



BUSINESS FINLAND

European Innovation Council
EIC Accelerator
Fast Track to Innovation

02.12.2019

EIC Accelerator Pilot

**For SMEs with truly innovative product / service
with significant commercial potential**

**Only for-
profit SMEs
(individual
SMEs)**



**Innovation
very close to
commercialisa-
tion – not
R&D funding!**

Technology
Readiness
Level (TRL)
6->

For
companies
aiming at fast
international
growth

**fully bottom
up**

**Cut-off
4x/year**

Cut-off dates:
8.1.2020
18.3.2020
19.5.2020
7.10.2020

Technology Readiness Level & Funding rates

RIA: 100 %									IA: 70 % EIC Pilot Accelerator & FTI TLR 6→	New: Equity option!
1	2	3	4	5	6	7	8	9		
Basic principles observed	Concept Formulized	Proof of Concept	Validation in lab	Technical validation in relevant environment	Demonstration in relevant environment	Demo in operational environment	System complete and operational			Commercial

BF
näkemys

Tutkimuksellisen työn osuus 100-60%

Tutkimuksellisen työn osuus 50-0%

Myynti,
jakelu

Horizon 2020 opportunities vs. national funding:

- Higher funding rates for industry
- Pre-payments
- Close to market activities funded with grants
- EIC Pilot Accelerator offers grant + equity option

SME Instrument – what?

Activities:

- Development, prototyping, testing
- Piloting innovative processes, products and services
- Miniaturisation/design of products
- Planning & developing scaling-up (market segments, process etc.)
- Market replication

Grant: 0,5 to 2,5 M€ grant ~12 to 24 months

Equity: up to 15 M€ (**new!**)

Evaluation criteria:

- Impact 33%
- Excellence 33%
- Quality and Efficiency of Implementation 33%

Fast Track to Innovation

- Funds breakthrough innovation projects to accelerate market up-take
- Small industrial consortia (3-5 participants), for all types of entities
 - At least 60 % of overall budget to industry or
 - **Min 2** industry partners out of a consortium of 3-4
 - **Min 3** industry partners out of a consortium of 5
- Targets relatively mature technologies, processes and business models
- Supports innovation from demonstration stage towards market uptake
 - TRL 6 -> TRL 8 during the project
- Eligible actions could be: piloting, test-beds, systems validation in real-world working conditions, validation of business models, pre-normative research, standard-setting etc.

Fully
bottom-
up

Funding
1-3 M euros
/ project

EIC - Smart Money

Funding



Global Business Coaching & Mentoring



Business Acceleration Services



Source: the European Commission

NCP* apunasi

- Kerromme hauista ja niiden sisällöstä
- Autamme hakuprosessissa
- Luemme ja kommentoimme hakemuksia
- Järjestämme haastattelukoulutuksia
- Seuraamme suomalaisten osallistumistilastoja
- Hyödynnämme työssä omia Brysselin-verkostojamme



Muita tiedonlähteitä

- [Business Finland: H2020 pk-yritysrahoitus](#)

- [EASME: Enhanced European Innovation Council \(EIC\) Pilot](#)

Kansalliset pk-yritysten yhteyshenkilöt NCP:t

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#Heurope



EU-hankevalmistelijat



Horisontti 2020 -ryhmä

