



THINK SMART, THINK HONDURAS

think HONDURAS









WESET THE STAGE FOR YOUR SUCCESS

think HONDURAS





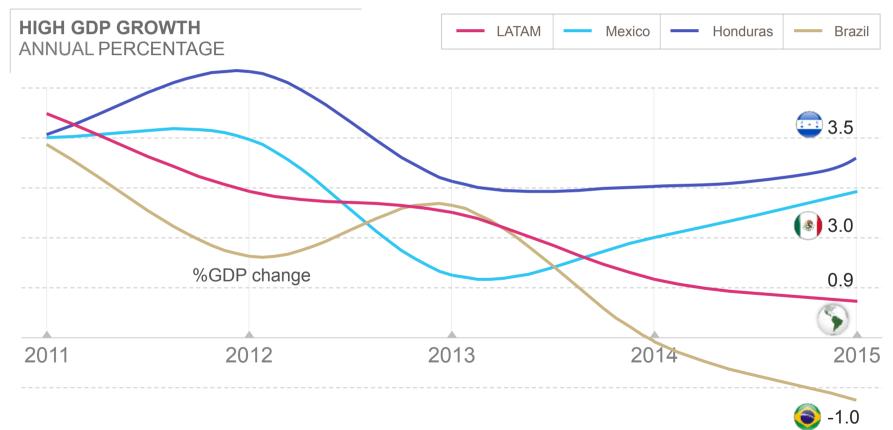


WE OFFER
ATTRACTIVE
INVESTMENT
OPPORTUNITIES



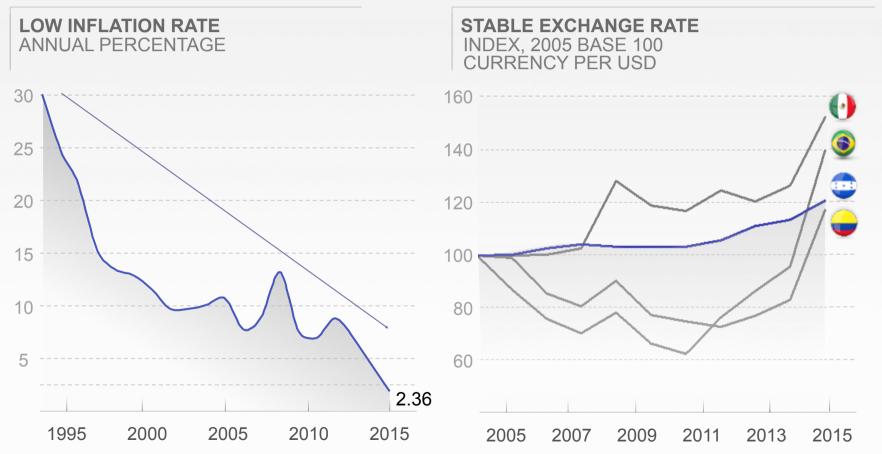






HONDURAS HAS IMPORTANT PROGRESS TO ACHIEVE AND MAINTAIN MACROECONOMIC STABILITY IN THE LAST 20 YEARS



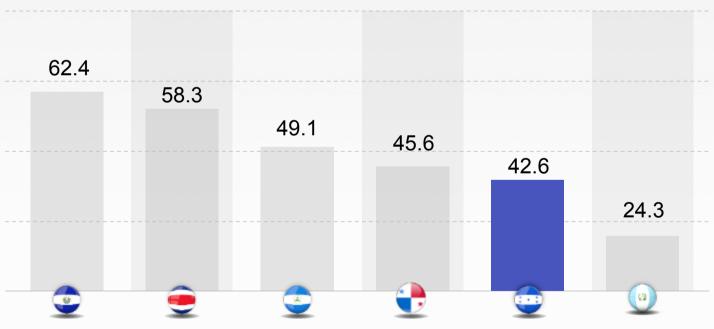






CENTRAL GOVERNMENT DEBT

% OF GDP 2014



FISCAL DEFICIT
AS A PERCENT
OF GDP HAS
DECREASED
BY 3.5 p.p.
DURING THE
LAST YEAR,
FOLLOWING A
SUCCESSFUL
PROGRAM
WITH THE IMF

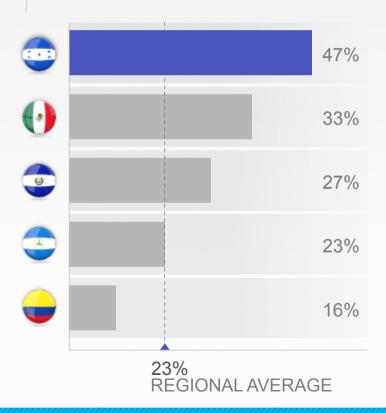
EL SALVADOR COSTA RICA NICARAGUA

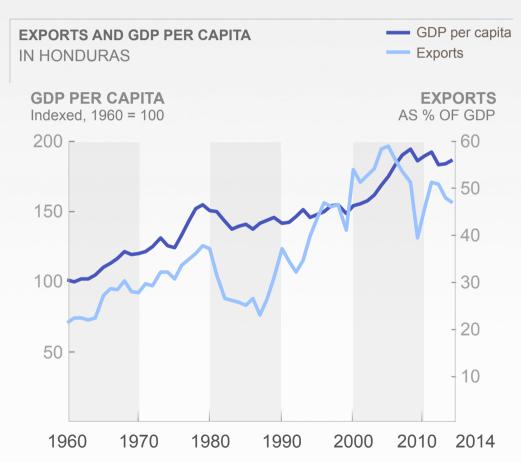
PANAMÁ

HONDURAS GUATEMALA

OUR GROWTH IS DRIVEN BY THE EXPORTS OF GOODS AND SERVICES











FOREIGN DIRECT INVESTMENT (FDI)

% OF GDP 2015



think HONDURAS



SOLIDAND

YNAMIC

ECONOMY







DID YOU KNOW WEARE



MANUFACTURING



AGRICULTURE



SERVICES









1 National employment program per hour













HONDURAS HAS BENEFITED FROM MULTIPLE FREE TRADE AGREEMENTS



HONDURAS HAS ACCESS TO

> 1500 MILLION MILLION CONSUMERS



THROUGH ITS

10 FREE

TRADE
AGREEMENTS







COMPETITIVE LABOR OFFER

COST OF INTERMEDIATE LEVEL LABOR¹, 2015



1,129 1.022 934 915 732 539

GUATEMALA COLOMBIA MEXICO EL SALVADOR HONDURAS CHINA

% OF THE POPULATION WITH FAVORABLE DEMOGRAPHIC CONDITIONS

% OF THE POPULATION IN THE 0-29 AGE RANGE



52 42

HONDURAS

LATIN AMERICA

CHINA



#10,000
BILINGUAL GRADUATES
PER YEAR



1 Average monthly wages per country at analysts level

498

VIETNAM







COST OF INDUSTRIAL ELECTRICITY

CENTS (USD)
PER KWh

THE COST OF ELECTRICITY



IS COMPETITIVE IN THE REGION

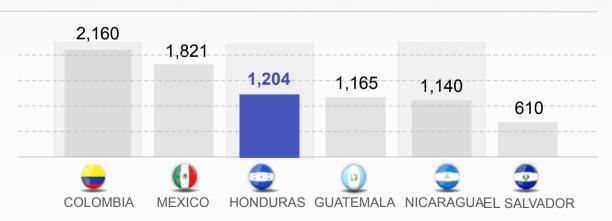
Honduras offers the possibility of **direct electric energy sale**, through which costs of **~US\$0.07 - 0.12/KWh are attainable**



COST TO EXPORT PER CONTAINER IN USD

THE COST OF EXPORTS





WE ARE LEADING IN TERMS OF SUSTAINABLE IMPACT BOTH IN TERMS OF THE ENVIRONMENT & PEOPLE





LEADER IN RENEWABLE ENERGY

TODAY¹

45%



VISION **70** %

700 MILLION INVESTMENT IN SOLAR ENERGY

300 MILLION INVESTMENT



1459WW
INSTALLED
CAPACITY

LEADER IN PROTECTED AREAS







LEADER IN AGRICULTURE SUSTAINABILITY













- 1 Percentage of total energy generated
- 2 The award was received for the hydroelectric projects "La Esperanza" and "Rio Blanco"
- 3 Certified Emissions Reductions

WE ARE LEADING IN TERMS OF SUSTAINABLE MINIMPACT BOTH IN TERMS OF THE ENVIRONMENT & PEOPLE





VOCATIONAL TRAINING INSTITUTION



OFFERING 60+ TRAININGS TO

MORE THAN 50K PEOPLE PER YEAR¹ "MI PRIMER EMPLEO"



FREE JOB TRAINING PROGRAM FOR YOUTH



"CON CHAMBA VIVIS MEJOR"



EMPLOYMENT PROGRAM CREATED 146 THOUSAND JOBS IN 2014







650,000

BENEFITED CONSUMERS

71stores NATIONWIDE







- 1 Based on INFOP 2014 data
- 2 Scholarship provided; based on IPC 2014 data

FAVORABLE DEMOGRAPHIC STRUCTURE



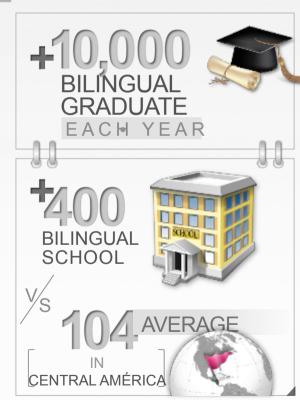
YOUNG AND BILINGUAL LABOR FORCE PERCENTAGE OF POPULATION, 2014

60+ 🍿	7
60+ 45-59	11
30-44	19
15-29	31
0-14	32
	_

10	
16	
22	
26	
26	







think HONDURAS



SOLIDAND

YNAMIC

ECONOMY







HONDURAS HAS IDENTIFIED 6 KEY SECTORS FOR ITS DEVELOPMENT ACCORDING TO THE H20|20 PROGRAM





A HOLISTIC ANALYSIS WAS CONDUCTED TO DEFINE PRODUCTIVE SECTORS IN WHICH HONDURAS HOLDS THE GREATEST POTENTIAL

- National competitive advantages
- International and regional markets characteristics
- Latest trends and priorities of industrial leaders in the sectors
- The importance of DRIVING THE HOUSING SECTOR was identified in order to manage this growth in a sustainable manner



HOUSING

PROMOTING THE GROWTH OF HONDURAS WE HAVE AN AMBITIOUS VISION THE 6





2020 VISION

KEY SECTORS

Sun-and-beach leader in the Caribbean with an exclusive combination of world class infrastructure, Access to exotic ruins, and the second largest coral barrier reef in the world

Leader in the Western Hemisphere in textile exports and one of the main exporters to the US and Europe through a textile hub with world class talent that pushes the frontier of innovation and sustainability

The most dynamic and efficient cluster in auto parts and electric equipment in the continent and the preferred supplier for the largest OEMs in the region

The **fastest growing BPO and ITO hub** driven by a group of unrivaled young bilingual talent

One of the leaders in the region in **high yield crops** and a sustainable model of support to **small and subsistence farmers**

Affordable housing in sustainable communities through better policies, access to finance, and holistic urban and public service plans

TOURISM



TEXTILES



INTERMEDIATE MANUFACTURING



BPO ITO



AGROINDUSTRY



HOUSING



WILL BECOME THE MOST ATTRACTIVE DESTINATION IN THE CARIBBEAN







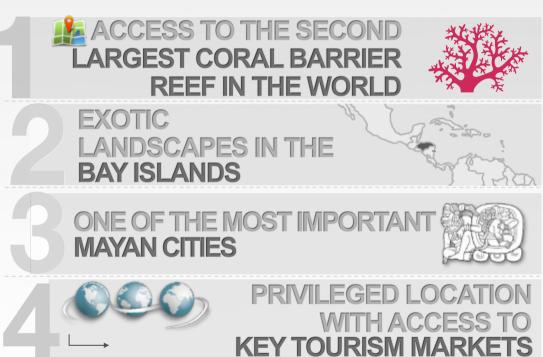
"Position Honduras as the leading sun and beach destination in the Caribbean with the most attractive offer including an exclusive combination of world-class infrastructure and service, access to exotic ruins, and access to the second largest coral barrier reef in the world"











YOUNG AND BILINGUAL

LABOR FORCE









EXPORTS (USD MM)
TOURISTS (Thousand)

SPEND/TRIP1 (USD)

PRODUCT & MARKET PORTFOLIO



EMPLOYMENT (Thousand)

200 **††† †††**

2014

1,996 355

Cruises

2020 VISION

3,045

510

2025 VISION

2,250 **1** 3,930

570

+ Scuba diving + Sun & Beach

+ Culture + MICE

455 **†††††**†

1 Compounded average by type of tourist





Develop professional training courses for ~255,000 young participants











(\$) ~1,500-1,600

- Build ~5,400 hotel rooms
- Develop entertainment facilities:
 - ~2-3 malls
 - ~160 restaurants
 - ~10 night clubs





TRANSPORTATION INFRASTRUCTURE

- Increase the Roatán Airport Capacity
- 52 km road expansion



Generate 65 MW of additional energy capacity

TOTAL
PRODUCTIVE
INVESTMENT

(§) ~2.100-2.300

THE TEXTILE INDUSTRY HAS THE POTENTIAL TO BECOME THE



SECTOR LEADER

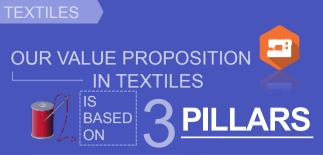
WITHIN THE AMERICAS



2020 V I S I O N

"Position Honduras as the leader in the Americas (from #2 to #1¹) in textile exports and one of the mayor exporters to the USA (from #7 to #5²) and Europe (from #65 to #25³) through a textile hub with world class talent that pushes the frontier of knowledge in textile sustainable development"

- 1 Currently Mexico
- 2 Currently Mexico (#5) and India (#6)
- 3 Currently Thailand, with ~1bn USD









PROVIDES A CONVENIENT ANSWER

TO THE LATEST SUPPLY CHAIN TRENDS AND TO CONSUMER PREFERENCES







GLOBALLY COMPETITIVE PRODUCTION COSTS



ENVIRONMENTALLY AND SOCIALLY RESPONSIBLE BUSINESS MODEL





EXPORTS USD MM



3,200

2014



2020 VISION

7,400



2025 VISION

12,400



PRODUCT & MARKET PORTFOLIO





Fleece Cotton T-shirts



♣ Bras

Underwear

clothes



Synthetic coats

Synthetic uniforms

Synthetics pants

EMPLOYMENT

(Thousand)



150



350







Development of training courses for:

- 180,000 confection employees
- 20,000 employees for textile production



- Industrial facilities
- Warehouses
- Parking areas
- Offices
- Common use areas

- Extension of 700K TEUs in Puerto de Cortés
 - Extension of 88 km of the logistic corridor road







- 1 electrical substation
- 96 km of power transmission lines
- 206 MW of power generation capacity







MACHINERY

- Machinery for fabric manufacturing and processing
 - Machinery for confection

TOTAL PRODUCTIVE INVESTMENT

26 20

30

THE TEXTILE INDUSTRY HAS THE POTENTIAL TO BECOME THE



SECTOR LEADER WITHIN THE AMERICAS

New synthetic yarn production plant to be set up in Honduras



A new US\$73 million international investment for the textile sector of Honduras, Unitexa Company, a synthetic yarn production plant. With a exporting capacity of more than 25,000 tonnes per year.

New social housing project for Textiles workers







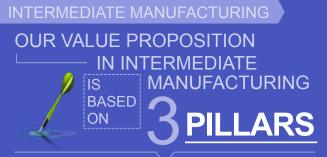
A new Project of social housing will benefit 3,085 honduran families of textile workers, in a strategy to improve their quality of life, in a innovative program to support housing developers and integrate textiles companies, governamental benefits to become more affordable owning a new house.

















QUICK TURNAROUND TIME PROVIDES A CONVENIENT RESPONSE TO THE LATEST SUPPLY CHAIN TRENDS











2014

2020 VISION

2025 VISION

EXPORTS USD MM



760



3,600



8,900

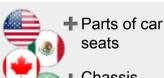


PRODUCT & MARKET PORTFOLIO





- Wire harnesses
- Electric lighting
- Wooden steering wheels



Chassis
parts and
accessories

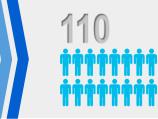


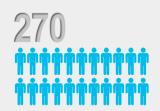
EMPLOYMENT

(Thousand)











INTERMEDIATE MANUFACTURING

SECTOR WILL NEED SOLID INVESTMENTS





LOGISTICS

- Extension of 700K TEUs in Puerto Cortés
- 52 km access by road to Naco/ Quimistán

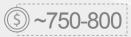
INDUSTRIAL ~450-500 **PARKS**

- Industrial facilities
- Warehouses
- Parking areas
- Offices
- Common use areas



Development of professional training courses for ~95,000 young participants







- 1 electrical substation
- 96 km of power transmission lines
- 380 MW of power generation capacity





- Machinery for:
 - Car seats and interiors
 - Brakes and related parts
 - Electrical devices and wiring
 - Power outlet, contacts, fuses and others



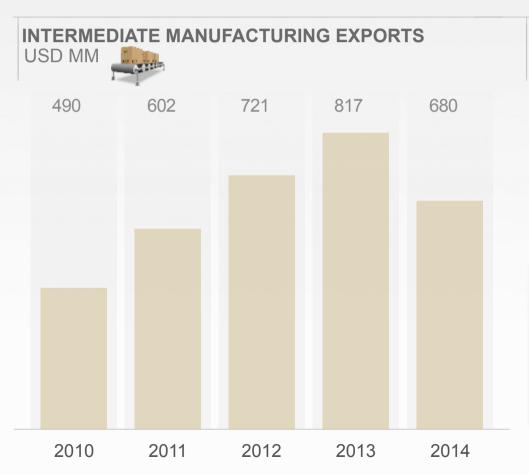
PRODUCTIVE INVESTMENT TOTAL

 \sim 2,700 - 2,950

THE INTERMEDIATE MANUFACTURING IS GROWING AND EVOLVING IN AN OF THE MAIN EXPORTING SECTORS

OF HONDURAS





EXPORTS AMOUNT 2014





THE INTERMEDIATE MANUFACTURING IS AN OF THE MOST DINAMIC SECTORS

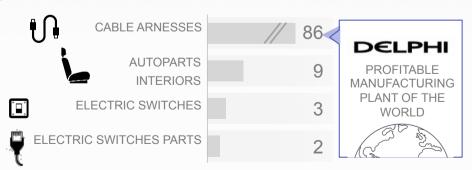






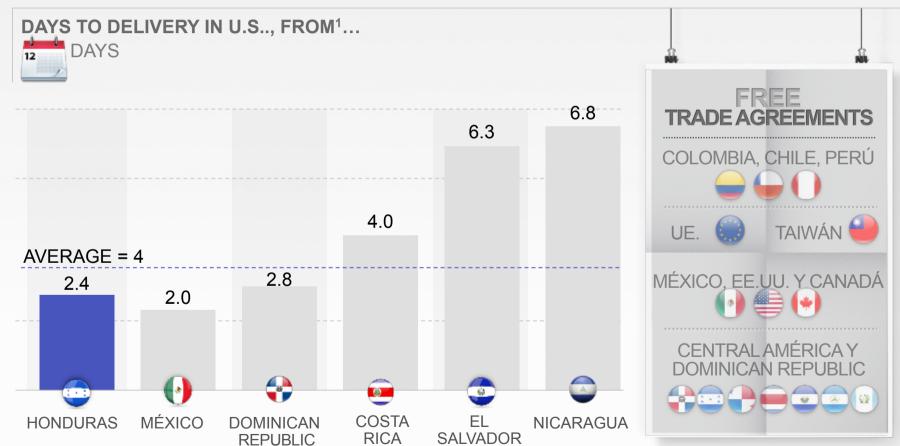


MAIN EXPORTING PRODUCTS INTERMEDIATE MANUFACTURING EXPORTS, 2014



QUICK TURNAROUND TIME PROVIDES A CONVENIENT RESPONSE TO THE LATEST SUPPLY CHAIN TRENDS

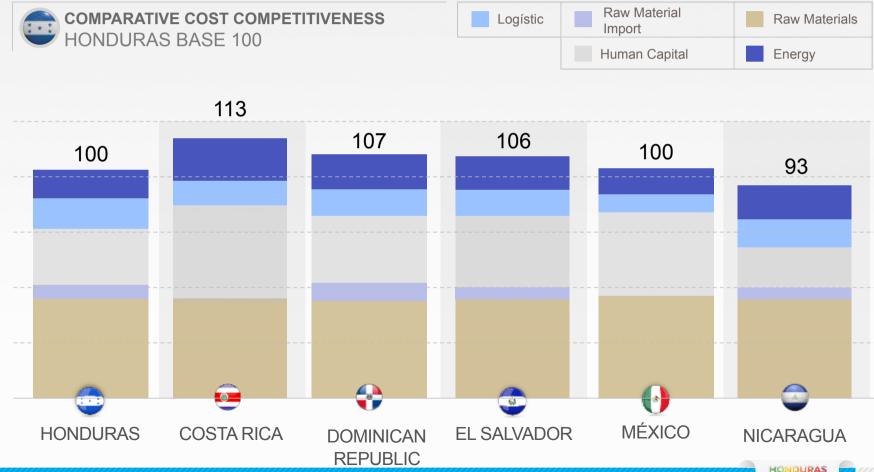




1 Flete marino

GLOBALLY COMPETITIVE PRODUCTION COSTS





BUSINESS SERVICES

HAS THE POTENTIAL TO BECOME THE



MOST DYNAMIC CLUSTER WITHIN THE AMERICAS





















EXPORTS USD MM



~300



2020 VISION

1,750



2025 VISION

3,700







Sales

2014

- Client management
- Collections



- + Technical support
- Payroll and benefits management



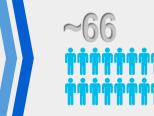
- Application management
- Document management

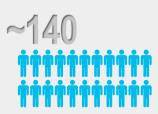
EMPLOYMENT

(Thousand)





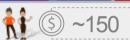




THESE INVESTMENT PROJECTS WILL TAKE THE BUSINESS SERVICES SECTOR TO THE NEXTLEVEL







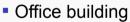


Education institution construction

 Development of professional training courses for 130 thousand young participants







- Parking areas
- headquarters
- Green areas

SOURCE: Team analysis

Common use areas





ENERGY AND MACHINERY

- 1 electrical substation
- 30 MW of power generation capacity
- IT & Telecommunications equipment
- Furniture
- Wiring

TOTAL PRODUCTIVE INVESTMENT

© ~1.150-1.250

AGRIBUSINESS

HAS THE POTENTIAL TO GENERATE LARGER REVENUES FOR

FARMERS OF ALL SIZES CREATING

SOCIAL AND ENVIRONMENTAL IMPACT





VISION FOR

2020



Add US\$700M+ to yearly GDP in the agricultural sector, generating larger revenues for commercial farmers and strengthening the role of Honduras as producer of high yield crops with an increase in value added

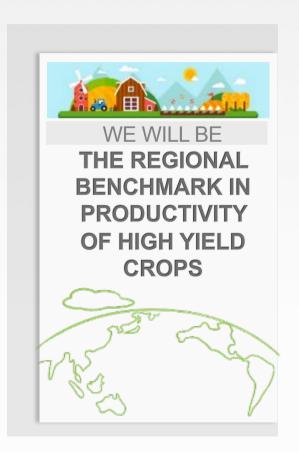
Become a reference on how to support the reach of small and subsistence farmers, providing assistance to 40,000 housing units owned by small farmers

Streamline our business so that products arrive to the market with greater ease, by **significantly improving government processes**, including less paperwork and improving response times

Reduce deforestation in Honduras, starting with **60,000-80,000 cocoa hectares**











SUSTAINABLE FOREST MANAGEMENT



THESEINVESTMENT



PROJECTS WILL TAKE THE **AGRIBUSINESS SECTOR** TO THE NEXTLEVEL



HUMAN CAPITAL AND TECHNICAL ASSISTANCE

3 years of trainings for cacao producers





PRODUCTION AND



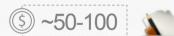
PROCESSES (\$) ~300-350

- Software for process improvement
- Best practice consulting and process efficiency
- ~200 cacao fermentation and drying plants
- Palm processing plants
- Cold products chain improvement
- Milk and meat processing plants



Intervention packages for ~40,000 small farmers

LOGISTICS AND TRANSPORTATION





- Port improvement
- Roads and water and power distribution

LAND AND TREES

80,000 hectares and young trees for cacao cultivation and reforestation



~200-300

PRODUCTIVE INVESTMENT TOTAL



~700-850

OFFER WILL INCREASE TO KEEP PACE WITH HIGH ECONOMIC GROWTH





VISION FOR

"Create more than 50,000 affordable housing units in sustainable communities for those who benefit from the jobs generated by Honduras 20|20, through better policies, access to finance, and holistic urbanization and public service provision plans"

THE HOUSING VISION WILL BE ACHIEVED THROUGH

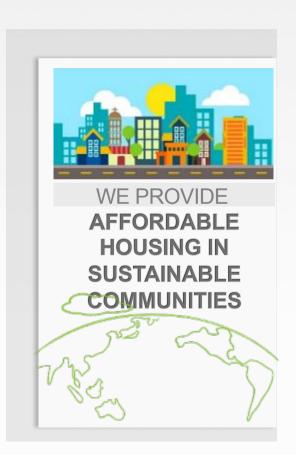


SOURCE: Team Analysis

PROGRAMS







BETTER LIFE BONUS PROGRAM

SUPPORT PROVIDED FOR THE HOUSING CONSTRUCTION FOR PEOPLE WHOSE INCOME IS LESS THAN ½ MINIMUM WAGE.

ABC PROGRAM

HOUSING ACQUISITION AND CONSTRUCTION FOR FAMILIES WHOSE INCOME IS LESS THAN 4 MINIMUM WAGES

MAQUILA SECTOR BONUS PROGRAM

SUPPORT PROVIDED FOR HOUSING ACQUISITION NEAR THE INDUSTRIAL MAQUILA PRODUCTION

FINANCIAL SUPPORT TO DEVELOPER PROGRAM

SEED CAPITAL FOR CONVIVIENDA CERTIFIED PROJECTS

INVESTMENT IN HOUSING



BE ACHIEVED ON EACH

PRIORITIZED SECTOR



TEXTILES



\$ ~650-700

■~17,000 new homes



TOURISM



■ ~24,000 new homes



CORPORATE (S) ~150-200 **SERVICES**

■ ~4,000 new homes

INTERMEDIATE **MANUFACTURING**

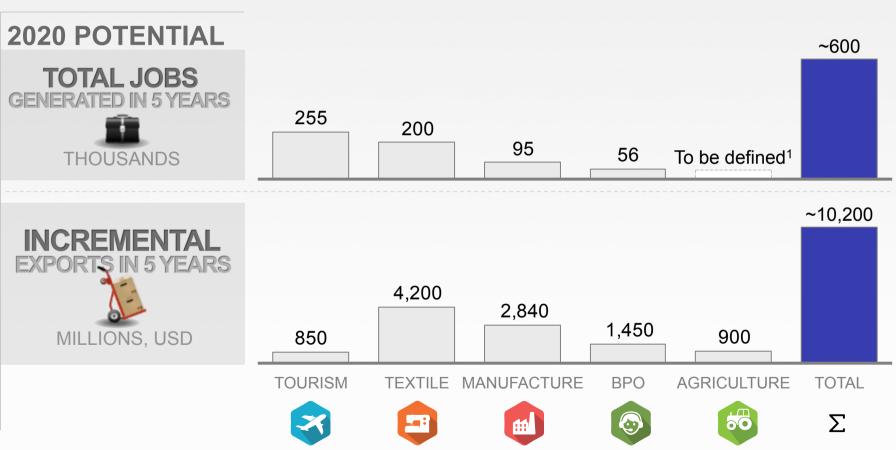


■~8,000 new homes



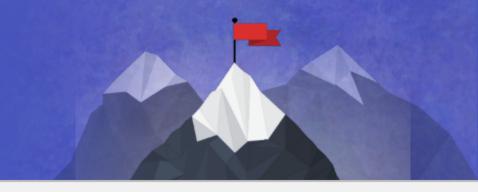
FLAGSHIP PROJECTS WILL INCREASE EXPORTS BY ~10 BN AND WILL SIMULTANEOUSLY CREATE ~600 THOUSAND DIRECT JOBS



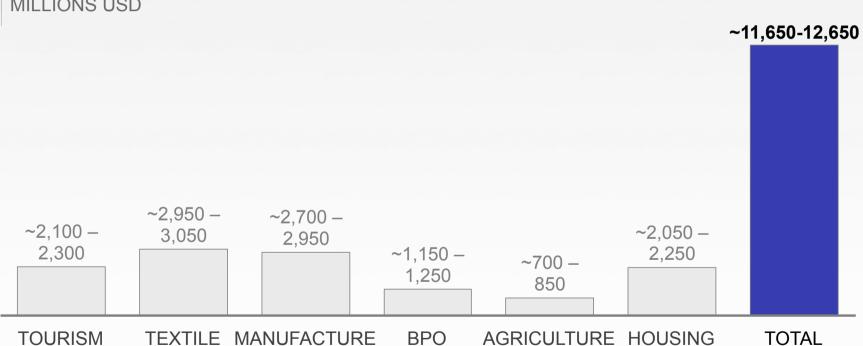


1 Formal jobs with better compensation, with a focus on priority cultivations (e.g. 80,000 hectares of cacao)





TOTAL INVESTMENTS FOR 2015-2020 MILLIONS USD























Consider multiple exciting opportunities for sourcing Honduran highquality and affordable products and services like textile products, auto-parts and electric parts, coffee, fruits, vegetables, BPO & ITO services.... and more!



Be part of the transformation and begin operations in Honduras. Take advantage of our investment protection laws, attractive tax incentives, robust macroeconomic environment, competitive labor force, privileged logistic position, and multiple FTAs



Consider **attractive investment opportunities** throughout a portfolio of **10bn+ USD public-private infrastructure** projects that will foster growth and job creation in the economy in the next 5 years

think HONDURAS



WE ARE SOLIDAND YNAMIC ECONOMY



COMPETITIVE
NATION



INVESTMENT OPPORTUNITIES



WE SET THE STAGE FOR YOUR SUCCESS







RELEVANT LAWS IN PLACE

HOURLY PAID EMPLOYMENT

Stimulates the economy, keeps decent jobs, and supports employment

PUBLIC PRIVATE PARTNERSHIPS

Enhances
cooperation & joint
efforts between the
public and private
sectors for the
development of
different projects

PROMOTION& PROTECTION OF INVESTMENTS

Protects investors and promotes domestic and foreign investment by providing tax incentives EMPLOYMENT & ECONOMIC DEVELOPMENT ZONES

Designates territories for the attraction of investments through jurisdictions addressing legal, economic, administrative, and political factors

WE HAVE **IMPROVED 43** POSITIONS IN THE **DOING BUSINESS** "PROTECTING MINORITY INVESTORS" RANKING









RELEVANT LAWS IN PLACE

INDUSTRIAL PROCESSING ZONE (ZIP)

Encourages the

establishment of

export-oriented

manufacturing

companies &

services through the

intensive use of labor

Provides a number of benefits to export companies operating in FTZs

FREE

TRADE

ZONE (FTZ)

TEMPORARY IMPORT REGIME (RIT)

Promotes the production of goods destined for export in any part of the country through a designed import regime

TOURISM INCENTIVES

Promotes tourism investments through extended tax breaks and exemptions

WE HAVE **IMPROVED 43** POSITIONS IN THE **DOING BUSINESS** "PROTECTING MINORITY INVESTORS" RANKING



WORLD FREE TRADE ZONES OFFER AN INTEGRAL SOLUTION





COMPREHENSIVE OFFER

FOR EXPORT-ORIENTED BUSINESSES

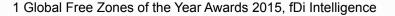
- 40+ free trade zones
- Duty exemptions for import goods used for production of export-oriented goods and services
- Tax exemptions covering sales and corporate taxes
- In-house customs reduces lead time and facilitates logistics
- Industrial Parks offer comprehensive facilities with built-in utilities and top-class infrastructure

EXAMPLE: PORVENIR

Best Global Zone in Central America¹:

- 5,500 employed people in 2014
- Home to first call center in Honduras









INITIATIVE TO EXPEDITE PROCEDURES FOR INVESTORS DIGITAL ONE-STOP SHOP FOR NEW BUSINESSES

	TRADITIONALLY	STARTING 2016
NUMBER OF PROCEDURES	13	4.
INSTITUTIONS TO VISIT	6	COMPLETELY DIGITALIZED
COST ¹ (USD)	830	83 PREDUCTION
PROCEDURE DURATION (DAYS)	14	4.

1 (USD/HNL) = 22.14

