EIC Accelerator Pilot

For SMEs with truly innovative product / service with significant commercial potential

Only for-profit SMEs (individual SMEs)

For companies aiming at fast international growth

Innovation very close to commercialisation – not R&D funding!

fully bottom up

Technology Readiness Level (TRL) 6->

Cut-off dates:
8.1.2020
18.3.2020
19.5.2020
7.10.2020
Technology Readiness Level & Funding rates

<table>
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<th>RIA: 100 %</th>
<th>IA: 70 %</th>
<th>New: Equity option!</th>
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<tr>
<td>Basic principles observed</td>
<td>Concept Formulized</td>
<td>Proof of Concept</td>
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<td>Validation in lab</td>
<td>Technical validation in relevant environment</td>
<td>Demonstration in relevant environment</td>
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<td>Demo in operational environment</td>
<td>System complete and operational</td>
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<td>Commer-</td>
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**Horizon 2020 opportunities vs. national funding:**
- Higher funding rates for industry
- Pre-payments
- Close to market activities funded with grants
- EIC Pilot Accelerator offers grant + equity option
SME Instrument – what?

Activities:
• Development, prototyping, testing
• Piloting innovative processes, products and services
• Miniaturisation/design of products
• Planning & developing scaling-up (market segments, process etc.)
• Market replication

Grant: 0.5 to 2.5 M€ grant ~12 to 24 months
Equity: up to 15 M€ (new!)

Evaluation criteria:
• Impact 33%
• Excellence 33%
• Quality and Efficiency of Implementation 33%
Fast Track to Innovation

- Funds breakthrough innovation projects to accelerate market up-take
- Small industrial consortia (3-5 participants), for all types of entities
  - At least 60% of overall budget to industry or
  - Min 2 industry partners out of a consortium of 3-4
  - Min 3 industry partners out of a consortium of 5

- Targets relatively mature technologies, processes and business models
- Supports innovation from demonstration stage towards market uptake
  - TRL 6 -> TRL 8 during the project
- Eligible actions could be: piloting, test-beds, systems validation in real-world working conditions, validation of business models, pre-normative research, standard-setting etc.

Fully bottom-up

Funding 1-3 M euros / project
EIC - Smart Money

Funding

Global Business Coaching & Mentoring

Business Acceleration Services

Source: the European Commission
NCP* apunasi

- Kerromme hauista ja niiden sisällöstä
- Autamme hakuprosessissa
- Luemme ja kommentoimme hakemuksia
- Järjestämme haastattelukoulutuksia
- Seuraamme suomalaisten osallistumistilastoja
- Hyödynnämme työssä omia Brysselin-verkostojamme

*National Contact Point (NCP) = kansallinen yhteyshenkilö
Muita tiedonlähteitä

- Business Finland: H2020 pk-yritysrahoitus
- EASME: Enhanced European Innovation Council (EIC) Pilot

Kansalliset pk-yritysten yhteyskilöt NCP:t
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