteam GmbH	<a href="http://www.ingeteam.com">www.ingeteam.com</a>	Ingeteam GmbH Herzog-Heinrich Strasse 10 80336, München GERMANY +49 89 99 65 38 0 <a href="mailto:deutschland@ingeteam.com">deutschland@ingeteam.com</a>	<ul style="list-style-type: none"> <li>• Market leader specialising in the development of electrical equipment, motors, generators, frequency converters, electrical engineering and generation plants.</li> <li>• Sectors: energy, industry, marine, rail traction.</li> <li>• Manufacture electric ship motors – also turnkey solutions in this area</li> </ul>
 Kompressorenbau Bannewitz GmbH	<a href="http://www.kbb-turbo.de">www.kbb-turbo.de</a>	Kompressorenbau Bannewitz GmbH Windbergstraße 45 01728 Bannewitz GERMANY +49 (0) 0351 4085 613 <a href="mailto:ulrich.kramer@kbb-turbo.de">ulrich.kramer@kbb-turbo.de</a>	<ul style="list-style-type: none"> <li>• Turbo chargers for ship engines</li> </ul>
 ITT Bornemann GmbH	<a href="http://www.bornemann.com">www.bornemann.com</a>	ITT Bornemann GmbH Industriestrasse 2 31683 Obernkirchen GERMANY +49 5724 390-0 <a href="mailto:info@bornemann.com">info@bornemann.com</a>	<ul style="list-style-type: none"> <li>• Cargo pumps and systems for maritime</li> <li>• Engineroom pumps</li> <li>• Multiphase pumps of offshore platforms</li> </ul>

# MAJOR MARINE ENGINE, PROPULSION AND MACHINERY MANUFACTURERS, MAJOR MACHINE WORKSHOPS

Company	Website	Contact	Snapshot
 Jahnel-Kestermann Getriebewerke GmbH	<a href="http://www.jakegear.de">www.jakegear.de</a>	Jahnel-Kestermann Getriebewerke GmbH Hunscheidtstrasse 116 44789 Bochum GERMANY +49 234 339 568 <a href="mailto:info@jake-gear.com">info@jake-gear.com</a>	<ul style="list-style-type: none"> <li>• Gear systems &amp; propeller drives for wind energy and maritime</li> <li>• Propulsion drives used in dredging industry</li> </ul>
 Jastram GmbH & Co. KG	<a href="http://www.jastram.net">www.jastram.net</a>	Jastram GmbH & Co. KG Billwerder Billdeich 603 21033 Hamburg GERMANY +49 (0)40 725 601 0 <a href="mailto:info@jastram.net">info@jastram.net</a>	<ul style="list-style-type: none"> <li>• Manufactures thrusters and propellers for maritime</li> <li>• Applications: cargo vessels, cruise vessels, work boats, mega yachts.</li> </ul>
 Liebherr Components AG	<a href="http://www.liebherr.com">www.liebherr.com</a>	Liebherr-International Deutschland GmbH Hans-Liebherr-Straße 45 88400 Biberach an der Riß GERMANY +49 7351 41 0 <a href="mailto:info.lho@liebherr.com">info.lho@liebherr.com</a>	<ul style="list-style-type: none"> <li>• Products: Complete crane systems, engines, hydraulic pumps and cylinders, gearboxes.</li> <li>• Application areas: cranes for ports, ships and offshore, ship propulsion systems, drilling &amp; pipelaying equipment.</li> </ul>

# MAJOR MARINE ENGINE, PROPULSION AND MACHINERY MANUFACTURERS, MAJOR MACHINE WORKSHOPS

Company	Website	Contact	Snapshot
 <p><b>MAHLE</b> <i>Driven by performance</i> Mahle Industriefiltration GmbH</p>	<a href="http://www.mahle-industry.com">www.mahle-industry.com</a>	<p>MAHLE Industriefiltration GmbH Schleifbachweg 45 74613 Öhringen GERMANY +49 7941 67 0 industriefiltration@mahle.com</p>	<ul style="list-style-type: none"> <li>• Products: filtration and engine components.</li> <li>• Application areas: oil &amp; gas, wind power and shipbuilding.</li> <li>• Ballast water and other filtration application areas for shipping</li> </ul>
 <p><b>Montanhydraulik</b> Montanhydraulik GmbH</p>	<a href="http://www.montanhydraulik.com/montanhydraulik-en-home.html">www.montanhydraulik.com/montanhydraulik-en-home.html</a>	<p>Montanhydraulik GmbH Bahnhofstraße 39 59439 Holzwickede GERMANY +49 (0)2301 916 0 <a href="mailto:info@montanhydraulik.com">info@montanhydraulik.com</a></p>	<ul style="list-style-type: none"> <li>• Hydraulic solutions for offshore, supply ships and harbours</li> </ul>
 <p><b>NETZSCH</b> Netsch Pumps &amp; Systems</p>	<a href="http://www.netzsch-pumpen.de">www.netzsch-pumpen.de</a>	<p>NETZSCH Pumpen &amp; Systeme GmbH Geretsrieder Str. 1 84478 Waldkraiburg GERMANY +49 8638 63 0 <a href="mailto:info.nps@netzsch.com">info.nps@netzsch.com</a></p>	<ul style="list-style-type: none"> <li>• Different kinds of pumps for shipping and offshore</li> </ul>



# 4. MAJOR MARINE DEALERS, AGENTS, CONSULTANTS

# MAJOR MARINE DEALERS, AGENTS, CONSULTANTS

Company	Website	Contact	Snapshot
 admaris GmbH	<a href="http://www.admaris.net">www.admaris.net</a>	admaris GmbH Pickhuben 2 20457 Hamburg GERMANY +49 (40) 58 962 277 <a href="mailto:web@admaris.net">web@admaris.net</a>	<ul style="list-style-type: none"> <li>• Consulting services to maritime administrations and the maritime industry. Specialized in maritime safety and risk-related matters.</li> <li>• Support in the preparation for VIMSAS audits.</li> <li>• Flag State compliance and enforcement, legal disputes, information on maritime-related regulations &amp; requirements.</li> </ul>
 Bureau Veritas Germany Holding GmbH	<a href="http://www.bureauveritas.de">www.bureauveritas.de</a>	Bureau Veritas Germany Holding GmbH Veritaskai 1 21079 Hamburg GERMANY +49 40 23625 0 <a href="mailto:info@de.bureauveritas.com">info@de.bureauveritas.com</a>	<ul style="list-style-type: none"> <li>• International know-how on classification and related services, such as conformity assessments, certification and training; flag state compliance.</li> <li>• Support in expanding company activities while meeting the maritime industry's quality, health, safety and environmental requirements.</li> </ul>

# MAJOR MARINE DEALERS, AGENTS, CONSULTANTS

Company	Website	Contact	Snapshot
 Mareval AG	<a href="http://www.mareval.de">www.mareval.de</a>	MAREVAL AG Großer Grasbrook 10D 20457 Hamburg GERMANY	<ul style="list-style-type: none"> <li>• General project support/project management</li> <li>• Concept development</li> <li>• Fire-protection concepts for offshore platform</li> <li>• Tenders</li> <li>• Planning and Realization</li> <li>• Site assistance</li> <li>• Expert reviews</li> <li>• Technical documentation</li> <li>• Ship theory</li> </ul>
 DNV GL	<a href="http://www.dnvgl.com">www.dnvgl.com</a>	DNV GL - Essen Office Schnieringshof 14 Essen GERMANY +49 201 7296 0  DNV GL - Hamburg Office Brooktorkai 18 20457 Hamburg GERMANY +49 40 361490	<ul style="list-style-type: none"> <li>• Ship &amp; offshore classification and certification, incl. certification of materials, components and competence.</li> <li>• Maritime advisory, maritime software, marine cybernetics</li> <li>• Issuing of statutory certificates on behalf of flag states.</li> </ul>

# MAJOR MARINE DEALERS, AGENTS, CONSULTANTS

Company	Website	Contact	Snapshot
 <p><b>NICOMAR</b> Maritime Sales Services Nicomar</p>	<a href="http://www.nicomar.eu/company/">http://www.nicomar.eu/company/</a>	<p>NICOMAR GmbH Herzog-Alf-Weg 16 B 22457 Hamburg/Germany Office: +49 (0) 40 55007318 Mobile: +49 (0) 177 4553306 <a href="mailto:rn@nicomar.eu">rn@nicomar.eu</a></p>	<ul style="list-style-type: none"> <li>• Product sales representation</li> <li>• Consulting for newbuilding projects</li> <li>• Provision of qualified service engineers for A/S jobs in major European ports</li> <li>• Service spare part supply</li> <li>• Sales and marketing consultancy</li> </ul>
 <p><b>ECKS MARINE</b> Ecks Marine</p>	<a href="http://www.ecks-marine.de/">http://www.ecks-marine.de/</a>	<p>ECKS MARINE Klopstockstrasse 1 22767 Hamburg <b>Torsten Ecks</b> Owner and Managing Director +49(0)151-15142823 <a href="mailto:torsten@ecks-marine.de">torsten@ecks-marine.de</a></p>	<ul style="list-style-type: none"> <li>• Market research</li> <li>• Feasibility studies</li> <li>• Business setup</li> <li>• Start-up support</li> <li>• Company analysis</li> <li>• Support in recruiting</li> <li>• Concept &amp; Copywriting Services</li> <li>• Customer Acquisition &amp; Relationship Maintenance</li> </ul>

# 5. BIG TURN KEY CONTRACTORS

# BIG TURN KEY CONTRACTORS

Company	Website	Contact	Snapshot
 TURBO-TECHNIK GmbH und Co. KG	<a href="http://www.turbotechnik.com">www.turbotechnik.com</a>	TURBO-TECHNIK GmbH und Co. KG Hannoversche Str. 11 26384 Wilhelmshaven GERMANY +49 4421 30780, <a href="mailto:info@turbotechnik.com">info@turbotechnik.com</a>	<ul style="list-style-type: none"> <li>• Contract manufacturers delivering turnkey solutions for plant</li> <li>• Contractor for the German Navy</li> <li>• Vessel repairs and conversions, prefabrication of modules</li> </ul>
 IMPaC Offshore Engineering GmbH	<a href="http://www.impac.de">www.impac.de</a>	IMPaC Offshore Engineering GmbH Hohe Bleichen 5 20354 Hamburg GERMANY +49 (0)40 3 55 44 0-0 <a href="mailto:info@impac.de">info@impac.de</a>	<ul style="list-style-type: none"> <li>• Projects for the offshore and onshore energy industry</li> </ul>
 Strabag Offshore Wind GmbH	<a href="http://www.strabag-offshore.com">www.strabag-offshore.com</a>	STRABAG Offshore Wind GmbH Albstadtweg 3 70567 Stuttgart GERMANY +49 711 7883 9727 <a href="mailto:offshore-wind@strabag.com">offshore-wind@strabag.com</a>	<ul style="list-style-type: none"> <li>• Design, construction, assembly, transport and installation of offshore wind power stations</li> <li>• Comprehensive service concepts</li> </ul>

# BIG TURN KEY CONTRACTORS

Company	Website	Contact	Snapshot
 <p>KOLLER Maschinen- und Anlagenbau GmbH</p>	<a href="http://www.koller-celle.de">www.koller-celle.de</a>	<p>KOLLER Maschinen- und Anlagenbau GmbH Bruchkampweg 5 29227 Celle GERMANY +49 5141 9898-0 <a href="mailto:info@koller-celle.de">info@koller-celle.de</a></p>	<ul style="list-style-type: none"> <li>• Small turnkey contractor for workover &amp; drilling</li> <li>• Wireline Units, Fluid Pump Units for offshore use as well as Coiled Tubing Units and mobile Workover Rigs for (oil) well servicing</li> <li>• Design, preparation, welding, inspection &amp; testing and coating: all phases for offshore steel structures.</li> </ul>
 <p>HOCHTIEF Offshore Development Solutions S.à r.l. (Hochtief Solutions AG (owns 50% of the company))</p>	<p><a href="http://www.hochtief-offshore-development.com">www.hochtief-offshore-development.com</a></p> <p><a href="http://www.hochtief-solutions.com">www.hochtief-solutions.com</a></p>	<p>HOCHTIEF Offshore Development Solutions S.à r.l. 22, rue Goethe L-1637 Luxembourg (but projects for German offshore) + 352 42 66 30 275</p>	<ul style="list-style-type: none"> <li>• Competence center for port construction and maritime works. It also provides individual solutions for complex and challenging offshore wind projects. These range through design and fabrication to complete installation and maintenance.</li> </ul>

# BIG TURN KEY CONTRACTORS

Company	Website	Contact	Snapshot
 Siemens	<a href="http://www.energy.siemens.com">www.energy.siemens.com</a>	Siemens AG Freyeslebenstrasse 1 91058 Erlangen GERMANY +49 180 524 70 00 <a href="mailto:support.energy@siemens.com">support.energy@siemens.com</a>  Marine & Shipbuilding Lindenplatz 2 20099 Hamburg GERMANY +49 (40) 2889 0	<ul style="list-style-type: none"> <li>• Solutions from wind turbines to net conversion, (converter) platforms, feed-in to smart energy grids and power distribution.</li> <li>• Turnkey grid connections for wind farms</li> <li>• Automation for commercial vessels</li> <li>• Automation, propulsion, and power generation and distribution solutions for naval vessels</li> </ul>
 SAM Electronics GmbH	<a href="http://www.sam-electronics.de">www.sam-electronics.de</a>	SAM Electronics GmbH Behringstrasse 120 22763 Hamburg GERMANY + 49 (0) 40 88 25 0 <a href="mailto:info@sam-electronics.de">info@sam-electronics.de</a>	<ul style="list-style-type: none"> <li>• Turnkey provider for ballast water systems</li> <li>• Automation systems</li> <li>• Turnkey electrical platform solutions for navies and shipyards</li> <li>• Technology and solutions for offshore wind</li> </ul>



# BIG TURN KEY CONTRACTORS


Company	Website	Contact	Snapshot
 KAEFER Isoliertechnik GmbH & Co. KG	<a href="http://www.kaefer.com">www.kaefer.com</a>	KAEFER Isoliertechnik GmbH & Co. KG Marktstr. 2 28195 Bremen GERMANY +49 421 3055 0 <a href="mailto:info@kaefer.com">info@kaefer.com</a>	<ul style="list-style-type: none"> <li>• Turnkey solutions for new builds and refits (cruise liners, yachts, naval vessels)</li> <li>• Including: Insulation, surface and passive fire protection, scaffolding, HVAC, interior outfitting and maintenance, engineering and technical services for marine &amp; offshore.</li> </ul>
 Lethe GmbH	<a href="http://www.lethe-hamburg.de">www.lethe-hamburg.de</a>	LETHE GmbH Seehafenstrasse 17 21079 Hamburg GERMANY +49 40 74 21 63 0 <a href="mailto:info@lethe-hamburg.de">info@lethe-hamburg.de</a>	<ul style="list-style-type: none"> <li>• Turnkey galleys, wet unit solutions, insulation, panel systems/interior fittings</li> </ul>
 Rheinhold & Mahla R&M International GmbH	<a href="http://www.rm-group.com">www.rm-group.com</a>	R&M International GmbH Schellerdamm 22-24 21079 Hamburg GERMANY +49 40 752444-0 <a href="mailto:hq@rm-group.com">hq@rm-group.com</a>	<ul style="list-style-type: none"> <li>• HVAC systems, insulation, piping systems, interior systems, cabins &amp; wet units for vessels and offshore units.</li> <li>• Turnkey solutions: public areas in passenger ships, cabins, crew areas, galley &amp; storage. Cabins etc. for offshore.</li> </ul>

# BIG TURN KEY CONTRACTORS

Company	Website	Contact	Snapshot
 Imtech	<a href="http://imtech.com/EN/Marine">http://imtech.com/EN/Marine</a>	<p>Imtech Deutschland GmbH &amp; Co. KG Hammer Str. 32   Imtech-Haus 22041 Hamburg GERMANY Tel. +49 40 69 49 0 <a href="mailto:info.germany@imtechmarine.com">info.germany@imtechmarine.com</a></p> <p>Imtech Marine Schiffbau- /Dockbautechnik Hamburg GERMANY +49 40 53 90 20 <a href="mailto:schiffbau-dockbau@imtech.de">schiffbau-dockbau@imtech.de</a></p>	<ul style="list-style-type: none"><li>• Full-service provider and system integrator of tailor-made, innovative and sustainable technology solutions covering the whole ship</li><li>• Electrical and instrument installation of new offshore oil and gas production platforms, maintenance of platforms, production shutdown.</li><li>• Technology and services for all kinds of vessels and offshore.</li></ul>

# 6. ASSOCIATIONS/CLUSTERS

# SHIPBUILDING ASSOCIATIONS

Company	Website	Contact	Snapshot
 Verband für Schiffbau und Meerestechnik e.V.  VSM – Association of shipbuilding and maritime technology	<a href="http://www.vsm.de">www.vsm.de</a>	Verband für Schiffbau und Meerestechnik e. V., Steinhöft 11 20459 Hamburg GERMANY Tel: +49-40-28 01 52-0	<ul style="list-style-type: none"> <li>• Represents the political and commercial interests of the German maritime industry</li> <li>• Members include shipyards building oceangoing and inland waterway vessels as well as marine equipment suppliers, classification societies, ship model basins and engineering consultants.</li> <li>• Responsibilities include providing members with specialist advisory and support services and representing their interests in public and political institutions. Promoting technical and commercial development in the shipbuilding and ocean industry in Germany and abroad.</li> </ul>

# SHIPBUILDING ASSOCIATIONS

Company	Website	Contact	Snapshot
 <p>Marine Equipment and Systems in the German Engineering Federation (VDMA)</p>	<a href="http://mes.vdma.org">http://mes.vdma.org</a>	<p>VDMA Arbeitsgemeinschaft Schiffbau- und Offshore-Zulieferindustrie Weidestraße 134 22083 Hamburg GERMANY Tel: +49-40-507 207-0</p>	<ul style="list-style-type: none"> <li>• Represent the most important business areas within the maritime industry and the interests of its approx. 240 member firms.</li> <li>• Responsibilities include: <ul style="list-style-type: none"> <li>• Facilitating access to new, important shipbuilding and offshore sales markets with joint activities</li> <li>• Securing globally open markets and fair competitive conditions via efficient economic policy</li> <li>• Effectively showcasing the sector's technical and economic significance in the public domain</li> </ul> </li> <li>• Long list of members. Also heavily involved in events, exhibitions and networking in various international markets.</li> </ul>

# SHIPBUILDING ASSOCIATIONS

Company	Website	Contact	Snapshot
 <p>German Association for Marine Technology</p>	<a href="http://www.maritime-technik.de">www.maritime-technik.de</a>	Gesellschaft für Maritime Technik e.V. Bramfelder Str. 164 22305 Hamburg GERMANY Tel: +49-40-239 357 69	<ul style="list-style-type: none"><li>• Established in 1983</li><li>• Represents the interests of German companies and research facilities in the area of offshore and maritime technology.</li><li>• Objectives include initiation, support and coordination of national and international research and development projects.</li><li>• Also, the integration of resources, skills and expertise especially of small and midsize companies for the development of innovative products and services for the development of new market segments nationally and internationally.</li><li>• Long list of members and cooperation with other associations and institutes.</li></ul>

# SHIPBUILDING ASSOCIATIONS

Company	Website	Contact	Snapshot
 Maritime Cluster Northern Germany	<a href="http://www.maritimes-cluster.de">www.maritimes-cluster.de</a>	Maritime Cluster Northern Germany c/o WTSH – Business Development and Technology Transfer Corporation of Schleswig-Holstein Lorentzendamm 24 24103 Kiel GERMANY Tel: +49-431 66 66 6-0	<ul style="list-style-type: none"> <li>• In 2011 the three federal states Hamburg, Lower Saxony and Schleswig-Holstein launched a maritime cluster management venture, which is initially running as an inter-state project for three years.</li> <li>• The project is geared to the maritime economy of Northern Germany with its shipbuilding, ship supply, offshore and marine engineering industries and with its links to the shipping industry, shipping companies and the port economy.</li> <li>• Main tasks include initiating inter-state collaboration projects, expand the existing networks and strengthen regional competencies.</li> <li>• Long list of members as well as industry reports to download.</li> </ul>

# 7. SHIPOWNERS



# SHIPOWNERS – TOP 10

Company	Website	Location	No. ships	Ship types
Briese Schifffahrts GmbH & Co	<a href="http://www.briese.de">www.briese.de</a>	Leer	138	Dry cargo
Hartmann Schifffahrts GmbH & Co	<a href="http://www.hartmann-reederei.de">www.hartmann-reederei.de</a>	Leer	134	Dry cargo, tanker, bulk
Peter Doehle Schifffahrts-KG	<a href="http://www.doehle.de">www.doehle.de</a>	Hamburg	117	Container, dry cargo
ER Schifffahrt GmbH & Cie KG	<a href="http://www.er-ship.com">www.er-ship.com</a>	Hamburg	116	Container, offshore, bulk
MPC Group/Münchmeyer Petersen Group	<a href="http://www.mpc-group.com">www.mpc-group.com</a>	Hamburg	114	Roro, container, tanker, reef
Claus-Peter Offen Reederei	<a href="http://www.offenship.de">www.offenship.de</a>	Hamburg	99	Container, tanker
Schulte Group	<a href="http://www.schultegroup.com">www.schultegroup.com</a>	Hamburg	93	Container, tanker
Hermann Buss GmbH & Cie KG	<a href="http://www.reederei-buss.de">www.reederei-buss.de</a>	Leer	92	Container, dry cargo
Hansa Treuhand GmbH & Co KG	<a href="http://www.hansatreuhand.de">www.hansatreuhand.de</a>	Hamburg	89	Container, reefer
Hapag-Lloyd AG	<a href="http://www.hapag-lloyd.com">www.hapag-lloyd.com</a>	Hamburg	79	Container

# 8. BIG PROJECTS/ORDERS

# BIG PROJECTS/ORDERS

Project name	Project type/size	Location	Running/out to tender/completed	Companies involved
LNG ferry boat for Lake Constance (Bodensee)	EU-wide tender, issued by Stadtwerke Konstanz. Capacity for over 60 cars and 700 passengers. Total cost about 18 million euros.	Hamburg / Lake Constance	Running (to be delivered in 2020)	Pella Sietas
Global Class cruise ship	Manufacture of 204,000 gross ton Global Class ship, the largest to be built in Germany	Rostock + Wismar	Running (to be delivered at the end of 2020)	MV Werften + ~600 companies involved in the construction
Crystal Cruises' cruise ship Crystal Endeavor	Billed as the largest and most spacious purpose-built Polar-class vessel featuring luxury service.	Stralsund	Running (to be delivered in 2020)	MV Werften
Saga Cruises' Spirit of Discovery	58,250gt vessel (capacity of 999 passengers) will be the first of two sister ships to be built	Papenburg	Running (deliveries scheduled for 2019 and 2020)	Meyer Werft
Norwegian Encore	Fourth ship in Norwegian Cruise Line's (NCL) Breakaway Plus class is being built, sized 167,800gt	Papenburg	Running (to be delivered in 2019)	Meyer Werft
LNG cruise ship for P&O Cruises (Carnival Corporation )	180,000gt and for appr. 5,200 guests. Similar to a P&O Cruises sister ship that is due for delivery in 2020.	Papenburg	Running (to be delivered in 2022)	Meyer Werft, Neptun Werft (engine room modules)
LNG cruise ship for AIDA Cruises	A 180,000gt vessel with 2,700 cabins	Papenburg	Running (to be delivered in 2023)	Meyer Werft, Neptun Werft (engine room modules)

# BIG PROJECTS/ORDERS

Project name	Project Type/size	Location	Out to tender/ Running / Completed	Companies involved
Irish Continental cruise ferry	Irish Continental Group plc has ordered a cruise ferry worth 165 million euros.	Flensburg	Running (delivery during the first half of 2020)	Flensburger Schiffbau-Gesellschaft & Co KG
TT-Line ferries	TT-Line Company PTY LTD to order two passenger ferries for traffic between Australia and Tasmania	Flensburg	Letter of intent signed in January 2018	Flensburger Schiffbau-Gesellschaft GmbH & Co, KG (FSG)
Rolls-Royce energy systems supply	Rolls-Royce to supply battery-powered energy systems for six platform supply vessels (PSVs) built by Cosco Guangdong shipyard in China	China	Running	Rolls-Royce
5G tested in the Port of Hamburg (Port 4.0)	Test area spans around 8000 hectares of the port area. 5G tested for cases like traffic lights management, data processing from mobile sensors and virtual reality	Hamburg	Running	Hamburg Port Authority, German Telekom and Nokia
Ørsted-Windpark „Borkum Riffgrund 2“	Large offshore project, incl. 56 turbines; 20 of them moored with the new Suction Bucket Jackets	Cuxhaven	Running	Cuxport GmbH, Hafen Cuxhaven