FINLAND TECHNOLOGY SUPERPOWER

BUSINESS FINLAND

INVEST IN FINLAND



BUSINESS OPPORTUNITIES IN HIGH TECH AND SERVICES



Bio & Circular economy

Kick start your bio-based business.





Cleantech

Greenest country in the world.





Health

A living lab for global cures.



Travel & **Tourism**

Fast growing, safe and sustainable business environment

ICT & **Digitalization**

Brainpower for your next big thing.



Consumer **Business**

From innovative gaming to creative design.





FINLAND ACCELERATES BUSINESS DIGITALIZATION

Global giants look innovative solutions for their complex high tech needs in Finland.

Google

Google's major investment in Finland is one of its kind – advanced and efficient data center achieved by a combination of great talent and green technologies.



GE Health's global center of excellence for wireless devices is located in Finland.

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Xiaomi's R&D center in Finland focuses on developing hi-tech smartphone camera technologies.

zalando

Online fashion retailer transforms into a mobile powerhouse by opening its tech office in Finland.





WHY FINLAND?

TOP QUALITY BUSINESS ENVIRONMENT

FAST START FOR BUSINESS OPERATIONS

COMPETENT PROFESSIONALS

CREATIVE SOLUTIONS







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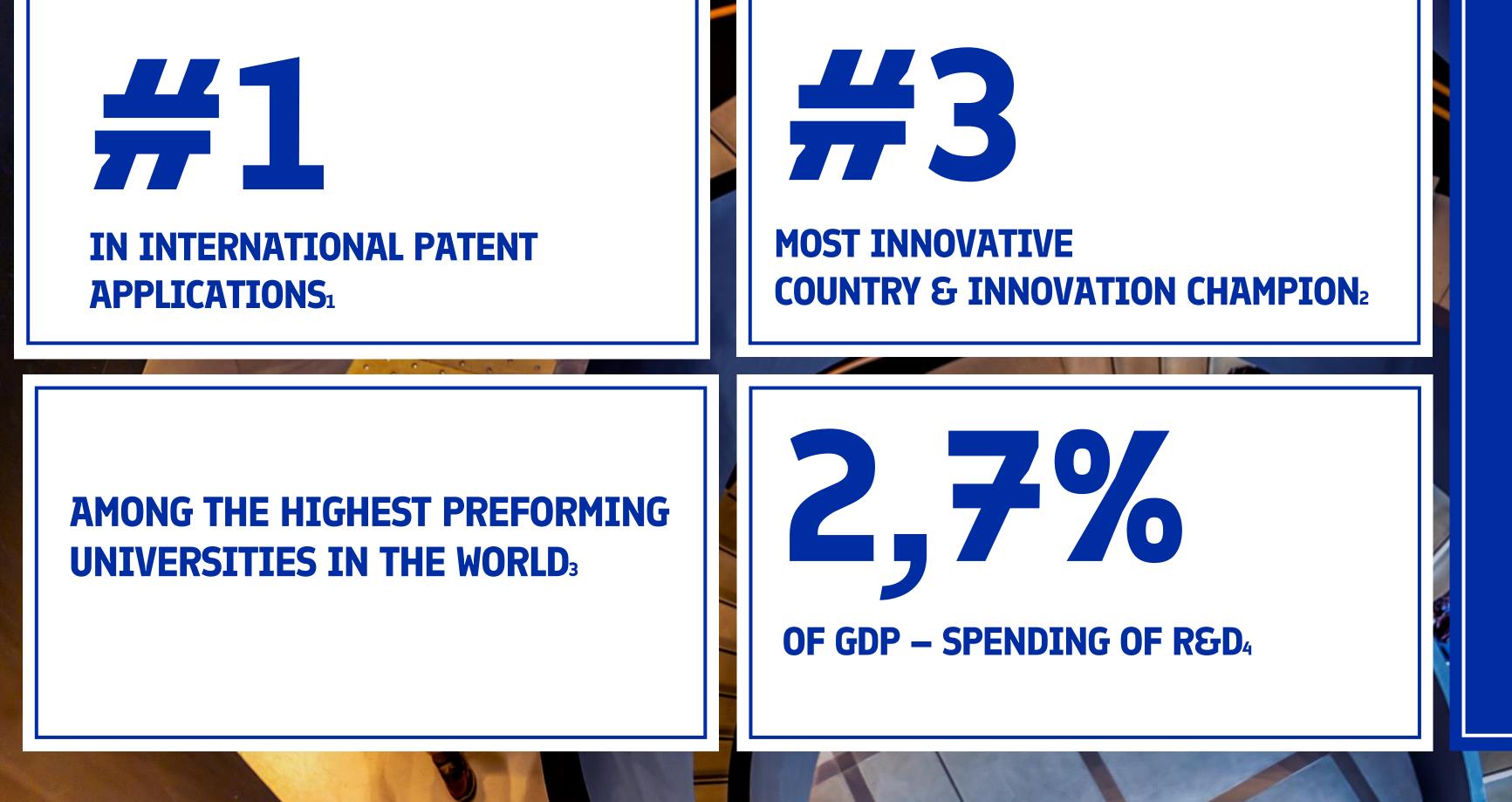
1 Global Innovation Index 2019

- 2 World Economic Forum, The Global Competitiveness Report 2017-2018
- 3 World Economic Forum, Global Competitiveness Report 2019
- 4 European Commission Desi Index 2019
- 5 EY Nordic Attractiveness Survey 2019

- 6 UN World Happiness Report 2020
- 7 The Fund for Peace, Fragile States Index 2019
- 8 The Economist, Worldwide educating for the future index 2019
- 9 Bloomberg Innovation Index 2019



FINLAND IS A GLOBAL INNOVATION LEADER



BUSINESS INVEST IN FINLAND 1 WIPO Global Innovation Index 2019
2 The Consumer Technology Association (CTA)[™] 2019 & Bloomberg Innovation Index 2019
3 Universitas 21 2019
4 OECD 2019
5 World Bank 2020, 2017 or latest data available

Researchers working in R&D per 1 Million₅

6,525

FINLAND

4,256

U.S.





FINLAND IS A FORERUNNER IN SUSTAINABILITY

Finland has achieved or is close to a health, education, water and energy Finland has achieved SDGs third be

hieving the UN Sustainable Development Goals related to poverty alleviation, reducing inequality, peace and rule of law.1 In international comparison,

SOCIAL

Education in Finland answers to future needs best in the world.3

Finland is the happiest country in the world.4

Finland is the 3rd most gender equal country in the world.5

Compared to its size, Finland generates most good for humanity.

Finland is the freest country in the world.7

ECONOMIC

5t.2

Finland has the 2nd best sustainable competitiveness in the world.8

Finland is the 3rd most innovative country in the world.9

Finland is the most advanced country in the EU in the utilization of digitalisation.10

The most stable country in the world.11

Finland spends 3rd most on R&D as a % of GDP in the world. 12





3 The Worldwide Educating for the Future Index 2019 INVEST IN 4 UN World Happiness Report 2020 5 World Economic Forum, Global Gender Gap Report 2020 6 The Good Country Index 2019

7 Freedom House, Freedom in the World 2020

8 The Global Sustainable Competitiveness Index 2019

9 Bloomberg Innovation Index 2019 10 The Digital Economy and Society Index (DESI) 2020 11 The Fund for Peace, Fragile States Index 2020 12 Unesco, Top 15 R&D Spenders

1 Voluntary National Review 2020 Finland 2 Sustainable Development Report 2019

ENVIRONMENTAL

Finland is a leader in Eco-Innovation in Europe.13

Finland ranks 2nd in the global energy innovations, shining in option generation of new clean energy solutions. 14

Finland has the 2nd highest share of renewable energy in Europe, close to 50% in electricity production. 15

Finland has best environmental health. 16

Finland has the cleanest air in the world. 17

- 13 Eco-Innovation Scoreboard (ECO-Is) 2018
- 14 Global Energy Innovation Index 2019
- 15 Finnish Energy
- 16 Environmental Performance Index 2018
- 17 World Health Organization 2018





"For a company like ours, from both a local and a global perspective, Finland is <i>the ideal base to do research. For example, we have a global R&D function *here in Finland; it is the fifth largest within the Bayer Group*.

What we really utilize is the **availability of the health data**. We have the health register here, we have the biobanks, we have the openness of the whole society – a **very open environment for doing research and development**. We use that to conduct clinical research. Combined with the mass of data that is available dating back to the 1960s, this gives us great opportunities for research."

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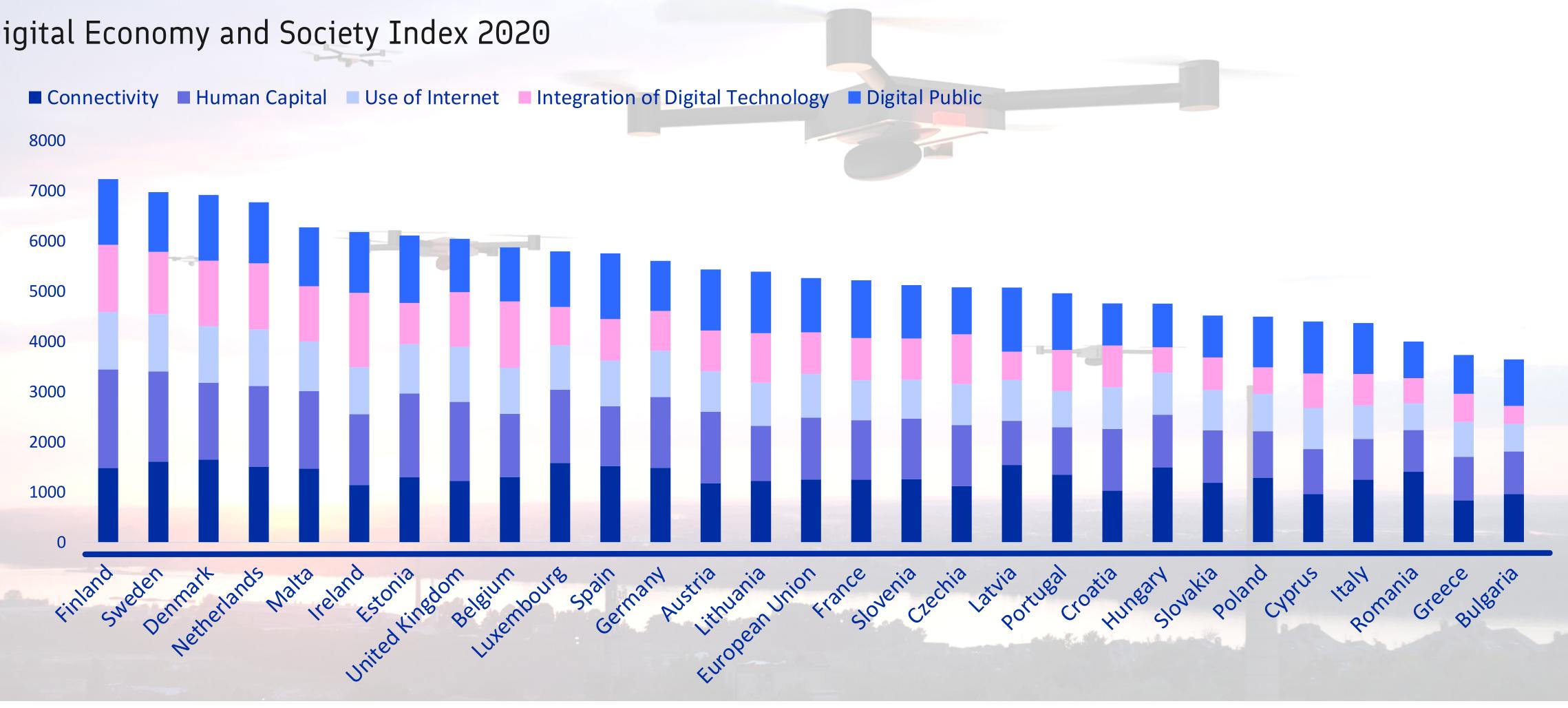


Miriam Holstein CEO Nordic region, Bayer AG



FINLAND IS A EUROPEAN LEADER IN DIGITALIZATION

Digital Economy and Society Index 2020





European Comission, The Digital Economy and Society Index (DESI) 2020 9

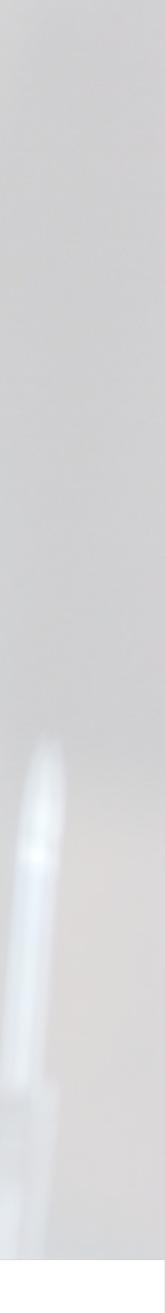


TALENT AT REASONABLE COST

Labour costs (salary + additional costs) of a 100-employee software development center









INCENTIVES AND FUNDING SOURCES

R&D& INCENTIVES by Business Finland

businessfinland.fi/en

BUSINESS AID from ELY Centres

<u>ely-keskus.fi/en</u>

CAPITAL INVESTMENTS from Finnish Industry Investment

industryinvestment.com

EU-funded **SUPPORT** from various sources

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LOANS AND GUARANTEES by Finnvera

finnvera.fi/en

DEVELOPMENT RESEARCH FUNDING Academy of Finland

<u>aka.fi/en</u>

COMPLIMENTARY ADVISOR SERVICES FOR COMPANY EXPANSIONS TO AND FROM FINLAND by Business Finland

businessfinland.fi/en

TRAINING & EMPLOYMENT INCENTIVES from ELY Centres

<u>ely-keskus.fi/en</u>





BUSINESS FINLAND RESEARCH AND DEVELOPMENT FUNDING FOR COMPANIES

Business Finland funds companies' projects that seek to increase their competitive advantage internationally.

PROJECT TYPES AND FUNDING LEVELS FOR COMPANIES	COMPANIES' RESEARCH PROJECTS Create new knowledge and competence	DEVELOPMENT AND PILOTING Develop or renew products, services and business model. Demonstrate the functionality of your solution
SME's Targeted competitive advantage at a selected international level.	Grant max. 50 %	Loan 50 % / 70 %
MIDCAP COMPANIES turnover max. 300 M€ Targeted competitive advantage at a selected international level.	Grant max. 40 %	Loan 50 % / 70 %
LARGE CORPORATIONS Targeted competitive advantage at a global level.	Grant max. 40 % *	Loan 50 %**

BF requires that large companies buy services from SME's and / or research organizations or implement the project as a joint project with them.

*The share of the bought services has to be at least 40 % of the project's overall costs.. **The share of the bought services has to be at least 15 % of the project's overall costs.

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FINLAND – GREAT POSITION BETWEEN EAST AND WEST

AVERAGE FLIGHT TIMES TO HELSINKI

New York London Brussels Frankfurt Copenhagen Berlin Stockholm

8 h 45 min 3 h 2 h 40 min 2 h 35 min 1 h 40 min 2 h 55 min

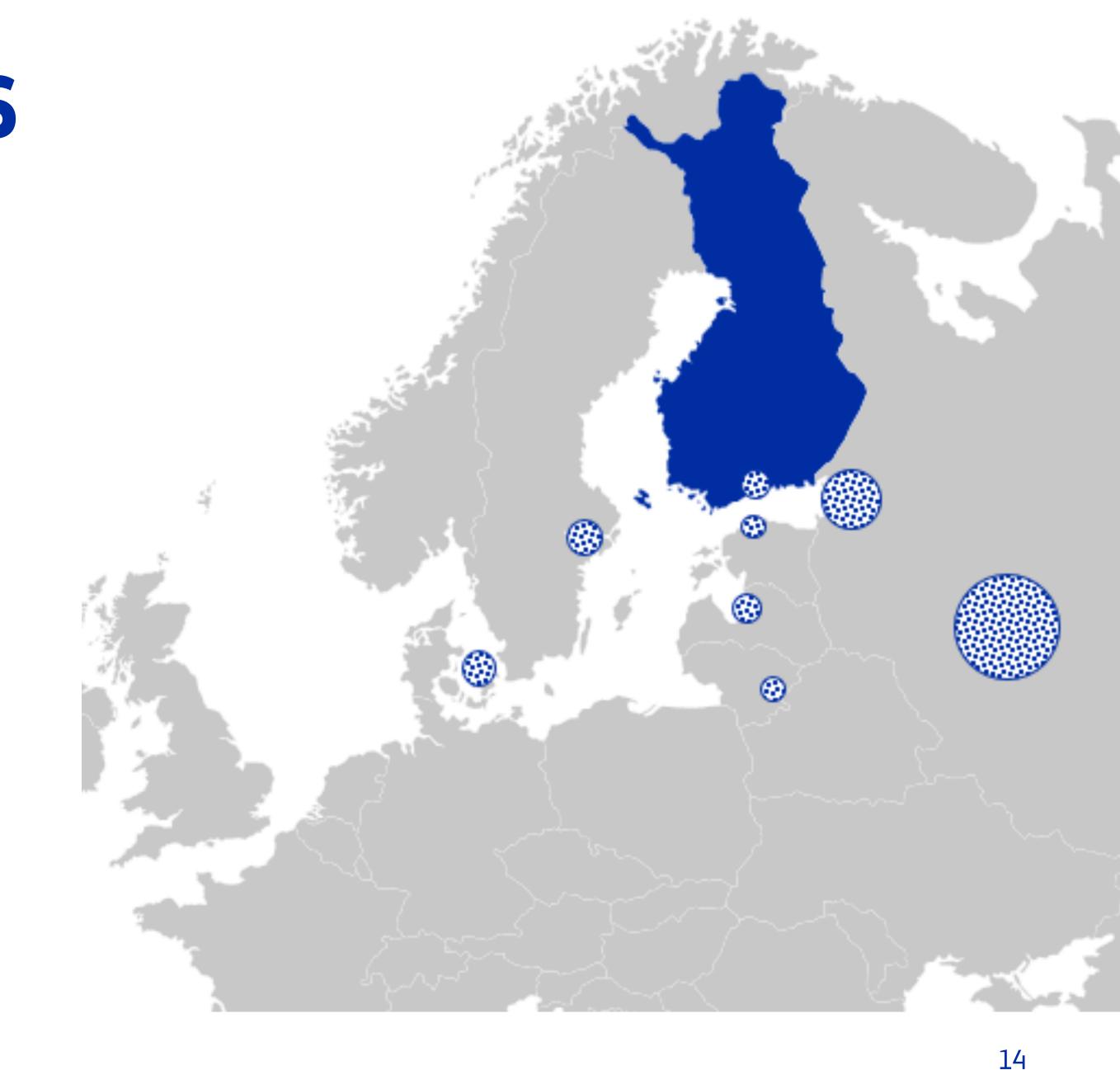
Moscow Delhi Seoul Tokyo Singapore Beijing Shanghai 1 h 30 min 6 h 30 min 8 h 50 min 9 h 40 min 11 h 45 min 7 h 40 min 9 h 45 min



500 MILLION CONSUMERS WITHIN EASY REACH

Copenhagen	1.5
Helsinki	1.0
Moscow	18.0
Riga	1.0
St. Petersburg	7.5
Stockholm	1.5
Tallinn	0.5
Vilnius	0.5
European Union	500.0





FINLAND TOPS FAMILY LIFE INDEX*

Fourth time in a row! Parents are particularly pleased with the cost, availability, and quality of education in Finland, ranking the country first for each of these factors. An impressive 62% of respondents living in Finland with their children think that the education system is excellent, compared to the global average 27%.

#1

Family Life Index 2019

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Finland

2. Sweden

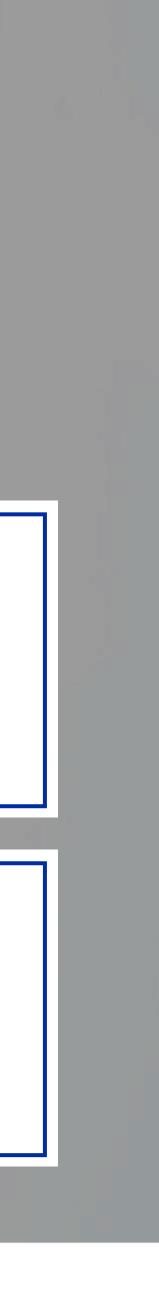
- Belgium
- Czech Republic
- Spain
- Norway
- Canada 7.
- Singapore
- New Zealand
- 10. Denmark
- 11. Netherlands
- 12. Australia
- 13. Bahrain
- 14. Germany
- 15. Austria

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*Expat Insider, Family Life Index 2019 15











NATURE OR CITIES -WE'VE GOT THEM BOTH







BUT WE'VE GOT PLENTY OF FESTIVALS TOO, IF THAT'S YOUR THING







TAKE THE FAST TRACK TO BUSINESS OPPORTUNITIES IN FINLAND

INVEST IN FINLAND'S FREE SERVICES











WHAT OUR CLIENTS SAY

"Setting up the **R&D team** in Tampere is a milestone in our global expansion "Our investment in a **high-end production facility** in Finland is an additional step forward in the execution of our growth strategy. The location in southern journey. On this journey, we will gain strength in the operations and business, and Finland will allow us to serve the growing demand in Finland, Sweden, Norway, work with the local talents to further improve our products with **highly innovative** Denmark and the Baltic Countries for high-performance thermal insulation technologies." materials."

Wang Xiang, Senior Vice President

"Finnish research is always highly professional. What distinguishes the Finnish ecosystem and Finnish hospitals is their very **high efficiency and reliability**. I would certainly recommend any healthcare company that is planning multicenter research projects to consider Finnish research centers."

Natalia Muehleman, Global Business Manager

"We at DENSO are very happy about our collaboration with Business Finland. Through their **extensive network**, they have been able to provide great value to us as we move forward with the planned expansion of our development ecosystem. We are now exploring beyond the vehicle "shell" to create new value and solutions for the new mobility society and users of the future. We are very excited about the opportunities provided by Finland's tech community and mobility ecosystems' development initiatives."

Kazu Matsugatani, Executive Director









Olivier Chapelle, CEO, Recticel

BASF selected Harjavalta, Finland, as its first location for battery materials production serving the European automotive market, enabling the supply of approximately 300,000 full electric vehicles per year with BASF battery materials.

"With the investment in Harjavalta, BASF will be present in all major regions with local production and increased customer proximity, further supporting the rapidly growing electric vehicle market."

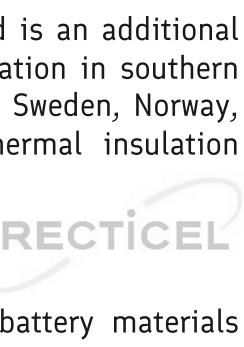
Kenneth Lane, President, Catalyst Division

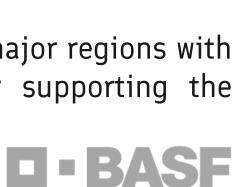
"We selected Finland for recent R&D investment because of the good **availability** of talented software developers and hardware engineers as well as the high levels of **safety**, **stability**, **education and research** here."

Brian Quinn, Director of Business Strategy,



Intel Labs Europe









THESE ASIAN COMPANIES ARE ALREADY IN FINLAND

DENSO







































THESE EUROPEAN COMPANIES ARE ALREADY IN FINLAND





























ĽORÉAL

















SCHAEFFLER

SS/AB





THESE AMERICAN COMPANIES ARE ALREADY IN FINLAND







EQUINIX



















NEOLITICS













ELECTRICITY PRICES AMONG THE LOWEST IN EU

Energy prices and energy tax rate in Finland are remarkably low. Therefore, several data centers have chosen Finland for their investment. In addition, data centers benefit of the possibility to sell excess heat to energy network making it over 50 % cheaper to run a data center in the Finland rather than in Central Europe.

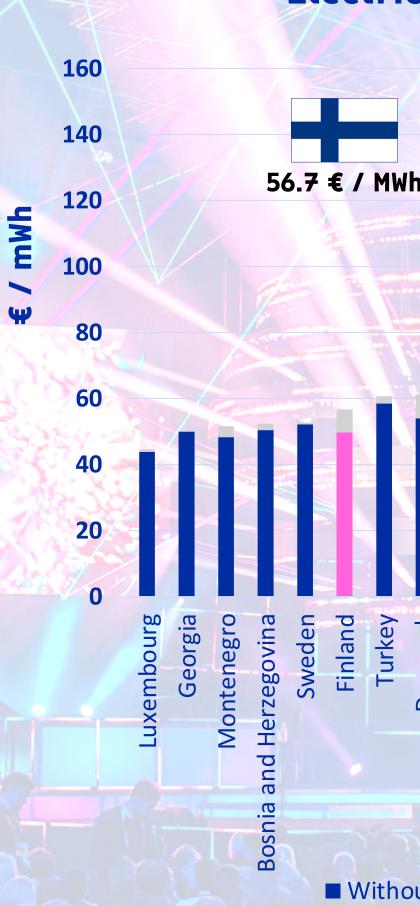
In terms of electricity supply, Finland outshines even the closest competitors. In 2018, the transmission reliability of the national grid was as high as 99,9999 %.

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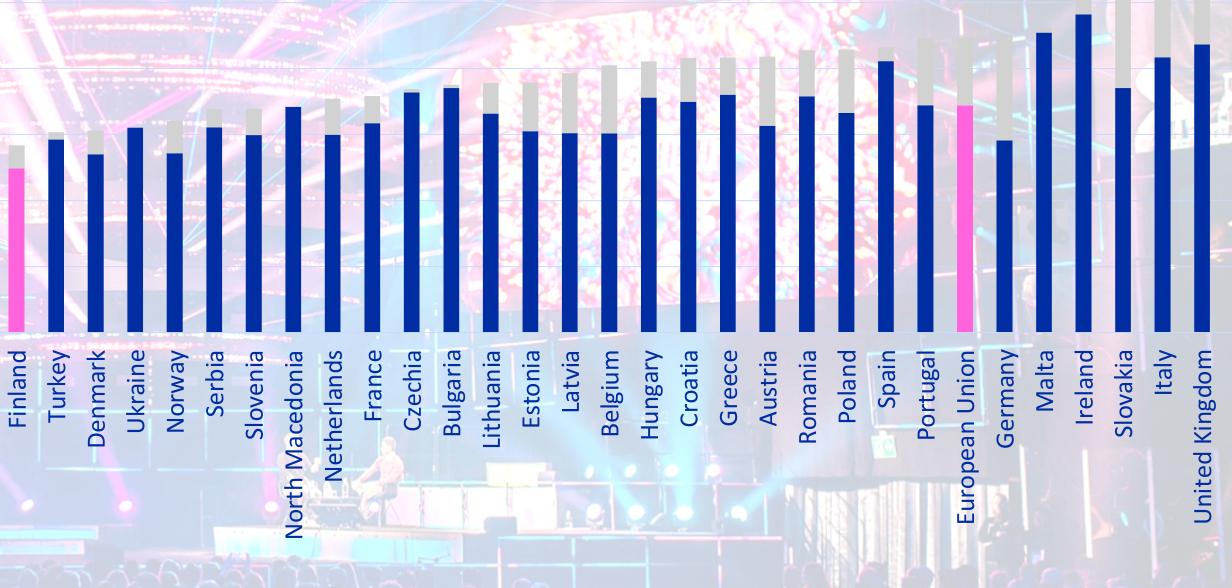
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Electricity prices for industrial consumers - First half 2019 (20 000 < consumption < 70 000)





Without taxes and levies

Taxes without VAT and other recoverable taxes and levies

Eurostat 2020, 26 Fingrid 2019



