

BUSINESS FINLAND FUNDING CRITERIA

5.10.2022 SINI UUTTU, BUSINESS FINLAND



DUT call 2022 – summary

- 27 countries participating, call budget 70 M€ + EC top up
- Call topics: 1) Positive Energy
 Districts (PED), 2) 15-minute City
 (15mC, transport and mobility, 3)
 Circular Urban Economies (CUE)
- Transnational consortiums: min 3 partners from 3 countries
- Deadline for 1st stage proposals 21.11.2022

Driving Urban Transitions





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3.4 Summary of the transnational eligibility criteria

- Only transnational projects will be funded; consortia must include at least three independent legal
 entities applying for funding from three different countries that have Funding Agencies
 participating in the call. In addition, at least two eligible Applicants within a consortia must be
 from different EU Member States or Associated Countries eligible for EC co-funding in this Call.
- 2. The project coordinator (Main Applicant) must be eligible to be funded by its national/regional participating Funding Agency and request funding.
- 3. One person must only participate in a maximum of two proposals as a PI, and only once as the PI of a Main Applicant²².
- 4. Each consortium must include at least one urban government authority partner, either as a Main Applicant, Co-applicant or Cooperation Partner, depending on the national/regional eligibility criteria.
- 5. The duration of a project must not exceed 36 months.
- 6. Pre-proposals/full-proposals must be written in English and respect the template form (in terms of overall size, limit of pages and characters). The template form must be completely filled in.
- 7. Pre-proposals/full-proposals have to be submitted on the UEFISCDI electronic submission system before the corresponding deadlines indicated in this document.
- 8. Only pre-proposals invited to submit a full-proposal are eligible in the second stage.
- 9. No fundamental changes between the pre-proposal and the full-proposal, initiated by the applicants alone, will be accepted.





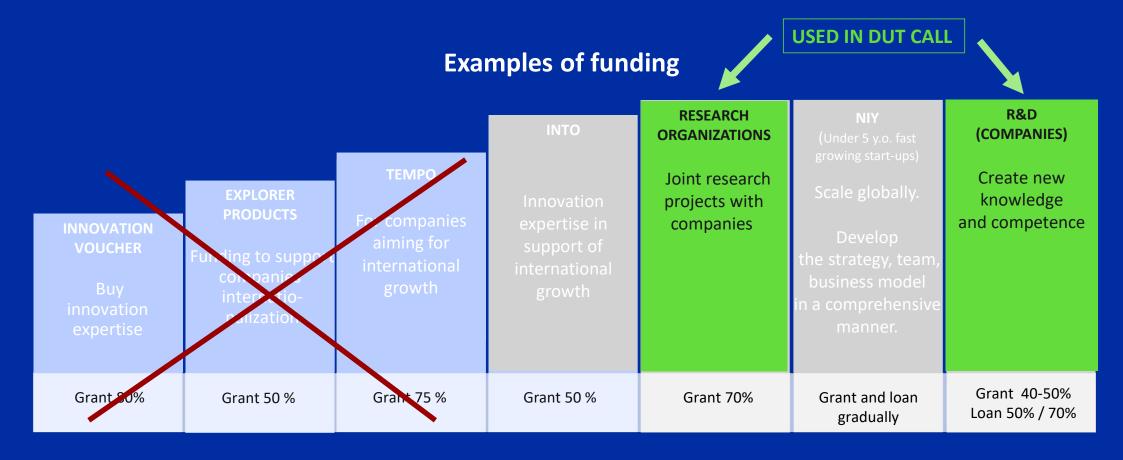
STRATEGIC INTENT

1 Global Growth for Companies

World Class

Ecosystems and
Competitive Business
Environment

BUSINESS FINLAND FUNDINGFOR DIFFERENT STAGES OF DEVELOPMENT



Example of a DUT consortium project in which a Finnish company is participating

Transnational consortiums: minimum 3 partners from 3 different countries

We fund challenging projects that have an impact on the **company's own competitive** advantage.

Public authorities and non- governmental organisations (NGOs) not funded by Business Finland in DUT except if they are doing research in a consortium project (see next slide)

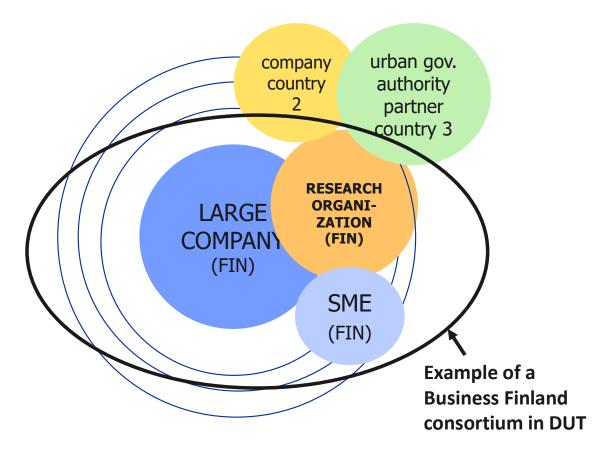


Example of a DUT consortium project in which a Finnish research organisation is participating

Funding rate for research organisations: 70%. Minimum requirement for the consortium: **3 companies, of which 2** from **Finland** who participate in the project. **Own funding application not always required.**

BF funds challenging projects that have an impact on development of new knowledge, **exports** and competitive advantage of the participating companies.

Public authorities and NGOs not funded by BF, but **participation in the steering group of the research projects is encouraged**



Example of a funded consortium project under Mission Innovation call 2020

BF funding have received VTT

and MSc Flectronics. THT

Control and Caruna are

partners/observers.

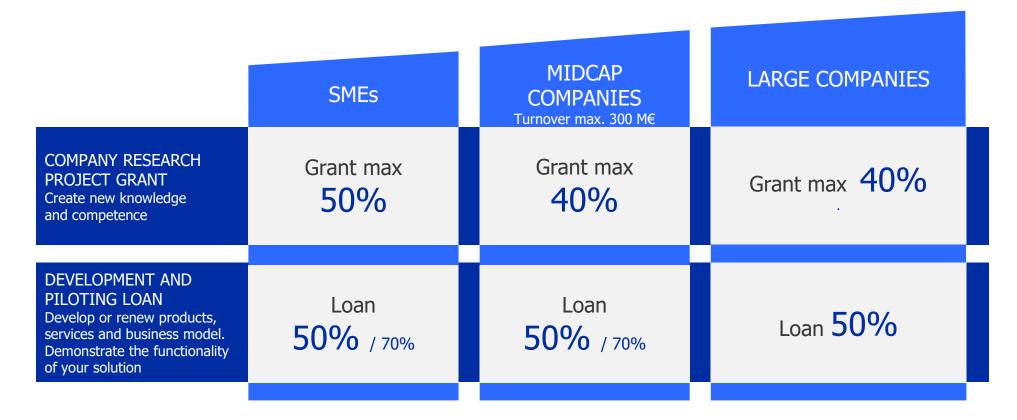
Finnish companies

Organisation name Project manager Country (PM), Partner (P) or Observer (O) MSc Electronics P Finland **THT Control** Finland P 0 Caruna Finland Fraunhofer-Institute for Energy Germany P **Economics and Energy System** Technology IEE Smartplace GmbH Germany P Städtische Werke Netz + Germany P Service GmbH Germany O **EEBUS** University of Strathclyde United P Kingdom **AMPX Limited** United P Kingdom Scottish Power United 0 Kingdom VTT Technical Research Centre Finland PM of Finland

Finnish research organization



R&D Funding levels



Size of the company	R&D grant	Loan
Start up	Improve the competencies of your business and enhance the competitiveness of your products and services. Collaborate with universities and research organisations. We use grants to fund new, innovative research. We can award grants covering up to 50% of the total costs of SME research projects.	Loan for development and piloting. Loan funding from Business Finland is advantageous for your company. At the moment, the interest rate is 1%, and no collateral is required in most cases. If your project fails or its results cannot be commercially exploited, the loan may be partially converted into a grant. BF grants a loan covering 50% or 70% of the project's total costs. As a rule, the loan period is seven or ten years, of which three or five years – even more if necessary – can be amortisation-free.
SME and Midcap	We can award grants covering up to 50% of the total costs of SME research projects. The grant for midcap companies is up to 40% of the total cost of the project.	For SMEs' and midcap companies development and piloting projects, Business Finland grants a loan covering 50% of the project's total costs. As a rule, the loan period is seven or ten years, of which three or five years – even more if necessary – can be amortisation-free.
Large companies	Improve the competencies of your business and enhance the competitiveness of your products and services. Collaborate with universities and research organisations. Business Finland uses grants to fund new, innovative research. For large companies the grant accounts for 40% of total project costs at a maximum. Large companies must spend at least 40% of total project costs to acquire services from SMEs or research organisations, or the project must be carried out as a genuine joint project with SMEs and research groups.	Loan for development and piloting. The interest rate is 1%, and no collateral is required in most cases. If the project fails or its results cannot be commercially exploited, the loan may be partially converted into a grant. As a rule, the loan period is seven or ten years, of which three or five years – even more if necessary – can be amortization-free For large companies the loan accounts for 50% of total project costs at a maximum. Large corporations must spend at least 15% of total project costs to acquire services from SMEs or research organisations, or the project must be carried out as a genuine joint project with SMEs and research groups.

Companies minimum eligibility criteria

- Minimum 2 employees working 100% for the company
- Company must have sufficient self-financing for the implementation of the project
- Company aims to export
- Submitted the financial statements to the Finnish Patent and Registration Office
- In case of tax debts a payment plan has been agreed with the tax authorities



Eligible costs

In research and development projects, eligible cost types include:

- Salaries and wages
- Indirect personnel costs (at most 50% of salaries and wages allocated to the project)
- Overheads
 - 1–19 people: 20%
 - 20–49 people: 30%
 - 50 people or more: 50%
- Travel expenses
- Costs of materials and supplies
- Equipment purchases
- Equipment depreciation
- Equipment rents
- Purchased services



Application submission steps

- Pre-proposal deadline 21st of Nov 2022 at 13.00 (CET) DUT application portal
 - No application submission to Business Finland application portal
- Full proposal deadline 3rd of May 2023 at 13.00 (CET) DUT application portal
 - Application submission <u>also</u> to Business Finland portal including:
 - Business Finland R&D application
 - Project plan
 - Company's financial information

Only pre-proposals invited to submit a full proposal are eligible in the second stage!



Useful links

- More information https://dutpartnership.eu/dut_call_2022/
 - Call text, templates, link to application portal (UEFISCDI)
 - Info day nr 2 -> 18.10.2022
 - Match making platform for finding projects/partners: https://dut-calls.b2match.io/
- For companies:

Research, development and piloting for SMEs and midcaps - Business Finland

• For research organizations:

Co-Innovation - Business Finland

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