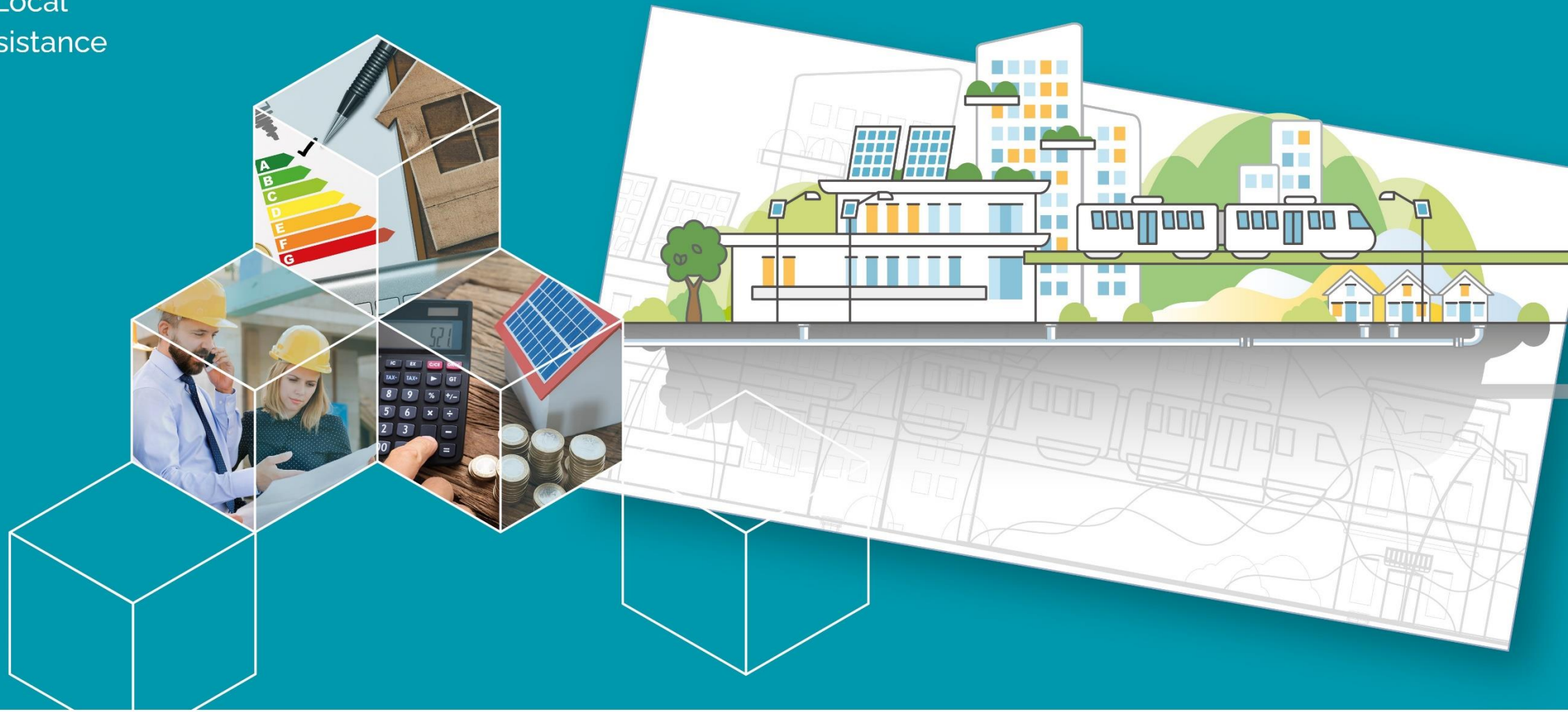
# ELENA

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# Making investments happen




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# Value added at a crucial stage



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# Value added to already Mature projects





IDEA



PROPOSAL



INVESTMENT

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PROJECT DELIVERY



LONG-TERM BENEFIT

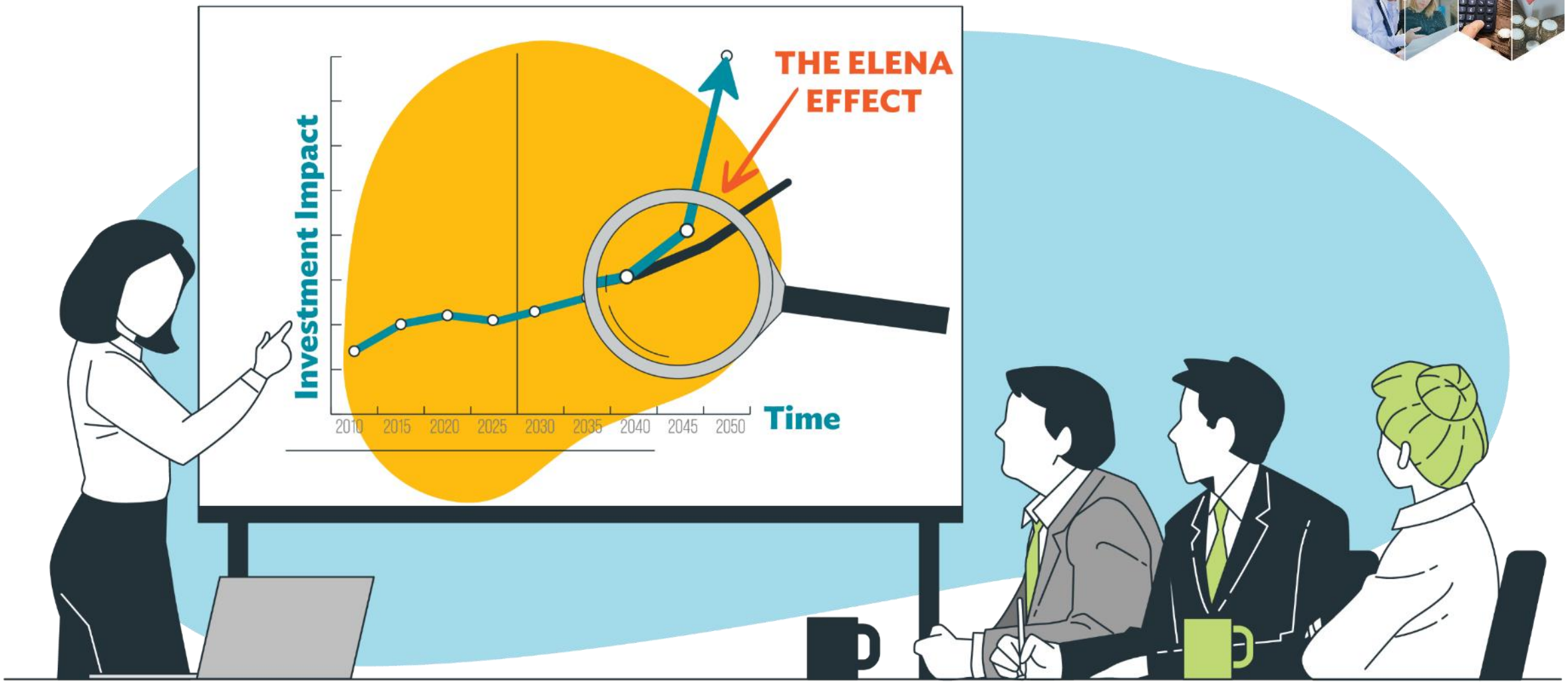
- Energy audits
- Technical studies
- Business plans
- Project management
- Tender preparation
- Financial and legal advisory
- Stakeholder engagement
- Communication and promotion

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# Public entities

## Ready to assist:

- Central government
- Government agencies
- Regional authorities
- Local authorities (municipalities)






*Illustrative – not exhaustive*

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# Private entities



## Ready to assist:

- Energy agencies
- One-stop-shops
- Associations
  - Social Housing
  - Homeowners
  - Businness/Industry
- Banks & financial intermediaries



*Illustrative – not exhaustive*

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# Sustainable Energy





## Helping you deliver…

**Building Rennovation**

**Renewables Solar - Biomass**

**Street Lighting**

**Street District Heating & Cooling**

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# Residential Renovations



## Helping you deliver…

**Housing Rennovation**

**Integrated Renewables**

- Solar PV
- Solar WH
- Biomass boilers
- Heat pumps

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# Sustainable Urban Transport





## Helping you deliver…

- Public transport
- Electric & Alternative Fuels
- Charging Stations
- Modal Shift IT

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# Investment portfolio – Mix & Match



**ENERGY**

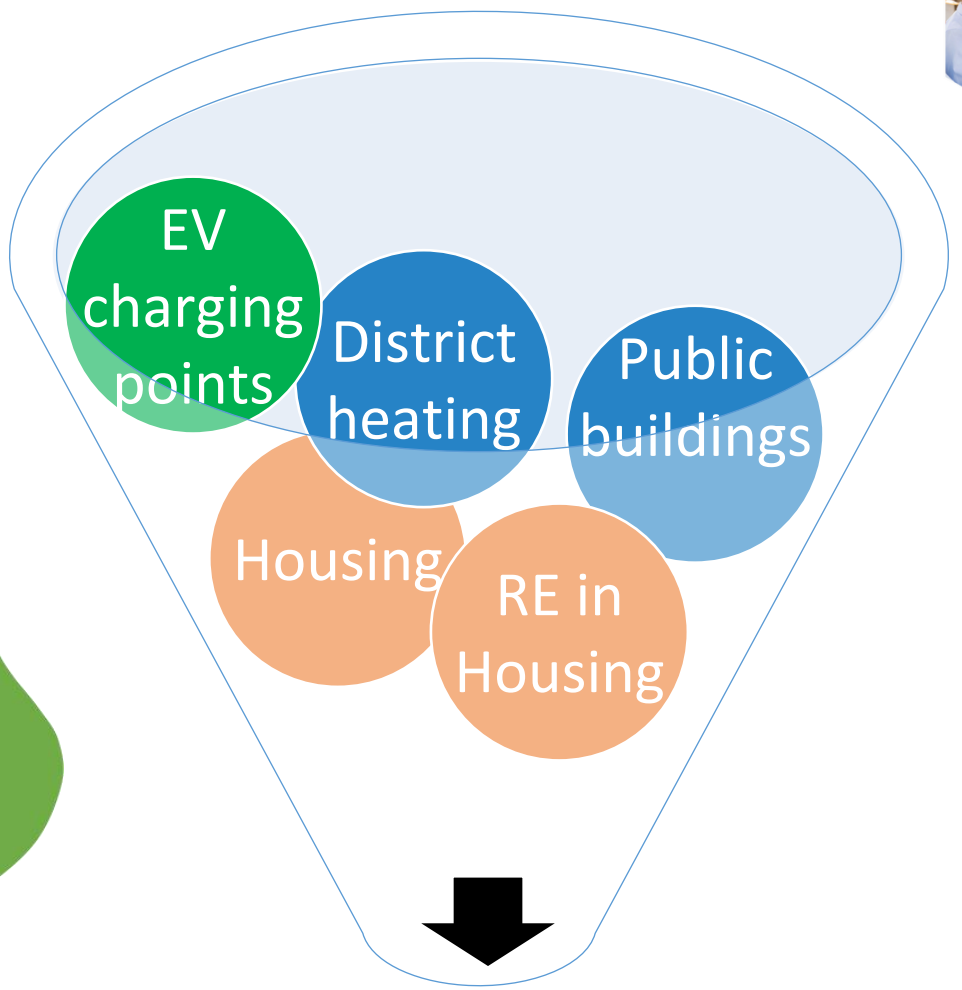


**MOBILITY**



**RESIDENTIAL**






€100m
€90m
€80m
€70m
€60m
€50m
€40m
€30m
€20m
€10m

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# Selection criteria

## Mature projects at scale !

**Investment within 3 years**

**Investment volume €30 million+**

**+ Innovation & Ambition**




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# Leveraged investment

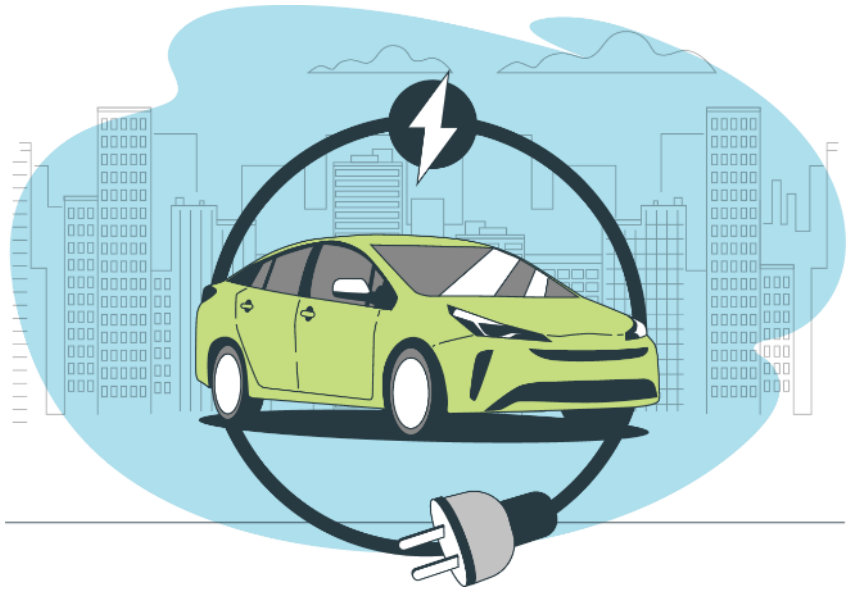


## ELENA funds up to 90% of preparation costs, typically € 1-3 million



### SUSTAINABLE ENERGY

**20x**



### TRANSPORT

**10x**



### RESIDENTIAL

**10x**

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# Eligible costs





## Internal staff

- Costs of personnel clearly assigned to the project
- Salaries, social security charges and other statutory costs

## External experts

- Feasibility, design and market studies
- Structuring of programmes, business plans, energy audits
- Legal/financial advisory
- Preparing of tendering procedures
- Bundling of smaller projects to form bankable packages

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# Application process

## Things to know:

- Open for business all year round
- First come, first served
- Tell us about your:
  - Investment portfolio
  - Technical assistance needs






# Engage



PHASE 1

## Pre - Application & Eligibility

Check in with ELENA: Discover the possibilities and meet the baseline criteria



PHASE 2

## Full Proposal - developed and refined together with EIB

Investments, costs, savings, scope...
ELENA experts support your in the process




PHASE 3

## Submission & approval

Your final proposal is submitted to the European Commission and after approval the ELENA contract is signed

# Impact

PEOPLE



# EIB experts motivated to help organize your projects and make them bankable



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# Supporting investments across the EU






**To date:**

- Over 190 projects across most EU members
- Over EUR 11.5 billion of investments supported
- Over EUR 345 million of grants awarded

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# Summary

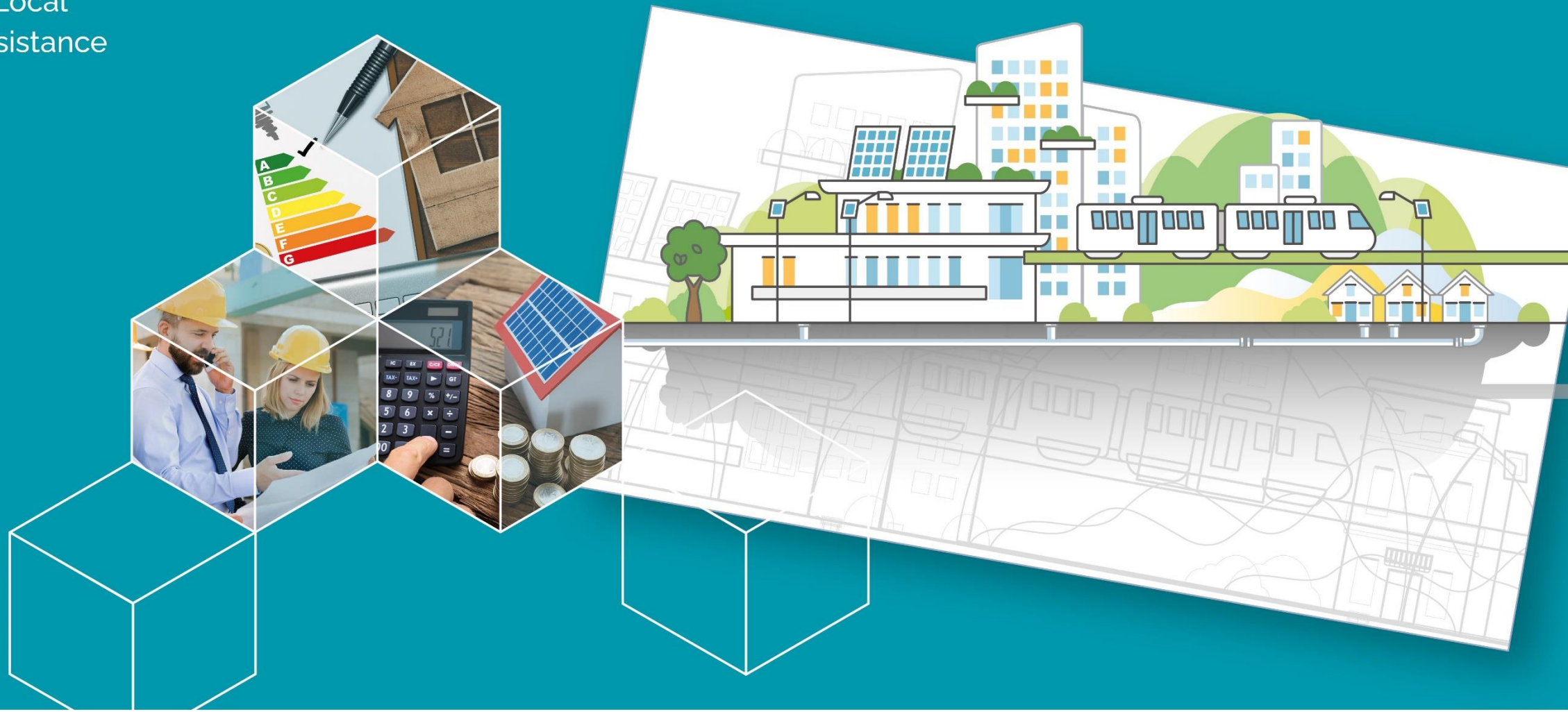


| | |
|---|---|
| Required Investment | €30 Million |
| Leverage factor | 10x / 20x |
| Applications | Continuous |
| Grants | 90% or € 1-3 Million |
| Timeframe | 3 or 4 years |

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# Making investments happen




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