

FINLAND'S NATION BRAND AND CHANGES IN PERCEPTION



Exceptional interest in Finland



- Finland's overall visibility was record high in 2022.
- The Foreign Ministry's own media monitoring shows that Finland's international visibility doubled or even tripled in 2022 compared to 2021.
- Finland Promotion Board (FPB): hightened monitoring of Finland's nation brand is needed.
- Foreign Ministry's Unit for Public Diplomacy serves as FPB's Secretariat.





"Measuring Finland's Nation Brand and potential impact of NATO membership on the general reputation of Finland"

- The MFA of Finland commissioned a study on Finland's visibility, digital demand and country brand.
- A survey was conducted in: USA, Germany, Japan,
 UK, India, Brazil, Turkey, South Korea, China and
 Russia (analyzed separately).
- The study was conducted in July–August 2022 by Bloom Consulting.

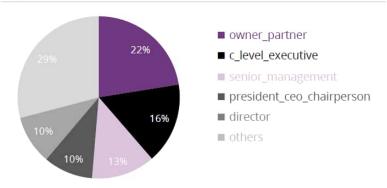


About the respondents

NOT an average citizen:

- Middle to high income
- Educated
- Internationally inclined

Organizational role



International activity of respondents



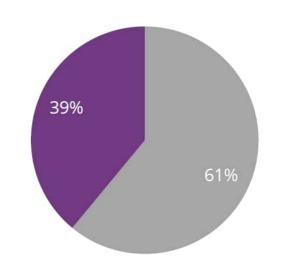
1. Perceptions of Finland



Familiarity

- Level of familiarity: 39% are personally familiar with Finland.
- 61% have heard news about Finland but have no personal experience (through people, visiting, products etc.).







Numeric perceptions of Finland



- The respondents rated Finland on a scale from 1 to 5
 (1 Extremely negative, 2 Negative, 3 Moderately positive, 4 Positive 5 Extremely positive)
- Finland's score: 3.79
 - Familiars: 3.93
 - Non-familiars: 3.70
- With Russia excluded: 3.83

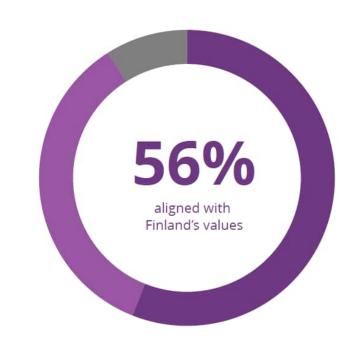


Aligned values

- The vast majority
 (91%) expressed that
 their own values align
 with those that the
 Finland conveys.
- Moreover, 56% feel the highest degree of compatibility with Finland's values.

Q3. How much are Finland's values aligned with yours?

■ Aligned ■ Somewhat aligned ■ Not aligned





Special sympathy for people in Finland and the country's education system

Q3. How much are Finland's values aligned with yours?

■ Aligned ■ Somewhat aligned ■ Not aligned

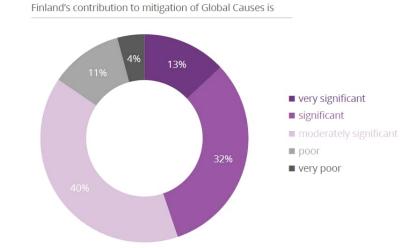




Finland's contribution to global causes

- Finland's actions in environmental protection, equality and the mitigation of poverty are highlighted.
- 85% say Finland' contribution is moderately significant, significant or very significant.

Q8. In your view, how much is Finland as a nation contributing to mitigation of global causes like Global warming, Poverty, Clean energy, Inequalities and Injustice, Peace and Safety?

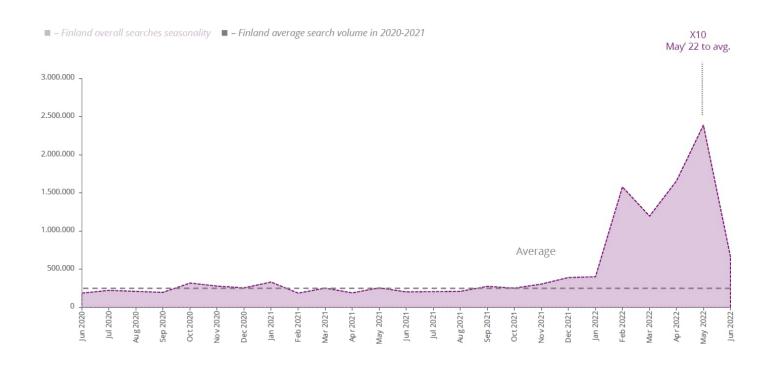


2. Digital Demand



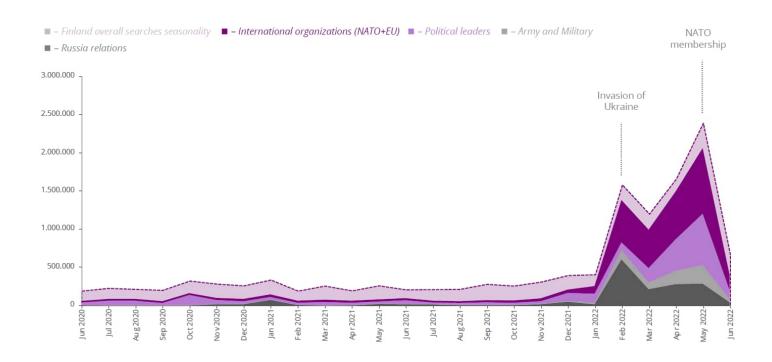
x10 increase in searches for Finland

SUOMI FINLAND





NATO, Finland's foreign relations and military capacity were in the spotlight

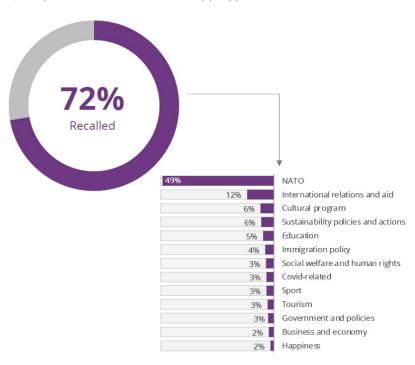




"Can you name an event from Finland?"

- No less than 72% of respondents recalled news and events about Finland.
- 49% name NATO as the main topic and top-of-mind event.

Q4. Can you name a recent action/event/activity/policy you heard about/from Finland?



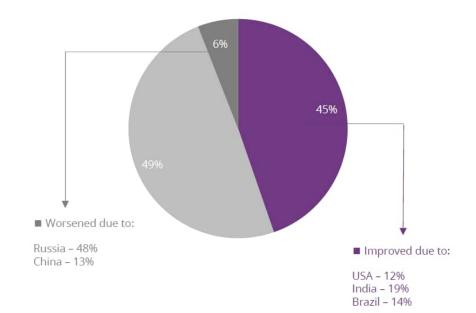
4. Change in Perceptions



Perceptions have become even more positive

 Almost half of the respondents (45%) indicated that their perception of Finland improved during the last year. Q6. How much have your perception about Finland changed during the last year?

■ Improved ■ Worsened ■ Neither improved nor worsened





Positive change by country

 Perceptions of Finland improved among the vast majority in India and Brazil. Respondents from Turkey and the USA also report better perceptions.



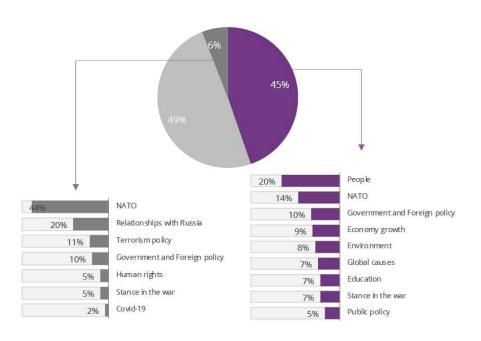


Reasons for change

- People, NATO and Government and Foreign policy are major reasons for improved perceptions.
- 80% of the negative change is explained by NATO and the Russia-Ukraine war.

 $\ensuremath{\mathsf{Q6}}.$ How much have your perception about Finland changed during the last year? Reasons why

■ Improved ■ Worsened ■ Neither improved nor worsened





Change in perceptions: in short

SUOMI FINLAND

• When Russian answers are excluded, 48% report improved perceptions.

India 82%, Brazil 63%, Turkey 54%, USA 54%

- 49% report no change.
- Only 3% report negative change in perceptions.
- In Russia, 28% report negative change and 17% report positive change in perceptions.

Change in Perceptions

5. Finland's NATO Process and



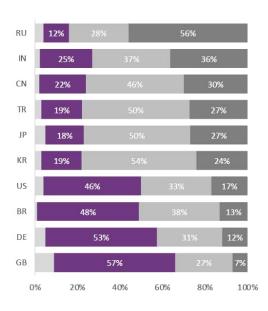
NATO awereness and views

 The vast majority is aware of NATO's mission.



Q10. Opinions about NATO responsibility in the current Russia-Ukraine war

■ - I don't know ■ - Not Responsible ■ - Partially responsible ■ - Responsible

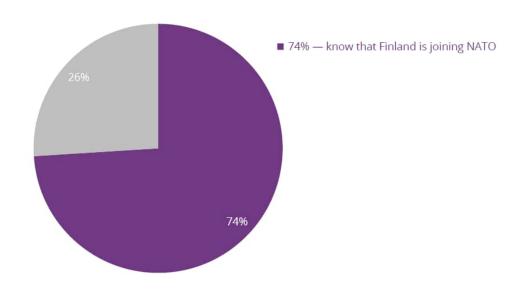




No less than 74% of respondents are aware of Finland's NATO process

SUOMI FINLAND

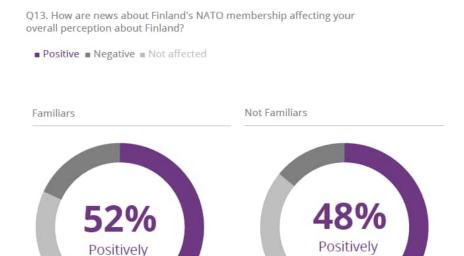
Q12. Awareness about Finland's joining NATO





Positive sentiment towards Finland's NATO membership

More than half
 (52%) show positive
 sentiment towards
 Finland's
 membership in
 NATO. This share is
 4% lower among
 non-familiars.



affected

affected



Positive sentiment by country

 The United States, Brazil, India, Japan and South Korea definitely support the membership with the majority (over 50%) of those in favour.





Negative sentiment by country

 Russia is the main contributor to the opposition towards the policy. China, Japan, Germany and India also have a relatively high share of negative thought on NATO membership.





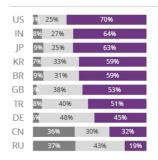
Impact of Finland's NATO membership on country image

Most respondents say
 Finland's NATO membership
 has a positive impact on
 their willingness to visit
 (49%), invest (47%), buy
 products (47%) or relocate
 in/to Finland (43%).

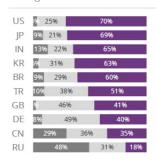
Q14. How does Finland joining NATO affect your willingness to visit, invest, buy products or relocate in/to Finland?

■ Positive ■ Negative ■ Not affected

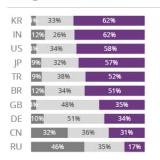
Willingness to visit



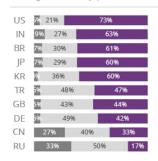
Willingness to invest



Willingness to relocate



Willingness to buy products





Observations from the study



- Finland's country image is positive and the values conveyed by Finland are widely relatable.
- Finland's NATO process has provided Finland with exceptional visibility and increased positive perceptions in a significant way.
- Finland's country brand strengths environment, equality and education stand out.
- Long-term effects to country image can't be assessed yet, monitoring will contunue.